# Increasing Value Captured From the Land Natural Resources 



# Capturing Greater Wealth from the Land Natural Resources 

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Animal agriculture of the Northern Plains has been hampered by high production costs and low profit margins. Efforts of the beef production industry to correct these problems has been to improve animal performance. The genetic make-up of the North American beef herd has been transformed over the past forty to fifty years, and we now have high-performance, fast-growing meat animals. However, the anticipated improved profit margins from this new-style of livestock have not materialized.

Forage management systems were not improved simultaneously with beef animal performance. Traditional livestock production paradigms assume the source of income to be from the sale of animal weight and traditional pasture and harvested forage management practices are extremely inefficient at capturing the forage plant nutrients produced on the land. A problematic mismatch of forage nutrients required and forage nutrients available exists between modern, high-performance cattle and traditional low-performance forage management practices. Modern cattle on traditional forage management practices developed for old-style cattle have reduced production efficiencies that depress cow and calf weight performance below genetic potentials causing reduced value received at market and reduced profits.

The basic components of the traditional pasture and harvested forage management concepts have not changed since they developed during the early stages of the beef industry. Forage resources continue to be managed from the perspective of their use as dry matter livestock feed. Forage dry matter quantities are still used as the measure when producers make major pasture and harvested forage management decisions. Pasture stocking rates are determined from estimates of herbage dry matter production. Harvested forages are cut at the time when the greatest dry matter weight can be captured, and hay is traded on the dry matter weight basis per bale or ton.

Forage dry matter does not have a real economic value because it is not incorporated into the
beef weight produced. The dry matter is simply the carrier of the nutrients it contains. All of the dry matter ingested by livestock is deposited back on the land. The nutrients, mainly crude protein and energy (TDN), are the valuable products produced by forage plants on the land. The renewable forage nutrients are the primary unit of production in a beef operation, and forage nutrients are the authentic source of new wealth from agricultural use of grazingland and hayland resources of the Northern Plains.

Management of renewable land natural resources should not be directed towards the use of the land but be focused on meeting the requirements of all living and nonliving components of the ecosystem for the purpose of improving ecosystem processes and maintaining resource production at sustainable levels. The quantity of new wealth generated from renewable land natural resources is proportional to the biological effectiveness of the pasture and harvested forage management strategies. Biologically effective pasture and harvested forage management strategies perform three essential functions that increase forage nutrient production, improve nutrient capture efficiency, and enhance nutrient conversion effectiveness.

Biologically effective forage management strategies increase forage nutrient production per acre by coordinating defoliation periods with plant growth stages so that the biological requirements of the plants and soil organisms are met. Coordination of partial defoliation promotes vegetative reproduction by secondary tiller development, stimulates beneficial activity of rhizosphere organisms, and facilitates ecosystem biogeochemical processes.

Biologically effective forage management strategies improve nutrient capture efficiency by using various forage types during the periods in which the amount of nutrient weight captured per acre is a high proportion of the nutrients produced. The plant growth stage for harvest by grazing or haying is that at which the herbage production curve and the nutrient quality curve for a specific forage type cross. This period occurs at the flower (anthesis) stage for perennial and annual grasses.

Biologically effective forage management strategies enhance nutrient conversion effectiveness by providing adequate nutrients throughout the 12 month beef cow production cycle. High-performance livestock convert nutrients to animal weight at greater efficiency when their nutritional demands are met each day of each production period. Periods with nutrient deficiency limit livestock production. The forage nutrient supply can match the 12-month livestock nutrient demand by selection of appropriate combinations of pasture and harvested forage types and timing livestock use of the selected forages so that the herbage production curves and nutrient quality curves of plants match the dietary quality and quantity requirement curves of livestock during each beef cow production period.

Effectively meeting the biological requirements of plants and soil organisms occurs when the defoliation resistance mechanisms of grass plants and the biogeochemical processes of ecosystems are activated by partial defoliation during phenological growth between the three and a half new leaf stage and the flower (anthesis) stage. These mechanisms help grass tillers withstand and recover from grazing by triggering compensatory physiological processes that increase growth rates, increase photosynthetic capacity, and increase allocation of carbon and nitrogen; by stimulating vegetative reproduction of secondary tillers from axillary buds; and by stimulating rhizosphere organism activity and increasing conversion of inorganic nitrogen from soil organic nitrogen. Activation of these mechanisms results in increased herbage biomass production, increased plant density, increased available forage nutrients, increased soil aggregation, improved soil quality, increased soil water holding capacity, increased resistance to drought conditions, improved wildlife habitat, and improved grassland ecosystem health status.

Improvement in performance of forage management systems requires paradigm shifts that consider the land natural resources to be the source of new wealth generated from livestock agriculture with the renewable forage nutrients as the primary unit of production and the produced animal weight as the commodity sold at market. Biologically effective 12month pasture and harvested forage management strategies efficiently meet the biological requirements of plants and soil organisms, improve the characteristics of soil, increase forage nutrient production, efficiently capture forage produced nutrients, and efficiently convert nutrients into animal weight commodities. These improvements permit renewable natural resource ecosystems to perform at
biologically sustainable levels and modern highperformance beef cattle to perform at genetic potentials. Results of these improvements reduce costs per pound of crude protein, reduce costs per pound of calf weight gain, reduce costs per day of forage feed, and increase returns after feed costs per acre. These changes in costs and returns effectively increase profit margins for land and cattle enterprises and improve the regional livestock agricultural economy.

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# The Modern Range Cow has Greater Nutrient Demand than the Old Style Range Cow 

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The type of range cow roaming the grasslands of the Northern Plains has shifted from the old style, low performance cow to a fast growing, high performance cow with greater nutrient demand. The pasture and harvested forage management practices have been adjusted for the larger size cow, however, old style traditional forage management technologies with intentional periods of low quality forage continue to be used that minimize the modern cows advantage of greater production capabilities. Modern range cows have high production drain and do not produce at high performance levels when available forage nutrients are deficient resulting in calf weaning weights below their potential. Modern cows do not have the fat reserves that the old style cows produced and could draw on when forage quality was insufficient.

The greater size of modern range cows increases their nutrient demand throughout the production year, and their higher production levels increase the demand further. The increase in required nutrients of modern range cows is not simply proportional to the cows greater size.

A high performance 1200 lb range cow that has average milk production at $20 \mathrm{lb} / \mathrm{d}$, and is $20 \%$ larger than an old style 1000 lb range cow that had milk production at 12 to $6 \mathrm{lb} / \mathrm{d}$, requires $24 \%$ more energy and $33 \%$ more crude protein per year than the old style cow. The modern range cow with average milk requires $27 \%$ more energy and $41 \%$ more crude protein per day during the lactation production periods than the old style range cow (table 1).

A high performance 1200 lb range cow that has high milk production at $30 \mathrm{lb} / \mathrm{d}$, and is $20 \%$ larger than an old style 1000 lb range cow that had milk production at 12 to $6 \mathrm{lb} / \mathrm{d}$, requires $36 \%$ more energy and $55 \%$ more crude protein per year than the old style cow. The modern range cow with high milk requires $43 \%$ more energy and $72 \%$ more crude protein per day during the lactation production periods than the old style range cow (table 2 ).

The major increases in nutrient requirements occur during the lactation production periods. The
modern range cow with average milk production at 20 $\mathrm{lb} / \mathrm{d}$ requires $45 \%$ more crude protein during the early lactation period and requires $41 \%$ more crude protein during the spring, summer, and fall lactation periods than the old style range cow (table 1). The modern range cow with high milk production at $30 \mathrm{lb} / \mathrm{d}$ requires $79 \%$ more crude protein during the early lactation period and requires $72 \%$ more crude protein during the spring, summer, and fall lactation periods than the old style range cow (table 2).

The beef cow herd at Dickinson Research Extension Center was evaluated for the amount of weaned calf weight as a percentage of cow weight at weaning in 2007 (Ringwall 2008). These 5 to 9 year old modern cows had advanced genetic potential for fast growth, high performance, and high milk production at near $30 \mathrm{lb} / \mathrm{d}$. The steer and heifer calves were about 7.5 months old (228 days) at weaning in mid November. The cows were separated into five weight categories from 1200 lbs to 1600 lbs with 100 lb increments (table 3).

