Ag Market Outlook



Jan. 12, 2022



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Ag Decision Maker

U.S. Corn Supply and Use

Marketing Year (2021 = 9/	1/21 to 8/31/22)	2018	2019	2020	2021	2022
Area Planted	(mil. acres)	88.9	89.7	90.7	93.4	92.0
Yield	(bu./acre)	176.4	167.5	171.4	177.0	181.0
Production	(mil. bu.)	14,340	13,620	14,111	15,115	15,240
Beg. Stocks	(mil. bu.)	2,140	2,221	1,919	1,235	1,540
Imports	(mil. bu.)	28	42	24	25	25
Total Supply	(mil. bu.)	16,509	15,883	16,055	16,375	16,805
Feed & Residual	(mil. bu.)	5,429	5,900	5,602	5,650	5,750
Ethanol	(mil. bu.)	5,378	4,857	5,028	5,325	5,250
Food, Seed, & Other	(mil. bu.)	1,425	1,429	1,438	1,435	1,430
Exports	(mil. bu.)	2,066	1,777	2,753	2,425	2,400
Total Use	(mil. bu.)	14,288	13,963	14,821	14,835	14,830
Ending Stocks	(mil. bu.)	2,221	1,919	1,235	1,540	1,975
Season-Average Price	(\$/bu.)	3.61	3.56	4.53	5.45	4.80

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Sources: USDA-WAOB and USDA-OCE Ag Decision Maker

U.S. Soybean Supply and Use

Marketing Year (2021 = 9/1/21 to 8/31/22)		2018	2019	2020	2021	2022
Area Planted	(mil. acres)	89.2	76.1	83.4	87.2	87.5
Yield	(bu./acre)	50.6	47.4	51.0	51.4	51.5
Production	(mil. bu.)	4,428	3,552	4,216	4,435	4,465
Beg. Stocks	(mil. bu.)	438	909	525	257	350
Imports	(mil. bu.)	14	15	20	15	20
Total Supply	(mil. bu.)	4,880	4,476	4,761	4,707	4,835
Crush	(mil. bu.)	2,092	2,165	2,141	2,190	2,240
Seed & Residual	(mil. bu.)	127	108	97	118	124
Exports	(mil. bu.)	1,752	1,679	2,265	2,050	2,140
Total Use	(mil. bu.)	3,971	3,952	4,504	4,357	4,504
Ending Stocks	(mil. bu.)	909	525	257	350	331
Season-Average Price	(\$/bu.)	8.48	8.57	10.80	12.60	10.50

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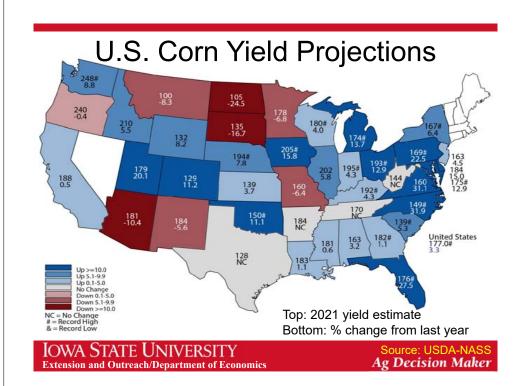
Sources: USDA-WAOB and USDA-OCE Ag Decision Maker

