

# John/Jane Doe

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*Global Technology Marketing and Sales ~ Project Management  
· Fortune 500 Accounts ~ Training and Teambuilding ~ Partnership Development*

## WORK EXPERIENCE

### **POLYMER RESEARCH**

Operations Executive

Milwaukee, WI  
May 2005 – Current

- Successfully implemented innovative product line from \$200,000 to \$950,000 in two years
- Hire, train, and guide seven area managers and more than 60 full and part time employees
- Responsible for starting and growing this product from the ground up resulting in \$50 million in revenue and 200 employees
- As manager of the product marketing team, successfully oversaw the entire marketing program implementation for a \$90 million product line
- Directed marketing strategies, business development plans, promotional activities, and product development projects for ten companies

### **CENTER OF NANOSCALE SCIENCE AND ENGINEERING**

Research Assistant

Fargo, ND  
May 2001 – April 2005

- Defined and created various training and technical material including product manuals and self-paced training booklets
- Experimented with written deposition of materials in the development of a rapid prototyping tool
- Displayed honesty and integrity in conducting prototype research

### **CENTER OF NANOSCALE SCIENCE AND ENGINEERING**

Electrical Engineering Internship

Fargo, ND  
January 2001 – May 2001

- Formed technical drawings and specification sheets for electrical components used in product design
- Assisted team in 12-month design-to-production cycle of first product – captured 3% of \$50 million market
- Displayed creative problem solving to capture large cost savings of 70% on current product by redesigning and changing electrical components

## EDUCATION

### **North Dakota State University**

Masters Business Administration

Fargo, ND  
August 2001-December 2003

### **North Dakota State University**

Electrical Engineering, B.S

Fargo, ND  
August 1996 – May 2001

### **Leadership Activities & Achievements**

- Dean's List
- Sigma Phi Delta, Professional Engineering Fraternity – President
- Golden Key National Honor's Society
- Math, Science & Engineering Peer Tutor
- NDSU Marching Band