Modern high performance cows should be expected to wean calf weight at greater than half the cows weight. However, the calf weight weaned by these very good beef cows was less than half the cows weight. As the cow weight increased, the percent calf weight weaned decreased from $49.7 \%$ for the 1200 lb cows to $33.7 \%$ for the 1600 cows (table 3 ). The cow crude protein requirements increase with increases in cow weight. The crude protein content of the available pasture forage managed by traditional old style practices decreases from early August to the end of the growing season in mid October. The crude protein content of less than $5 \%$ after mid October is tied to plant structural material and unavailable. The degree of deficiency in forage crude protein after early August increases with increases in cow weight and causes incrementally greater decreases in calf weaning weight for the calves of the incrementally larger cows.

Providing creep feed for the calves and supplemental crude protein for the cows attempts to treat the symptoms but does not solve this problem. The solution is two pronged: 1) lower mean cow
weight to be in concordance with a herd of 1000 lb to 1200 lb cows, and 2) implement a biologically effective grazing management strategy that activates vegetative tiller production from axillary buds which increase the available forage quality during early August to mid October.

Modern range cows perform more efficiently and produce near potential rates when the forage nutrients provided meet the quantity of nutrients required during each production period. Biologically effective forage management strategies designed for high performance range cows (Manske 2012, 2014a, 2014 b ) are based on providing adequate nutrients that match the livestock nutrient requirements every day of each production period. Beef producers can select appropriate combinations of pasture types and harvested forage types and coordinate the livestock use of those forage types so that the herbage production curves and nutritional quality curves of the plants meet the dietary quantity and quality requirement curves of each cow production period. Matching the forage nutrient quality and quantity with livestock nutrient requirements is necessary for efficient beef production. Biologically effective forage management strategies improve cow performance, reduce cost per pound of captured crude protein, reduce acreage needed to carry a cow-calf pair, reduce forage feed costs per acre and per day, increase calf accumulated weight gain per acre, reduce cost per pound of calf weight gain, increase net return after pasture and harvested forage costs per cow-calf pair, and increase net return after forage feed costs per acre increasing the quantity of new wealth captured from the land natural resources.

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I am grateful to Sheri Schneider for assistance in production of this manuscript and for development of the tables.

Table 1. Intake nutrient requirements ( $\mathrm{lb} / \mathrm{d}$ ) and percent difference between modern 1200 lb range cow with average production and old style 1000 lb range cow.

## Cow Production Periods

| Nutrient |  |  | Lactation |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Requirements and | Dry | Third | Early | Spring, | 12-month |
| Percent Difference | Gestation | Trimester | Lactation | Summer, Fall | Season |

Old Style 1000 lb range cow with milk production at 12 to $6 \mathrm{lb} / \mathrm{d}$

| Dry Matter | $\mathrm{lb} / \mathrm{d}$ | 21.0 | 21.0 | 21.6 | 22.3 | 21.78 |
| :--- | :---: | :---: | :---: | :---: | :---: | ---: |
| Energy (TDN) | $\mathrm{lb} / \mathrm{d}$ | 9.64 | 10.98 | 12.05 | 11.98 | 11.54 |
| Crude Protein | $\mathrm{lb} / \mathrm{d}$ | 1.30 | 1.64 | 1.88 | 1.78 | 1.72 |

Modern 1200 lb range cow with average milk production at $20 \mathrm{lb} / \mathrm{d}$

| Dry Matter | $\mathrm{lb} / \mathrm{d}$ | 24.0 | 24.0 | 27.0 | 27.0 | 26.0 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Energy (TDN) | $\mathrm{lb} / \mathrm{d}$ | 11.02 | 12.62 | 15.85 | 15.23 | 14.29 |
| Crude Protein | $\mathrm{lb} / \mathrm{d}$ | 1.49 | 1.87 | 2.73 | 2.51 | 2.29 |

Percent increase in nutrient requirements for average production 1200 lb cow

| Dry Matter | $\%$ | 14.29 | 14.29 | 25.00 | 21.08 | 19.38 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Energy (TDN) | $\%$ | 14.32 | 14.94 | 31.54 | 27.13 | 23.83 |
| Crude Protein | $\%$ | 14.62 | 14.02 | 45.21 | 41.01 | 33.14 |

Data from NRC 1996.

Table 2. Intake nutrient requirements ( $\mathrm{lb} / \mathrm{d}$ ) and percent difference between modern 1200 lb range cow with high production and old style 1000 lb range cow.

## Cow Production Periods

| Nutrient |  |  | Lactation |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Requirements and | Dry | Third | Early | Spring, | 12-month |
| Percent Difference | Gestation | Trimester | Lactation | Summer, Fall | Season |

Old Style 1000 lb range cow with milk production at 12 to $6 \mathrm{lb} / \mathrm{d}$

| Dry Matter | $\mathrm{lb} / \mathrm{d}$ | 21.0 | 21.0 | 21.6 | 22.3 | 21.78 |
| :--- | :---: | :---: | :---: | :---: | :---: | ---: |
| Energy (TDN) | $\mathrm{lb} / \mathrm{d}$ | 9.64 | 10.98 | 12.05 | 11.98 | 11.54 |
| Crude Protein | $\mathrm{lb} / \mathrm{d}$ | 1.30 | 1.64 | 1.88 | 1.78 | 1.72 |

Modern 1200 lb range cow with high milk production at $30 \mathrm{lb} / \mathrm{d}$

| Dry Matter | $\mathrm{lb} / \mathrm{d}$ | 24.1 | 24.2 | 29.2 | 29.08 | 27.45 |
| :--- | :---: | :---: | :---: | :---: | :---: | ---: |
| Energy (TDN) | $\mathrm{lb} / \mathrm{d}$ | 11.07 | 12.73 | 18.0 | 17.17 | 15.64 |
| Crude Protein | $\mathrm{lb} / \mathrm{d}$ | 1.50 | 1.90 | 3.36 | 3.06 | 2.67 |

Percent increase in nutrient requirements for high production 1200 lb cow

| Dry Matter | \% | 14.76 | 15.24 | 35.19 | 30.40 | 26.03 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Energy (TDN) | $\%$ | 14.83 | 15.94 | 49.38 | 43.32 | 35.53 |
| Crude Protein | $\%$ | 15.38 | 15.85 | 78.72 | 71.91 | 55.23 |

Data from NRC 1996.

Table 3. Weaned calf weight as percentage of cow weight at weaning.

|  |  | Cow Weight Categories (lbs) |  |  |  |  |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: |
|  |  | $1200-1299$ | $1300-1399$ | $1400-1499$ | $1500-1599$ | $1600-1699$ |
| \#Cow-Calf Pairs | 37 | 39 | 38 | 33 | 22 |  |
| Mean Cow Weight | lbs | 1242 | 1357 | 1456 | 1549 | 1698 |
| Mean Calf Weight | lbs | 617 | 611 | 589 | 598 | 572 |
| Mean Weight/D of Age | $\mathrm{lb} / \mathrm{d}$ | 2.71 | 2.68 | 2.58 | 2.62 | 2.51 |
| Calf Wt \% Cow Wt | $\%$ | $50 \%$ | $45 \%$ | $41 \%$ | $39 \%$ | $34 \%$ |

Data from Ringwall 2008.

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# Range Cow Nutrient Requirements during Production Periods 

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Improvement in profit margins from beef production requires a reduction in forage-feed costs because these costs comprise $60 \%$ to $65 \%$ of the production costs of cow-calf operations. Traditional pasture-forage management practices used to provide feed for range cows are inefficient in the capture of the forage nutrients produced on a land base and in the conversion of those nutrients into a saleable commodity like calf weight. High forage-feed costs result.

The basic concepts for traditional management practices were developed during the early stages of the beef industry in the Northern Plains when the dry matter requirements for the livestock were the major consideration and the cost of land area per animal added little to the total production costs. The traditional practices brought numerous family operations in the region through depression, drought, severe winter storms, wild fires, and other natural and man-made calamities but are not adequately serving producers facing current conditions. The old practices ineffectively address two major changes that have occurred. The first major change is that the modern fast-growing, highperformance cattle are genetically different from the old-style cattle. Modern cattle have higher rates of weight gain, produce greater quantities of milk, are larger and weigh more, and deposit less fat on their bodies. Modern animals have higher levels of nutrient requirements, which traditional practices do not efficiently meet. The second major change is that the swine, poultry, and dairy industries have switched to efficient feed management systems that evaluate feed costs by the cost per unit of weight of the nutrients. This shift has reduced production costs for these industries and increased competition for the beef industry. With traditional practices, the beef industry cannot reduce production costs enough to remain competitive.

Feed management systems for beef production in the Northern Plains need to be changed and improved. The modern animal, which has reduced body fat, performs best when provided with the required quantities of nutrients throughout the production year, and feed costs are lower when
greater quantities of the produced nutrients are efficiently captured from the land base.