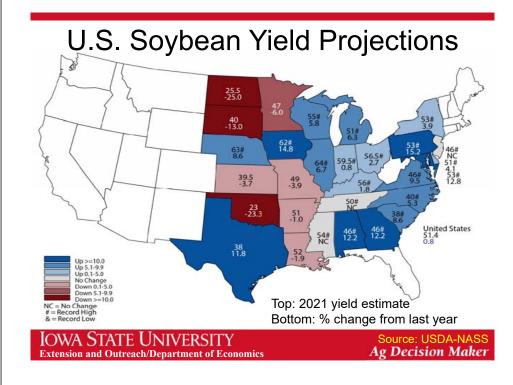
U.S. Wheat Supply and Use

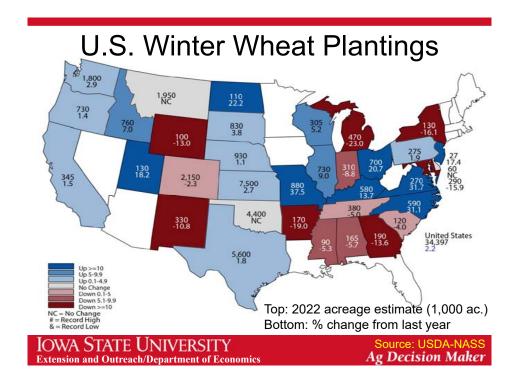
Marketing Year (2021 = 6/1/21 to 5/31/22)		2019	2020	2021	2022
(mil. acres)	47.8	45.5	44.5	46.7	49.0
(bu./acre)	47.6	51.7	49.7	44.3	49.1
(mil. bu.)	1,885	1,932	1.828	1,646	2,003
(mil. bu.)	1,099	1,080	1,028	845	628
(mil. bu.)	135	104	100	100	120
(mil. bu.)	3,119	3,116	2,957	2,591	2,751
(mil. bu.)	954	962	961	962	966
(mil. bu.)	59	60	64	66	66
(mil. bu.)	88	97	95	110	110
(mil. bu.)	937	969	992	825	925
(mil. bu.)	2,039	2,087	2,111	1,963	2,067
(mil. bu.)	1,080	1,028	845	628	684
(\$/bu.)	5.16	4.58	5.05	7.15	6.50
	(mil. acres) (bu./acre) (mil. bu.)	(mil. acres) 47.8 (bu./acre) 47.6 (mil. bu.) 1,885 (mil. bu.) 135 (mil. bu.) 3,119 (mil. bu.) 954 (mil. bu.) 59 (mil. bu.) 88 (mil. bu.) 937 (mil. bu.) 2,039 (mil. bu.) 1,080	(mil. acres) 47.8 45.5 (bu./acre) 47.6 51.7 (mil. bu.) 1,885 1,932 (mil. bu.) 1,099 1,080 (mil. bu.) 135 104 (mil. bu.) 3,119 3,116 (mil. bu.) 954 962 (mil. bu.) 59 60 (mil. bu.) 88 97 (mil. bu.) 937 969 (mil. bu.) 2,039 2,087 (mil. bu.) 1,080 1,028	(mil. acres) 47.8 45.5 44.5 (bu./acre) 47.6 51.7 49.7 (mil. bu.) 1,885 1,932 1.828 (mil. bu.) 1,099 1,080 1,028 (mil. bu.) 135 104 100 (mil. bu.) 3,119 3,116 2,957 (mil. bu.) 954 962 961 (mil. bu.) 59 60 64 (mil. bu.) 88 97 95 (mil. bu.) 937 969 992 (mil. bu.) 2,039 2,087 2,111 (mil. bu.) 1,080 1,028 845	(mil. acres) 47.8 45.5 44.5 46.7 (bu./acre) 47.6 51.7 49.7 44.3 (mil. bu.) 1,885 1,932 1.828 1,646 (mil. bu.) 1,099 1,080 1,028 845 (mil. bu.) 135 104 100 100 (mil. bu.) 3,119 3,116 2,957 2,591 (mil. bu.) 954 962 961 962 (mil. bu.) 59 60 64 66 (mil. bu.) 88 97 95 110 (mil. bu.) 937 969 992 825 (mil. bu.) 2,039 2,087 2,111 1,963 (mil. bu.) 1,080 1,028 845 628

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Sources: USDA-WAOB and USDA-OCE Ag Decision Maker







2021 U.S. Spring Wheat Data

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	Planted (1,000 Acres)		Harvested (1,000 Acres)		Yield (Bushels/Acre)		Production (1,000 Bushels)	
United States	53	1,635	1	1,534		24.3	3	7,259
% Change from Previous Estimate	1	10.5	1	6.2	1	1.3	1	7.5
% Change from Previous Season	4	3.3	\	7.9	4	41.4	\	46.1