The nutrients beef animals require are energy, protein, minerals, vitamins, and water. The quantities of each nutrient required vary with cow size, level of milk production, and production period. Forages provide primarily energy and protein and also some portion of the required minerals and vitamins. The amounts of minerals deficient in forage can be supplied by a free-choice salt/mineral program. Vitamin A can be supplemented if carotene is low in range cow feeds. Adequate quantities of clean water must be provided for satisfactory animal performance.

Forage dry matter intake is influenced primarily by cow size. Larger cows need more feed than smaller cows for satisfactory reproductive and production performance. Daily dry matter intake is generally around $2 \%$ of body weight but ranges from $1.5 \%$ to $3.0 \%$ of body weight (Holecheck et al. 1995) and can be affected by the quality or the water content of forage and by environmental conditions. The dry matter intake requirement for beef cows is the quantity of forage dry matter that contains the required amount of energy (NRC 1996).

Modern high-performance cows produce greater quantities of milk than the old-style cows. Higher milk production requires that cows consume more energy, protein, calcium, and phosphorus for satisfactory performance (NRC 1996). Forages that do not meet these nutrient requirements cause loss of cow weight and reduced milk production.

The quantity of nutrients range cows require is not consistent throughout the year. The level of nutrients required above maintenance levels varies with the changes in nutrient demand from milk production for the nursing calf as it grows and with the changes in nutrient demand of the physiological preparation for breeding and the development of the fetus that will be the next calf (BCRC 1999). The various combinations of these changing nutritional requirements (table 1) are separated into four production periods: dry gestation, third trimester,
early lactation, and lactation, which is subdivided into spring, summer, and fall portions.

The dry gestation production period has the lowest nutrient requirements because there is no nursing calf or milk production and the developing fetus is still small during middle gestation and does not have high nutrient demands. Heavy cows can lose weight during this period without detrimental future effects on reproduction and production performance. Cows with moderate body condition should maintain body weight because the cost to replace lost pounds is greater during other production periods. Thin cows should gain weight during this period because each pound gained requires less feed and costs less than weight gained during other production periods.

The third trimester production period has increased nutrient requirements. Although the cow has no calf at her side and is not producing milk, the developing fetus is growing at an increasing rate. The weight gain from the fetus and related fluid and tissue is about one pound per day during the last 2 or 2.5 months, when the fetus is growing very rapidly (BCRC 1999). It is important that higher-quality forage that meets the nutritional requirements be provided during this period to maintain the weight of cows in moderate or good body condition and to ensure a strong, healthy calf. Feeding forages containing insufficient nutrients during this period causes a reduction in cow body condition and results in delayed estrual activity and a delay in rebreeding.

The early lactation production period has the greatest nutritional requirements of the production periods because the birth of the calf initiates production of increasing amounts of milk and the reproductive organs require repair and preconditioning to promote the rapid onset of the estrus cycle. Cows gaining weight during this period produce amounts of milk at or near the animals' genetic potential. Cows increasing in body condition will have adequate time to complete at least one estrus cycle prior to the start of the breeding season; this rapid recovery improves the percentage of cows that conceive in the first cycle of the breeding season (BCRC 1999). Feeding forages containing insufficient nutrients during this period causes a reduced cow body condition that results in milk production at levels below the animals' genetic potential and in a delayed onset of estrual activity so that the period between calving and the first estrus cycle is lengthened and conception rates in the cow herd are reduced.

The spring portion of the lactation production period has nutritional requirements slightly reduced from those of the previous period. The quantity of milk produced continues to increase until the peak is reached during the later part of the second month or the early part of the third month after calving (BCRC 1999). Cows gaining weight during this period produce amounts of milk at or near the animals' genetic potential. Providing harvested or pasture forages with high nutrient content prior to and during breeding season stimulates ovulation in the cows: cows with improving body condition start estrus cycles earlier and can rebreed in 80 to 85 days after calving (BCRC 1999). The rate of calf weight gain continues to increase during the spring period. Calves that are around a month old in early May have developed enough to take advantage of the greater quantities of milk produced by cows grazing highquality forage on domesticated grass spring complementary pastures and add weight at high rates.

The summer portion of the lactation production period has nutritional requirements above maintenance. The greater part of the additional nutrients is for the production of milk for the nursing calf, and a smaller amount is for the support of an embryo at the early stages of development. The nutritional quality of the forage during the summer plays a role in maintaining the pregnancy. Cows maintaining or improving body condition have lower rates of embryo loss than cows losing body condition (BCRC 1999). The quantity of milk produced during the summer period declines from peak levels. The nutritional quality of the forage affects the rate of decrease. If the forage quality is at or above the animals' nutritional requirements, cows can maintain milk production near their genetic potential during most of the lactation period (BCRC 1999). Cows with higher milk production produce heavier calves at weaning. Cows grazing pasture treatments with forage quality insufficient to meet animal nutritional requirements have milk production below their genetic potential and produce calves that are lighter at weaning and have higher costs per pound of weight gained.

The fall portion of the lactation production period has nutritional requirements above maintenance. The greater part of the additional nutrients is for the production of milk for the nursing calf, and a smaller amount is for development of the fetus. The nutritional quality of the forage affects the quantities of milk produced. If forage quality is at or near animal nutritional requirements, milk production can be fairly high and rate of calf weight gain can be satisfactory (BCRC 1999). Forage quality of mature
perennial grasses on traditionally managed pastures is below the requirements of a lactating cow. Foragefeed costs increase when the nutrient quality of the grass or forage provided does not meet the nutritional requirements of the cow. Cows lose body weight and body condition when body reserves are converted into milk production. The level of milk production and the rate of calf weight gain are low; the result is higher costs per pound of calf weight gained.

The time of year during which the cow production periods occur is set by the calving date, which is determined by the breeding date. The sequences of production periods of cows with calving dates in January to April are shown in table 2. The date of calving should be selected so that the nutritional requirements of the cow during her production periods are synchronized with the nutritional quality of the grass and forage resources. The nutritional quality of the common domesticated grassland and native rangeland pastures in the Northern Plains (Whitman et al. 1951, Manske 1999a, b) matches the nutritional requirements of the lactation production periods of cows with calving dates in January through April (figs. 1-4). The nutritional requirements of cows with calving dates in late spring, summer, or fall are not synchronized with the changes in nutritional quality of perennial forages on grazinglands (figs. 5-12). Forage from sources other than perennial grass grazinglands is required to provide low-cost nutrients for cows with calving dates later than April.

Tables 3 to 14 show cow nutrient requirements from grazingland forage or harvested forage during the production periods for 1000-pound, 1200 -pound, and 1400 -pound cows with calving dates in January to April. The 1200-pound cow with a calf born in mid March will be used as the example throughout this report. The 12 -month nutritional requirements for a 1200-pound cow (table 10) are 9489 pounds of forage dry matter, 5217.2 pounds of energy as TDN, 835.8 pounds of crude protein, 24.1 pounds of calcium, and 16.7 pounds of phosphorus. The 12-month forage-feed costs for a cow depend on the amount paid for each pound of nutrient.

Accurate evaluations of costs among various management treatments and forage types are based on costs per pound of nutrient. Cost per pound of crude protein could be used in cost comparisons for different forage types. Small but positive profit margins can be achieved for beef production during a low market with calf weight value at $\$ 0.70$ per pound at weaning time when the average calf weaning weight is 535 pounds and the pasture-forage costs are
$60 \%$ of total beef production costs with average forage-feed costs of $\$ 0.62$ per day, forage dry matter costs of $\$ 48.00$ per ton, and crude protein costs of $\$ 0.25$ per pound.

Nutritional requirements for beef cows are determined on a dry-matter basis. Almost all forages consumed by range cows have some water content. Table 15 shows the wet weight equivalent of forages with various water contents. Cows can consume a greater weight of wet forage than of dry forage (BCRC 1999).

Forage dry matter intake of grazing animals is affected by the size of the cow. Large cows consume more forage than medium- and standardsized cows. A more accurate estimate of daily or monthly forage demand of livestock on grazinglands can be determined with the metabolic weight of the animal rather than its live weight. Metabolic weight is live weight to the 0.75 power (NRC 1996). A 1000 -pound cow with a calf is the standard, which is defined as 1.00 animal unit (AU) and has a daily dry matter allocation of 26 pounds of forage (Bedell 1998). The metabolic weight of a 1200 -pound cow with a calf is 1.147 animal unit equivalent (AUE), which has a daily dry matter allocation of 30 pounds of forage. The metabolic weight of a 1400-pound cow with a calf is 1.287 animal unit equivalent (AUE), which has a daily dry matter allocation of 33 pounds of forage (Manske 1998a). The amount of forage dry matter consumed in one month by one animal unit, a 1000-pound cow with a calf, is an animal unit month (AUM) (Bedell 1998). During the grazing season from May through November, the length of the average month is 30.5 days (Manske 1998b).