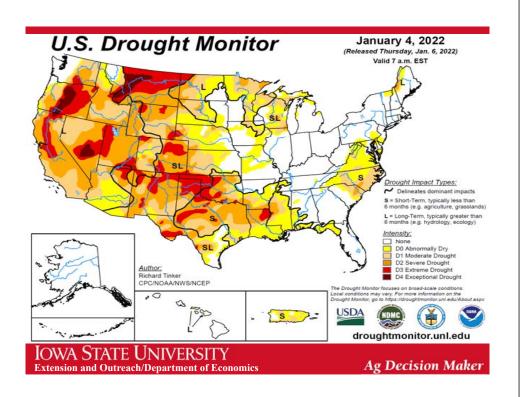
Other Spring

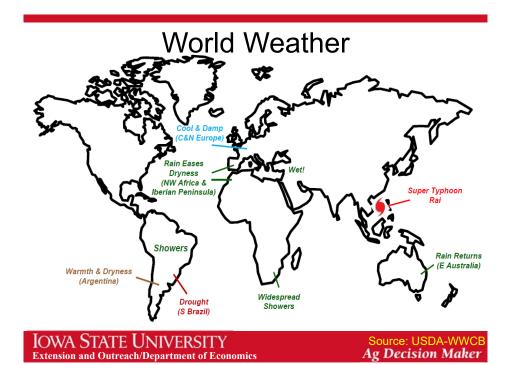
	Planted (1,000 Acres)		Harvested (1,000 Acres)	1	Yield (Bushels/Acre)		Production (1,000 Bushels)	
United States	11	L,420	1	0,165		32.6	33	1,140
% Change from Previous Estimate	\	1.4	\	9.4	1	6.5	\	3.6
% Change from Previous Season	\	7.2	\	16.0	\	32.9	\	43.6

To reach USDA's 2022 projection, need 1.6 million more acres

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Source: USDA-NASS **Ag Decision Maker**





World Corn Production

	2020/2021	2021/2022	Change from	Change from		
Country or Region	estimate	forecast	December 9	2020/2021		
	Million Tons					
World	1,122.8	1,207.0	-1.8	84.1		
United States	358.4	383.9	1.4	25.5		
Foreign	764.4	823.0	-3.1	58.6		
Argentina	50.5	54.0	-0.5	3.5		
Brazil	87.0	115.0	-3.0	28.0		
Mexico	27.3	27.6	-0.4	0.3		
Canada	13.6	14.0	> <u></u>	0.4		
European Union	67.1	70.0	-0.4	2.9		
Serbia	8.1	6.2	-	-1.9		
FSU-12	49.5	63.2	2.0	13.8		
Ukraine	30.3	42.0	2.0	11.7		
Russia	13.9	15.0		1.1		
South Africa	16.9	17.0	· ·	0.1		
China	260.7	272.6		11.9		
India	31.5	30.0		-1.5		

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Source: USDA-WAOB

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World Soybean Production

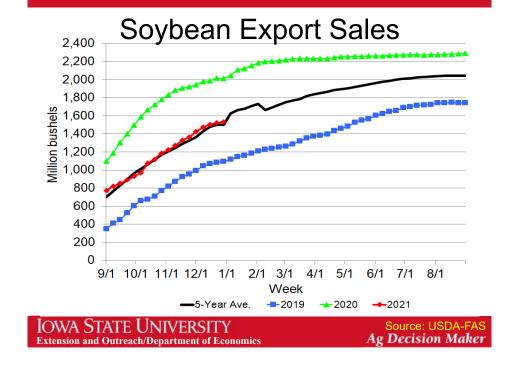
Country or Region	2020/2021 estimate	2021/2022 forecast	Change from December 9	Change from 2020/2021
	5.	Mill	lion Tons	
World	366.2	372.6	-9.2	6.3
United States	114.7	120.7	0.3	6.0
Foreign	251.5	251.9	-9.5	0.4
Argentina	46.2	46.5	-3.0	0.3
Brazil	138.0	139.0	-5.0	1.0
Paraguay	9.9	8.5	-1.5	-1.4
Canada	6.4	6.3	-	-0.1
India	10.5	11.9	<u>u</u>	1.4
China	19.6	16.4		-3.2