Range cow nutritional requirements change with cow size, milk production level, and production period. Coordination of pasture and forage quantity and quality with dietary quantity and quality requirements of the cow during production periods improves efficiency of nutrient capture and conversion, resulting in lower pasture-forage costs.

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Table 1. Intake nutrient requirements in pounds per day for range cows with average milk production during 12 months of production periods (data from NRC 1996).

|  | Dry Gestation | $3^{\text {rd }}$ Trimester | Early Lactation | Lactation <br> (Spring, Summer, Fall) |
| :---: | :---: | :---: | :---: | :---: |
| 1000 lb cows |  |  |  |  |
| Dry matter | 21 | 21 | 24 | 24 |
| Energy (TDN) | 9.64 | 10.98 | 14.30 | 13.73 |
| Crude protein | 1.30 | 1.64 | 2.52 | 2.30 |
| Calcium | $0.03$ | $0.05$ | $0.07$ | 0.06 |
| Phosphorus | $0.02$ | $0.03$ | 0.05 | 0.04 |
| 1200 lb cows |  |  |  |  |
| Dry matter | 24 | 24 | 27 | 27 |
| Energy (TDN) | $11.02$ | 12.62 | 15.85 | 15.23 |
| Crude protein | 1.49 | 1.87 | 2.73 | 2.51 |
| Calcium | $0.04$ | $0.06$ | $0.08$ | 0.07 |
| Phosphorus | 0.03 | 0.04 | 0.05 | 0.05 |
| 1400 lb cows |  |  |  |  |
| Dry matter | 27 | 27 | 30 | 30 |
| Energy (TDN) | 12.42 | 14.28 | 17.40 | 16.71 |
| Crude protein | 1.67 | 2.13 | 2.94 | 2.70 |
| Calcium | 0.04 | 0.07 | 0.08 | 0.08 |
| Phosphorus | 0.03 | 0.05 | 0.06 | 0.05 |

Table 2. Twelve-month range cow production period sequences for calf birth dates in January to April.



Fig. 1. Cow nutritional requirements for calf birth in January and pasture nutritional quality.


Fig. 2. Cow nutritional requirements for calf birth in February and pasture nutritional quality.


Fig. 3. Cow nutritional requirements for calf birth in March and pasture nutritional quality.


Fig. 4. Cow nutritional requirements for calf birth in April and pasture nutritional quality.


Fig. 5. Cow nutritional requirements for calf birth in May and pasture nutritional quality.


Fig. 6. Cow nutritional requirements for calf birth in June and pasture nutritional quality.


Fig. 7. Cow nutritional requirements for calf birth in July and pasture nutritional quality.


Fig. 8. Cow nutritional requirements for calf birth in August and pasture nutritional quality.


Fig. 9. Cow nutritional requirements for calf birth in September and pasture nutritional quality.


Fig. 10. Cow nutritional requirements for calf birth in October and pasture nutritional quality.


Fig. 11. Cow nutritional requirements for calf birth in November and pasture nutritional quality.


Fig. 12. Cow nutritional requirements for calf birth in December and pasture nutritional quality.

Table 3. Twelve-month nutrient requirements for 1000-pound range cows with calf birth dates in January.

| Dry Gestation <br> Ration Pasture | $3{ }^{\text {rd }}$ Trimester |  | Early Lactation |  | Lactation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ration | Pasture | Ration | Pasture | Ration | Spring <br> Pasture | Summer <br> Pasture | Fall <br> Pasture |
| Days | 90 |  | 32 |  | 75 | 31 | 137 |  |
| Daily Requirements in Pounds |  |  |  |  |  |  |  |  |
| Dry Matter | 21 |  | 24 |  |  |  | 24 |  |
| Energy (TDN) | 10.98 |  | 14.30 |  |  |  | 13.73 |  |
| Crude Protein | 1.64 |  | 2.52 |  |  |  | 2.30 |  |
| Calcium | 0.05 |  | 0.07 |  |  |  | 0.06 |  |
| Phosphorus | 0.03 |  | 0.05 |  |  |  | 0.04 |  |
| Production Period Requirements in Pounds |  |  |  |  |  |  |  |  |
| Dry Matter | 1890 |  | 768 |  | 1800 | 744 | 3288 |  |
| Energy (TDN) | 988.20 |  | 457.60 |  | 1029.75 | 425.63 | 1881.01 |  |
| Crude Protein | 147.60 |  | 80.64 |  | 172.50 | 71.30 | 315.10 |  |
| Calcium | 4.50 |  | 2.24 |  | 4.50 | 1.86 | 8.22 |  |
| Phosphorus | 2.70 |  | 1.60 |  | 3.00 | 1.24 | 5.48 |  |
| 12-Month Requirements in Pounds |  |  |  |  |  |  |  |  |
|  | Totals for Rations |  | Totals for Pastures |  | Totals for 12 Months |  |  |  |
| Dry Matter | 4458 |  | 4032 |  | 8490 |  |  |  |
| Energy (TDN) | 2475.55 |  | 2306.64 |  | 4782.19 |  |  |  |
| Crude Protein | 400.74 |  | 386.40 |  | 787.14 |  |  |  |
| Calcium | 11.24 |  | 10.08 |  | 21.32 |  |  |  |
| Phosphorus | 7.30 |  | 6.72 |  | 14.02 |  |  |  |

Table 4. Twelve-month nutrient requirements for 1200-pound range cows with calf birth dates in January.

|  | Dry Gestation |  | $3^{\text {rd }}$ Trimester |  | Early Lactation |  | Lactation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ration | Pasture | Ration | Pasture | Ration | Pasture | Ration | Spring <br> Pasture | Summer <br> Pasture | Fall Pasture |
| Days |  |  | 90 |  | 32 |  | 75 | 31 | 137 |  |
| Daily Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter |  |  | 24 |  | 27 |  |  |  | 27 |  |
| Energy (TDN) |  |  | 12.62 |  | 15.85 |  |  |  | 15.23 |  |
| Crude Protein |  |  | 1.87 |  | 2.73 |  |  |  | 2.51 |  |
| Calcium |  |  | 0.06 |  | 0.08 |  |  |  | 0.07 |  |
| Phosphorus |  |  | 0.04 |  | 0.05 |  |  |  | 0.05 |  |
| Production Period Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter |  |  | 2160 |  | 864 |  | 2025 | 837 | 3699 |  |
| Energy (TDN) |  |  | 1135.80 |  | 507.20 |  | 1142.25 | 472.13 | 2086.51 |  |
| Crude Protein |  |  | 168.30 |  | 87.36 |  | 188.25 | 77.81 | 343.87 |  |
| Calcium |  |  | 5.40 |  | 2.56 |  | 5.25 | 2.17 | 9.59 |  |
| Phosphorus |  |  | 3.60 |  | 1.60 |  | 3.75 | 1.55 | 6.85 |  |
| 12-Month Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
|  |  |  | Totals for Rations |  | Totals for Pastures |  | Totals for <br> 12 Months |  |  |  |
| Dry Matter |  |  | 5049 |  | 4536 |  | 9585 |  |  |  |
| Energy (TDN) |  |  | 2785.25 |  | 2558.64 |  | 5343.89 |  |  |  |
| Crude Protein |  |  | 443.91 |  | 421.68 |  | 865.59 |  |  |  |
| Calcium |  |  | 13.21 |  | 11.76 |  | 24.97 |  |  |  |
| Phosphorus |  |  | 8.95 |  | 8.40 |  | 17.35 |  |  |  |

Table 5. Twelve-month nutrient requirements for 1400-pound range cows with calf birth dates in January.

| Dry Gestation | $3^{\text {rd }}$ Trimester |  | Early Lactation |  | Lactation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ration Pasture | Ration | Pasture | Ration | Pasture | Ration | Spring <br> Pasture | Summer <br> Pasture | Fall <br> Pasture |
| Days | 90 |  | 32 |  | 75 | 31 | 137 |  |
| Daily Requirements in Pounds |  |  |  |  |  |  |  |  |
| Dry Matter | 27 |  | 30 |  |  |  | 30 |  |
| Energy (TDN) | 14.28 |  | 17.40 |  |  |  | 16.71 |  |
| Crude Protein | 2.13 |  | 2.94 |  |  |  | 2.70 |  |
| Calcium | 0.07 |  | 0.08 |  |  |  | 0.08 |  |
| Phosphorus | 0.05 |  | 0.06 |  |  |  | 0.05 |  |
| Production Period Requirements in Pounds |  |  |  |  |  |  |  |  |
| Dry Matter | 2430 |  | 960 |  | 2250 | 930 | 4110 |  |
| Energy (TDN) | 1285.20 |  | 556.80 |  | 1253.25 | 518.01 | 2289.27 |  |
| Crude Protein | 191.70 |  | 94.08 |  | 202.50 | 83.70 | 369.90 |  |
| Calcium | 6.30 |  | 2.56 |  | 6.00 | 2.48 | 10.96 |  |
| Phosphorus | 4.50 |  | 1.92 |  | 3.75 | 1.55 | 6.85 |  |
| 12-Month Requirements in Pounds |  |  |  |  |  |  |  |  |
|  | Totals for Rations |  | Totals for Pastures |  | Totals for 12 Months |  |  |  |
| Dry Matter | 5640 |  | 5040 |  | 10680 |  |  |  |
| Energy (TDN) | 3095.25 |  | 2807.28 |  | 5902.53 |  |  |  |
| Crude Protein | 488.28 |  | 453.60 |  | 941.88 |  |  |  |
| Calcium | 14.86 |  | 13.44 |  | 28.30 |  |  |  |
| Phosphorus | 10.17 |  | 8.40 |  | 18.57 |  |  |  |

Table 6. Twelve-month nutrient requirements for 1000-pound range cows with calf birth dates in February.

|  | Dry Gestation |  | $3^{\text {rd }}$ Trimester |  | Early Lactation |  | Lactation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ration | Pasture | Ration | Pasture | Ration | Pasture | Ration | Spring <br> Pasture | Summer <br> Pasture | Fall Pasture |
| Days |  |  | 90 |  | 32 |  | 45 | 31 | 137 | 30 |
| Daily Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter |  |  | 21 |  | 24 |  |  |  | 24 |  |
| Energy (TDN) |  |  | 10.98 |  | 14.30 |  |  |  | 13.73 |  |
| Crude Protein |  |  | 1.64 |  | 2.52 |  |  |  | 2.30 |  |
| Calcium |  |  | 0.05 |  | 0.07 |  |  |  | 0.06 |  |
| Phosphorus |  |  | 0.03 |  | 0.05 |  |  |  | 0.04 |  |
| Production Period Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter |  |  | 1890 |  | 768 |  | 1080 | 744 | 3288 | 720 |
| Energy (TDN) |  |  | 988.20 |  | 457.60 |  | 617.85 | 425.63 | 1881.01 | 411.90 |
| Crude Protein |  |  | 147.60 |  | 80.64 |  | 103.50 | 71.30 | 315.10 | 69.00 |
| Calcium |  |  | 4.50 |  | 2.24 |  | 2.70 | 1.86 | 8.22 | 1.80 |
| Phosphorus |  |  | 2.70 |  | 1.60 |  | 1.80 | 1.24 | 5.48 | 1.20 |
| 12-Month Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
|  |  |  | Totals for Rations |  | Totals for Pastures |  | Totals for <br> 12 Months |  |  |  |
| Dry Matter |  |  | 3738 |  | 4752 |  | 8490 |  |  |  |
| Energy (TDN) |  |  | 2063.65 |  | 2718.54 |  | 4782.19 |  |  |  |
| Crude Protein |  |  | 331.74 |  | 455.40 |  | 787.14 |  |  |  |
| Calcium |  |  | 9.44 |  | 11.88 |  | 21.32 |  |  |  |
| Phosphorus |  |  | 6.10 |  | 7.92 |  | 14.02 |  |  |  |

Table 7. Twelve-month nutrient requirements for 1200-pound range cows with calf birth dates in February.

| Dry Gestation | $3{ }^{\text {rd }}$ Trimester |  | Early Lactation |  | Lactation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ration Pasture | Ration | Pasture | Ration | Pasture | Ration | Spring <br> Pasture | Summer <br> Pasture | Fall <br> Pasture |
| Days | 90 |  | 32 |  | 45 | 31 | 137 | 30 |
| Daily Requirements in Pounds |  |  |  |  |  |  |  |  |
| Dry Matter | 24 |  | 27 |  |  |  | 27 |  |
| Energy (TDN) | 12.62 |  | 15.85 |  |  |  | 15.23 |  |
| Crude Protein | 1.87 |  | 2.73 |  |  |  | 2.51 |  |
| Calcium | 0.06 |  | 0.08 |  |  |  | 0.07 |  |
| Phosphorus | 0.04 |  | 0.05 |  |  |  | 0.05 |  |
| Production Period Requirements in Pounds |  |  |  |  |  |  |  |  |
| Dry Matter | 2160 |  | 864 |  | 1215 | 837 | 3699 | 810 |
| Energy (TDN) | 1135.80 |  | 507.20 |  | 685.35 | 472.13 | 2086.51 | 456.90 |
| Crude Protein | 168.30 |  | 87.36 |  | 112.95 | 77.81 | 343.87 | 75.30 |
| Calcium | 5.40 |  | 2.56 |  | 3.15 | 2.17 | 9.59 | 2.10 |
| Phosphorus | 3.60 |  | 1.60 |  | 2.25 | 1.55 | 6.85 | 1.50 |
| 12-Month Requirements in Pounds |  |  |  |  |  |  |  |  |
|  | Totals for Rations |  | Totals for Pastures |  | Totals for 12 Months |  |  |  |
| Dry Matter | 4239 |  | 5346 |  | 9585 |  |  |  |
| Energy (TDN) | 2328.35 |  | 3015.54 |  | 5343.89 |  |  |  |
| Crude Protein | 368.61 |  | 496.98 |  | 865.59 |  |  |  |
| Calcium | 11.11 |  | 13.86 |  | 24.97 |  |  |  |
| Phosphorus | 7.45 |  | 9.90 |  | 17.35 |  |  |  |

Table 8. Twelve-month nutrient requirements for 1400-pound range cows with calf birth dates in February.

|  | Dry Gestation |  | $3^{\text {rd }}$ Trimester |  | Early Lactation |  | Lactation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ration | Pasture | Ration | Pasture | Ration | Pasture | Ration | Spring <br> Pasture | Summer <br> Pasture | Fall Pasture |
| Days |  |  | 90 |  | 32 |  | 45 | 31 | 137 | 30 |
| Daily Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter |  |  | 27 |  | 30 |  |  |  | 30 |  |
| Energy (TDN) |  |  | 14.28 |  | 17.40 |  |  |  | 16.71 |  |
| Crude Protein |  |  | 2.13 |  | 2.94 |  |  |  | 2.70 |  |
| Calcium |  |  | 0.07 |  | 0.08 |  |  |  | 0.08 |  |
| Phosphorus |  |  | 0.05 |  | 0.06 |  |  |  | 0.05 |  |
| Production Period Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter |  |  | 2430 |  | 960 |  | 1350 | 930 | 4110 | 900 |
| Energy (TDN) |  |  | 1285.20 |  | 556.80 |  | 751.95 | 518.01 | 2289.27 | 501.30 |
| Crude Protein |  |  | 191.70 |  | 94.08 |  | 121.50 | 83.70 | 369.90 | 81.00 |
| Calcium |  |  | 6.30 |  | 2.56 |  | 3.60 | 2.48 | 10.96 | 2.40 |
| Phosphorus |  |  | 4.50 |  | 1.92 |  | 2.25 | 1.55 | 6.85 | 1.50 |
| 12-Month Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
|  |  |  | Totals for Rations |  | Totals for Pastures |  | Totals for <br> 12 Months |  |  |  |
| Dry Matter |  |  | 4740 |  | 5940 |  | 10680 |  |  |  |
| Energy (TDN) |  |  | 2593.95 |  | 3308.58 |  | 5902.53 |  |  |  |
| Crude Protein |  |  | 407.28 |  | 534.60 |  | 941.88 |  |  |  |
| Calcium |  |  | 12.46 |  | 15.84 |  | 28.30 |  |  |  |
| Phosphorus |  |  | 8.67 |  | 9.90 |  | 18.57 |  |  |  |

Table 9. Twelve-month nutrient requirements for 1000-pound range cows with calf birth dates in March.