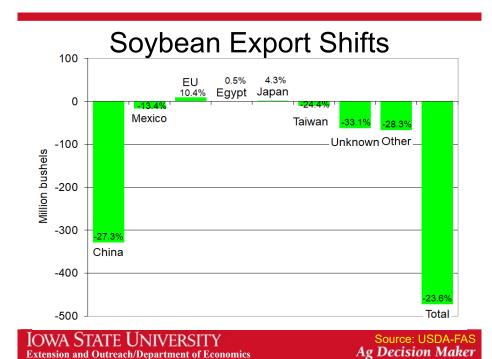
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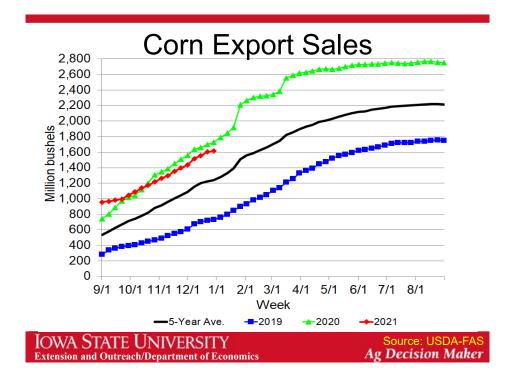
Source: USDA-WAOB Ag Decision Maker

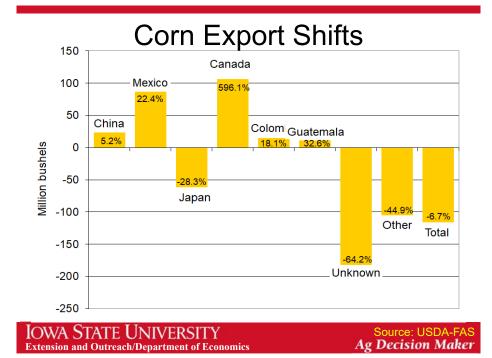
World Wheat Production

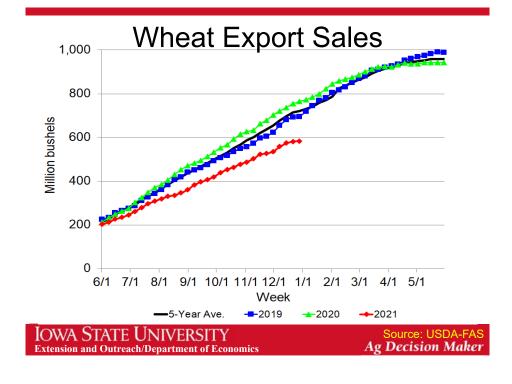
	2020/2021	2021/2022	Change from	Change from
Country or Region	estimate	forecast	December 9	2020/2021
		Mil	lion Tons	
World	775.9	778.6	0.7	2.7
United States	49.8	44.8	-	-5.0
Foreign	726.1	733.8	0.7	7.7
Argentina	17.6	20.5	0.5	2.9
Canada	35.2	21.7		-13.5
Australia	33.3	34.0	-	0.7
European Union	126.9	138.9	0.2	12.0
Turkey	18.2	16.3		-2.0
Russia	85.4	75.5		-9.9
Ukraine	25.4	33.0		7.6
Kazakhstan	14.3	12.0		-2.3
China	134.2	136.9		2.7
India	107.9	109.5		1.7
Northwest Africa	7.5	12.4		4.9
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U.S. Meat Production & Prices

	2	.021	2022			
		Change from		Change from	Change from	
Item	Estimate	December 9	Forecast	December 9	2021	
Production		E	Billion Pound	ls		
Beef	27.95	0.05	27.17	0.16	-0.78	
Pork	27.69	-0.04	27.52	-0.08	-0.18	
Broilers	44.88	0.15	45.60	0.10	0.72	
Turkey	5.59	100	5.64		0.05	
Total Meat	106.83	0.16	106.67	0.18	-0.17	
Prices		D	ollars per cu	vt		
Steers	122.40	-0.16	136.75	1.50	14.35	
Hogs	67.29	0.09	60.25		-7.04	
		Ce	ents per poui	nd		
Broilers	101.2	0.7	112.0	10.5	10.8	
Turkey	122.8	0.6	125.3	2.3	2.5	

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Source: USDA-WAOB

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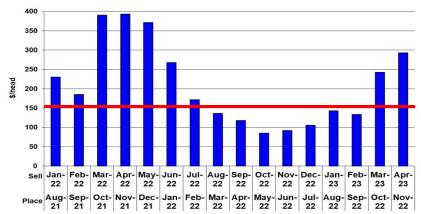
Cattle Crush Margin

The Crush Margin is the return after the feeder steer and corn costs.

Live weight: 1250 pounds Feeder weight: 750 pounds

Live weight: 1250 pounds Fee Corn: 50 bushels per head

Projected Yearling to Finish Crush Margin, January 5, 2022



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Source: ISU, Lee Schulz Ag Decision Maker

Hog Crush Margin

The Crush Margin is the return after the pig, corn and soybean meal costs.

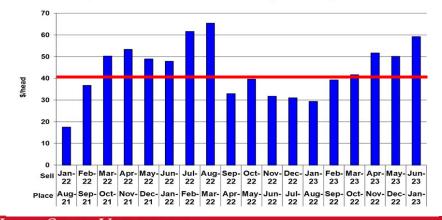
Carcass weight: 200 pounds

Pig price: 50% of 5 mth out lean hog futures

Corn: 10 bushels per pig

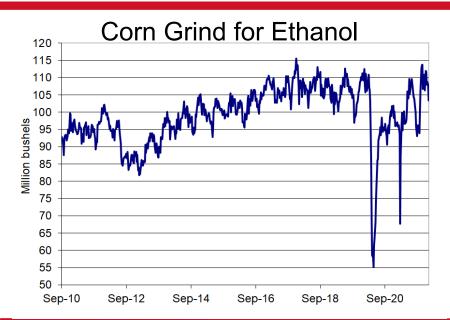
Soybean meal: 150 pounds per pig

Projected Wean to Finish Crush Margin, January 5, 2022



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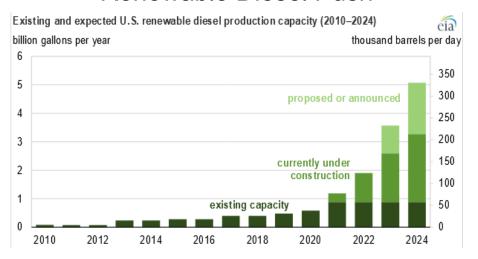
Source: ISU, Lee Schulz Ag Decision Maker



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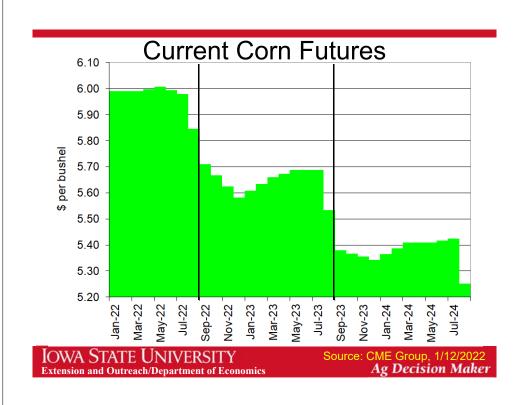
Renewable Diesel Push

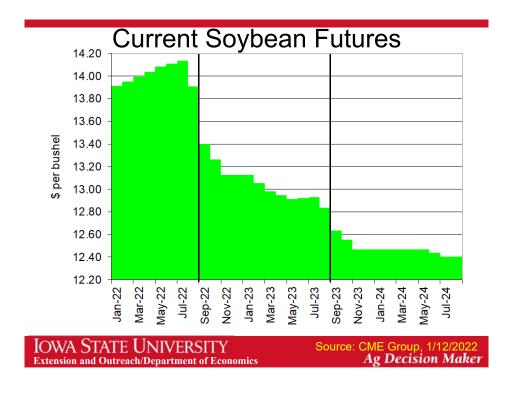


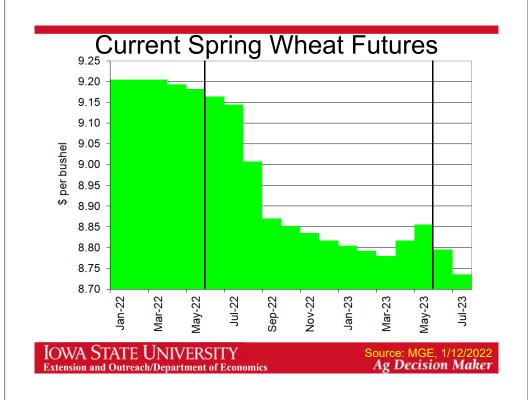
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Source: EIA

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Thank you for your time!

Any questions?

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