|  | Dry Gestation |  | $3^{\text {rd }}$ Trimester |  | Early Lactation |  | Lactation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ration | Pasture | Ration | Pasture | Ration | Pasture | Ration | Spring <br> Pasture | Summer <br> Pasture | Fall <br> Pasture |
| Days |  | 32 | 90 |  | 45 |  |  | 31 | 137 | 30 |
| Daily Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter |  | 21 | 21 |  | 24 |  |  |  | 24 |  |
| Energy (TDN) |  | 9.64 | 10.98 |  | 14.30 |  |  |  | 13.73 |  |
| Crude Protein |  | 1.30 | 1.64 |  | 2.52 |  |  |  | 2.30 |  |
| Calcium |  | 0.03 | 0.05 |  | 0.07 |  |  |  | 0.06 |  |
| Phosphorus |  | 0.02 | 0.03 |  | 0.05 |  |  |  | 0.04 |  |
| Production Period Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter |  | 672 | 1890 |  | 1080 |  |  | 744 | 3288 | 720 |
| Energy (TDN) |  | 308.48 | 988.20 |  | 643.50 |  |  | 425.63 | 1881.01 | 411.90 |
| Crude Protein |  | 41.60 | 147.60 |  | 113.40 |  |  | 71.30 | 315.10 | 69.00 |
| Calcium |  | 0.96 | 4.50 |  | 3.15 |  |  | 1.86 | 8.22 | 1.80 |
| Phosphorus |  | 0.64 | 2.70 |  | 2.25 |  |  | 1.24 | 5.48 | 1.20 |
| 12-Month Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
|  |  |  | Totals for Rations |  | Totals for Pastures |  | Totals for 12 Months |  |  |  |
| Dry Matter |  |  | 2970 |  | 5424 |  | 8394 |  |  |  |
| Energy (TDN) |  |  | 1631.70 |  | 3027.02 |  | 4658.72 |  |  |  |
| Crude Protein |  |  | 261.00 |  | 497.00 |  | 758.00 |  |  |  |
| Calcium |  |  | 7.65 |  | 12.84 |  | 20.49 |  |  |  |
| Phosphorus |  |  | 4.95 |  | 8.56 |  | 13.51 |  |  |  |

Table 10. Twelve-month nutrient requirements for 1200-pound range cows with calf birth dates in March.

|  | Dry Gestation |  | $3^{\text {rd }}$ Trimester |  | Early Lactation |  | Lactation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ration | Pasture | Ration | Pasture | Ration | Pasture | Ration | Spring <br> Pasture | Summer <br> Pasture | Fall <br> Pasture |
| Days |  | 32 | 90 |  | 45 |  |  | 31 | 137 | 30 |
| Daily Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter |  | 24 | 24 |  | 27 |  |  |  | 27 |  |
| Energy (TDN) |  | 11.02 | 12.62 |  | 15.85 |  |  |  | 15.23 |  |
| Crude Protein |  | 1.49 | 1.87 |  | 2.73 |  |  |  | 2.51 |  |
| Calcium |  | 0.04 | 0.06 |  | 0.08 |  |  |  | 0.07 |  |
| Phosphorus |  | 0.03 | 0.04 |  | 0.05 |  |  |  | 0.05 |  |
| Production Period Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter |  | 768 | 2160 |  | 1215 |  |  | 837 | 3699 | 810 |
| Energy (TDN) |  | 352.64 | 1135.80 |  | 713.25 |  |  | 472.13 | 2086.51 | 456.90 |
| Crude Protein |  | 47.68 | 168.30 |  | 122.85 |  |  | 77.81 | 343.87 | 75.30 |
| Calcium |  | 1.28 | 5.40 |  | 3.60 |  |  | 2.17 | 9.59 | 2.10 |
| Phosphorus |  | 0.96 | 3.60 |  | 2.25 |  |  | 1.55 | 6.85 | 1.50 |
| 12-Month Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
|  |  |  | Totals for Rations |  | Totals for Pastures |  | Totals for <br> 12 Months |  |  |  |
| Dry Matter |  |  | 3375 |  | 6114 |  | 9489 |  |  |  |
| Energy (TDN) |  |  | 1849.05 |  | 3368.18 |  | 5217.23 |  |  |  |
| Crude Protein |  |  | 291.15 |  | 544.66 |  | 835.80 |  |  |  |
| Calcium |  |  | 9.00 |  | 15.14 |  | 24.14 |  |  |  |
| Phosphorus |  |  | 5.85 |  | 10.86 |  | 16.71 |  |  |  |

Table 11. Twelve-month nutrient requirements for 1400-pound range cows with calf birth dates in March.

|  | Dry Gestation |  | $3^{\text {rd }}$ Trimester |  | Early Lactation |  | Lactation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ration | Pasture | Ration | Pasture | Ration | Pasture | Ration | Spring <br> Pasture | Summer <br> Pasture | Fall <br> Pasture |
| Days |  | 32 | 90 |  | 45 |  |  | 31 | 137 | 30 |
| Daily Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter |  | 27 | 27 |  | 30 |  |  |  | 30 |  |
| Energy (TDN) |  | 12.42 | 14.28 |  | 17.40 |  |  |  | 16.71 |  |
| Crude Protein |  | 1.67 | 2.13 |  | 2.94 |  |  |  | 2.70 |  |
| Calcium |  | 0.04 | 0.07 |  | 0.08 |  |  |  | 0.08 |  |
| Phosphorus |  | 0.03 | 0.05 |  | 0.06 |  |  |  | 0.05 |  |
| Production Period Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter |  | 864 | 2430 |  | 1350 |  |  | 930 | 4110 | 900 |
| Energy (TDN) |  | 397.44 | 1285.20 |  | 783.00 |  |  | 518.01 | 2289.27 | 501.30 |
| Crude Protein |  | 53.44 | 191.70 |  | 132.30 |  |  | 83.70 | 369.90 | 81.00 |
| Calcium |  | 1.28 | 6.30 |  | 3.60 |  |  | 2.48 | 10.96 | 2.40 |
| Phosphorus |  | 0.96 | 4.50 |  | 2.70 |  |  | 1.55 | 6.85 | 1.50 |
| 12-Month Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
|  |  |  | Totals for Rations |  | Totals for Pastures |  | Totals for 12 Months |  |  |  |
| Dry Matter |  |  | 3780 |  | 6804 |  | 10584 |  |  |  |
| Energy (TDN) |  |  | 2068.20 |  | 3706.02 |  | 5774.22 |  |  |  |
| Crude Protein |  |  | 324.00 |  | 588.04 |  | 912.04 |  |  |  |
| Calcium |  |  | 9.90 |  | 17.12 |  | 27.02 |  |  |  |
| Phosphorus |  |  | 7.20 |  | 10.86 |  | 18.06 |  |  |  |

Table 12. Twelve-month nutrient requirements for 1000-pound range cows with calf birth dates in April.

|  | Dry Gestation |  | $3{ }^{\text {rd }}$ Trimester |  | Early Lactation |  | Lactation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ration | Pasture | Ration | Pasture | Ration | Pasture | Ration | Spring <br> Pasture | Summer <br> Pasture | Fall Pasture |
| Days | 62 |  | 90 |  | 15 | 15 |  | 16 | 137 | 30 |
| Daily Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter | 21 |  | 21 |  | 24 |  |  |  | 24 |  |
| Energy (TDN) | 9.64 |  | 10.98 |  | 14.30 |  |  |  | 13.73 |  |
| Crude Protein | 1.30 |  | 1.64 |  | 2.52 |  |  |  | 2.30 |  |
| Calcium | 0.03 |  | 0.05 |  | 0.07 |  |  |  | 0.06 |  |
| Phosphorus | 0.02 |  | 0.03 |  | 0.05 |  |  |  | 0.04 |  |
| Production Period Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter | 1302 |  | 1890 |  | 360 | 360 |  | 384 | 3288 | 720 |
| Energy (TDN) | 597.68 |  | 988.20 |  | 214.50 | 214.50 |  | 219.68 | 1881.01 | 411.90 |
| Crude Protein | 80.60 |  | 147.60 |  | 37.50 | 37.50 |  | 36.80 | 315.10 | 69.00 |
| Calcium | 1.86 |  | 4.50 |  | 1.05 | 1.05 |  | 0.96 | 8.22 | 1.80 |
| Phosphorus | 1.24 |  | 2.70 |  | 0.75 | 0.75 |  | 0.64 | 5.48 | 1.20 |
| 12-Month Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
|  |  |  | Totals for Rations |  | Totals for Pastures |  | Totals for 12 Months |  |  |  |
| Dry Matter |  |  | 3552 |  | 4752 |  | 8304 |  |  |  |
| Energy (TDN) |  |  |  | 0.38 | 2727.09 |  | 4527.47 |  |  |  |
| Crude Protein |  |  |  | . 70 | 458.40 |  | 724.10 |  |  |  |
| Calcium |  |  |  |  | $12.03$ |  | 19.44 |  |  |  |
| Phosphorus |  |  |  |  | 8.07 |  | 12.76 |  |  |  |

Table 13. Twelve-month nutrient requirements for 1200-pound range cows with calf birth dates in April.

|  | Dry Gestation |  | $3^{\text {rd }}$ Trimester |  | Early Lactation |  | Lactation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ration | Pasture | Ration | Pasture | Ration | Pasture | Ration | Spring <br> Pasture | Summer <br> Pasture | Fall <br> Pasture |
| Days | 62 |  | 90 |  | 15 | 15 |  | 16 | 137 | 30 |
| Daily Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter | 24 |  | 24 |  | 27 |  |  |  | 27 |  |
| Energy (TDN) | 11.02 |  | 12.62 |  | 15.85 |  |  |  | 15.23 |  |
| Crude Protein | 1.49 |  | 1.87 |  | 2.73 |  |  |  | 2.51 |  |
| Calcium | 0.04 |  | 0.06 |  | 0.08 |  |  |  | 0.07 |  |
| Phosphorus | 0.03 |  | 0.04 |  | 0.05 |  |  |  | 0.05 |  |
| Production Period Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter | 1488 |  | 2160 |  | 405 | 405 |  | 432 | 3699 | 810 |
| Energy (TDN) | 683.24 |  | 1135.80 |  | 237.75 | 237.75 |  | 243.68 | 2086.51 | 456.90 |
| Crude Protein | 92.38 |  | 168.30 |  | 40.95 | 40.95 |  | 40.16 | 343.87 | 75.30 |
| Calcium | 2.48 |  | 5.40 |  | 1.20 | 1.20 |  | 1.12 | 9.59 | 2.10 |
| Phosphorus | 1.86 |  | 3.60 |  | 0.75 | 0.75 |  | 0.80 | 6.85 | 1.50 |
| 12-Month Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
|  |  |  | Totals for Rations |  | Totals for Pastures |  | Totals for <br> 12 Months |  |  |  |
| Dry Matter |  |  | 4053 |  | 5346 |  | 9399 |  |  |  |
| Energy (TDN) |  |  | 2056.79 |  | 3024.84 |  | 5081.63 |  |  |  |
| Crude Protein |  |  | 301.63 |  | 500.28 |  | 801.91 |  |  |  |
| Calcium |  |  | 9.08 |  | 14.01 |  | 23.09 |  |  |  |
| Phosphorus |  |  |  |  |  |  |  | 11 |  |  |

Table 14. Twelve-month nutrient requirements for 1400-pound range cows with calf birth dates in April.

|  | Dry Gestation |  | $3^{\text {rd }}$ Trimester |  | Early Lactation |  | Lactation |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ration | Pasture | Ration | Pasture | Ration | Pasture | Ration | Spring <br> Pasture | Summer <br> Pasture | Fall <br> Pasture |
| Days | 62 |  | 90 |  | 15 | 15 |  | 16 | 137 | 30 |
| Daily Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter | 27 |  | 27 |  | 30 |  |  |  | 30 |  |
| Energy (TDN) | 12.42 |  | 14.28 |  | 17.40 |  |  |  | 16.71 |  |
| Crude Protein | 1.67 |  | 2.13 |  | 2.94 |  |  |  | 2.70 |  |
| Calcium | 0.04 |  | 0.07 |  | 0.08 |  |  |  | 0.08 |  |
| Phosphorus | 0.03 |  | 0.05 |  | 0.06 |  |  |  | 0.05 |  |
| Production Period Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
| Dry Matter | 1674 |  | 2430 |  | 450 | 450 |  | 480 | 4110 | 900 |
| Energy (TDN) | 770.04 |  | 1285.20 |  | 261.00 | 261.00 |  | 267.36 | 2289.27 | 501.30 |
| Crude Protein | 103.54 |  | 191.70 |  | 44.10 | 44.10 |  | 43.20 | 369.90 | 81.00 |
| Calcium | 2.48 |  | 6.30 |  | 1.20 | 1.20 |  | 1.28 | 10.96 | 2.40 |
| Phosphorus | 1.86 |  | 4.50 |  | 0.90 | 0.90 |  | 0.80 | 6.85 | 1.50 |
| 12-Month Requirements in Pounds |  |  |  |  |  |  |  |  |  |  |
|  |  |  | Totals for Rations |  | Totals for Pastures |  | Totals for 12 Months |  |  |  |
| Dry Matter |  |  |  |  | 5940 |  | 10494 |  |  |  |
| Energy (TDN) |  |  |  |  | 3318.93 |  | 5635.17 |  |  |  |
| Crude Protein |  |  |  |  | 538.20 |  | 877.54 |  |  |  |
| Calcium |  |  |  |  | 15.84 |  | 25.84 |  |  |  |
| Phosphorus |  |  |  |  | 10.05 |  | 17.31 |  |  |  |

Table 15. Dry weight of forage and as fed weight of forage in pounds at various percent water content levels.

| $\begin{gathered} \text { \% } \\ \text { water } \end{gathered}$ | $\begin{gathered} \text { dry } \\ \text { weight } \end{gathered}$ | $\begin{gathered} \text { dry } \\ \text { weight } \end{gathered}$ | $\begin{gathered} \text { dry } \\ \text { weight } \end{gathered}$ | dry weight | $\begin{gathered} \text { dry } \\ \text { weight } \end{gathered}$ | dry weight |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 21 | 24 | 26 | 27 | 30 | 33 |
|  | wet weight | wet weight | wet weight | wet weight | wet weight | wet weight |
| 5 | 22.1 | 25.3 | 27.4 | 28.4 | 31.6 | 34.7 |
| 10 | 23.3 | 26.7 | 28.9 | 30.0 | 33.3 | 36.7 |
| 15 | 24.7 | 28.2 | 30.6 | 31.8 | 35.3 | 38.8 |
| 20 | 26.3 | 30.0 | 32.5 | 33.8 | 37.5 | 41.3 |
| 25 | 28.0 | 32.0 | 34.7 | 36.0 | 40.0 | 44.0 |
| 30 | 30.0 | 34.3 | 37.1 | 38.6 | 42.9 | 47.1 |
| 35 | 32.3 | 36.9 | 40.0 | 41.5 | 46.2 | 50.8 |
| 40 | 35.0 | 40.0 | 43.3 | 45.0 | 50.0 | 55.0 |
| 45 | 38.2 | 43.6 | 47.3 | 49.1 | 54.5 | 60.0 |
| 50 | 42.0 | 48.0 | 52.0 | 54.0 | 60.0 | 66.0 |
| 55 | 46.7 | 53.3 | 57.8 | 60.0 | 66.7 | 73.3 |
| 60 | 52.5 | 60.0 | 65.0 | 67.5 | 75.0 | 82.5 |
| 65 | 60.0 | 68.6 | 74.3 | 77.1 | 85.7 | 94.3 |
| 70 | 70.0 | 80.0 | 86.7 | 90.0 | 100.0 | 110.0 |
| 75 | 84.0 | 96.0 | 104.0 | 108.0 | 120.0 | 132.0 |
| 80 | 105.0 | 120.0 | 130.0 | 135.0 | 150.0 | 165.0 |
| 85 | 140.0 | 160.0 | 173.3 | 180.0 | 200.0 | 220.0 |
| 90 | 210.0 | 240.0 | 260.0 | 270.0 | 300.0 | 330.0 |
| 95 | 420.0 | 480.0 | 520.0 | 540.0 | 600.0 | 660.0 |

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# Diagnostic Examination of the Value Captured from Land Natural Resources by Twelve Month Forage Management Strategies for Range Cows 

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The traditionally assumed premise that the source of revenue from beef production has been from the sale of livestock weight has directed the focus on improving animal performance in order to raise profit margins for the beef production industry. Consequently, pasture and harvested forage, labor, and equipment have been considered to be the costs of production. Profits result when the paid costs of production are lower than the value received from the sale of livestock weight. After numerous decades of improvements in animal performance, high production costs and low profit margins continue to be problems for the beef production industry.

The beef production industry has neglected to recognize the importance of forage nutrients as the source of livestock weight gain and failed to simultaneously improve the efficiencies of forage management systems. The swine, poultry, and dairy industries have switched to efficient feed management systems that evaluate feed costs from the cost per unit of the nutrients. Low profit problems persist in the beef industry as a result of the mismatch of forage nutrients required and forage nutrients available between modern, high-performance cattle and traditional low-performance old-style livestock forage management practices.

The North American beef herd has been transformed over the past 40 to 50 years, and we now have high-performance, fast-growing meat animals with improved genetic potential and increased nutrient demands, nevertheless, the industry continues to use traditional pasture forage and harvested forage management technology developed for the old-style low-performance cow.

Modern, high-performance cattle are larger and heavier, gain weight more rapidly, produce more milk, and deposit less fat on their bodies than oldstyle cattle. The greater size of modern animals increases their nutrient demand, and their higher production levels increase the demand further so that the additional quantities of required nutrients are not simply proportionate to the animals' greater size.

A high-performance cow that has medium milk production and is $20 \%$ larger than an old-style animal requires $24 \%$ more energy and $33 \%$ more crude protein per year than the old-style animal. She also requires $27 \%$ more energy and $41 \%$ more crude protein per day during the lactation period. A highperformance cow that has high milk production requires $43 \%$ more energy and $72 \%$ more crude protein per day during the lactation period than the old-style cow (Manske 2008).

The basic components of the traditional forage management practices have not changed in decades. Forage dry matter quantities are still used as the measure when producers make major pasture and harvested forage management decisions. Pasture stocking rates are determined from estimates of herbage dry matter production. Harvested forages are cut at the time when the greatest dry matter weight can be captured and hay is traded on the dry matter weight basis per bale or ton. Traditional forage management practices inhibit the modern beef animal from performing at its genetic capability, and the result is profit margins below potential. Highperformance livestock do not have the fat reserves that old-style animals produced and could draw on when forage quality was insufficient. Periods with nutrient deficiency limit modern beef animals' production. Modern cattle perform at greater efficiency when their nutritional demands are met during each production period.

Evaluation of pasture forage types and harvested forage types that meet nutrient and dry matter requirements of modern range cows during each of their production periods is complicated. The various pasture forage types and harvested forage types have complex differences in their management practices, production costs per acre, plant growth stages at time of grazing or haying, quantity of forage dry matter harvested per acre, and weight of nutrients captured per acre. These differences affect animal weight performance and influence forage feed costs making comparisons of forage types and management practices difficult.

Evaluation and selection of forage types should be based on systematic comparisons of quantitative information for the multiple factors that influence forage feed costs and returns after feed costs during each production period. The quantifiable factors that should be included in the evaluations of forage types are harvested or grazed forage dry matter weight per acre, captured crude protein weight per acre, land area per cow-calf pair, cow size, cow and calf weight performance, land rent costs, equipment and labor costs, seed costs, production costs per acre, forage dry matter costs, crude protein costs per pound, supplemental roughage or crude protein costs, total forage feed costs, forage feed costs per acre and per day, calf weight gain costs per pound, market value of calf weight, returns after feed costs per cow-calf pair, and returns after feed costs per acre.

All of these quantified factors are necessary for thorough comparisons of forage types, however, not all of the factors have equal diagnostic value in selection of low cost forage types or in identification of forage types that efficiently capture high value from the land natural resources. The quantitative values for land rent costs, equipment and labor costs, seed costs, production costs per acre, and forage dry matter costs influence livestock feed costs but do not directly regulate forage feed costs and consequently do not have diagnostic value in selection of low cost forage types. The quantitative values for crude protein costs per pound, calf weight gain costs during the periods the calf is at the side of the cow, and forage feed costs per acre and per day including the supplemental roughage or crude protein costs directly affects livestock feed costs and are the three most important factors with diagnostic value in selection of low cost forage types. The quantitative values for size of land area per cow-calf pair, and returns after feed costs per acre are the two most important factors with diagnostic value in identification of forage types that efficiently capture high value from the land natural resources.

Production costs per acre for harvested forage types include land rent costs, seed costs, and equipment and labor costs to plant and harvest a forage type. Production costs per acre for pasture forage types include land rent costs plus any custom farm work costs. Production costs per acre for harvested forage types are greater than production costs for pasture forage types. However, neither production costs for harvested forage types or production costs for pasture forage types accurately reflects the respective forage feed costs because forage dry matter weight per acre and nutrient weight
per acre captured through grazing or haying vary with forage type and plant growth stage, and these variations are not proportional with the production costs for harvested forage types and pasture forage types. None of the individual costs that compose the production costs per acre should be the criterion on which selection of forage types are based.

Cost of forage dry matter per ton is commonly used to compare different harvested forage types, but cost per ton of pasture forage dry matter consumed by grazing livestock is generally not considered by livestock producers when comparing costs of different management strategies. Many traditional late season grazing treatments would not be used if the pasture forage dry matter costs were known. The cost per ton of forage dry matter reflects the relationship between pasture rent per acre or production costs per acre and the quantity of forage dry matter consumed by grazing livestock or harvested for hay. Forage dry matter, however, does not have a real economic value because dry matter is not incorporated into the beef weight produced. The forage dry matter is simply the carrier of the nutrients it contains. The cost of forage dry matter per ton, or per pound, does not directly regulate the forage feed costs per day of forage types that meet cow daily dry matter requirements because forage dry matter costs do not respond proportionally to the variation in quantities of nutrients contained within the dry matter. The nutrient content of a forage type determines the quantity of forage dry matter needed to meet cow daily nutrient requirements.

Cost per pound of crude protein is an important indicator of forage feed costs per day. Crude protein cost per pound is related to the production cost per acre and the weight per acre of crude protein captured by grazing or haying. The proportion of produced crude protein weight captured by grazing or haying is a measure of the management strategy's efficiency. The efficiency of crude protein capture is reflected in the cost per pound of crude protein; the greater the efficiency, the lower the cost. The cost per pound of crude protein in feedstuffs directly regulates the forage feed costs per day of forage types that met cow daily crude protein requirements. Forage feed costs per day equals (lbs forage $\mathrm{CP} / \mathrm{d} \mathrm{X}$ cost/lb) plus (lbs supplemental CP/d X cost/lb) or forage feed costs per day equals (lbs forage $\mathrm{CP} / \mathrm{d} \mathrm{X}$ cost/lb) plus (lbs supplemental roughage/d X cost/lb).

Calf weight gain costs per pound is an important diagnostic value for the evaluation of forage feed costs and comparisons of forage types.

The cost per pound of calf accumulated weight is the culmination of a management strategy's positive and negative effects on forage plant production and cow and calf weight performance. Costs per pound of calf weight gain is the combined land rent costs, production per acre costs, forage dry matter costs, crude protein costs, land area per cow-calf pair costs, supplemental roughage or crude protein costs, and forage feed costs. The efficiency of a management strategy's capture of produced forage crude protein affects the cost per pound of accumulated calf weight. The forage type with the more biologically effective management strategy and that captures crude protein more efficiently will have the lower cost per pound of calf weight.

Forage feed costs per acre and per day are important diagnostic values for the evaluation of total feed costs and comparisons of forage types. The forage costs include production costs per acre, forage dry matter costs, and crude protein costs. Forage costs are the combined costs for livestock feed that is produced on the land base assigned to a cow-calf pair during each production period. During periods in which the quantity or quality of the produced feedstuffs falls below the quantity or quality of the dietary requirements of the cow, additional roughage or crude protein from other sources need to be supplemented. The costs of supplemental roughage or crude protein plus the forage costs are the forage feed costs for a cow-calf pair for a production period. The number of acres per cow needed during a production period determine the forage feed costs per acre. The number of days in a production period determine the forage feed costs per day.

Increasing value captured from the land natural resources requires a major paradigm shift from the traditional convention that considers the animal as the source of income and that manages the land to produce forage dry matter for livestock feed. The forage nutrients produced on the land sustain the growth in weight of livestock. Forage dry matter is simply the carrier of the nutrients it contains. Following removal of the nutrients, forage dry matter is deposited back on the land. The weight of the calf is the commodity sold at market but the calf weight is not the original source of the wealth. The renewable forage nutrients produced on the land are the original source of new wealth generated in the beef production industry. Generation of greater wealth requires the capture of greater crude protein weight per acre and its conversion into greater calf weight per acre.

Size of the land area per cow-calf pair and the returns after feed costs per acre are important diagnostic values for the comparisons of forage types and for the identification of forage types and management strategies that generate greater new wealth from the land resources. Land area per cowcalf pair is determined by the acreage required to provide adequate quantities of forage dry matter and crude protein during a production period. The greater the quantity of crude protein weight captured from a land base, the smaller the land area required by a cow-calf pair. Land area costs make up $50 \%$ to $100 \%$ of the forage feed costs for pasture forage types and from $10 \%$ to $50 \%$ for harvested forage types. Reducing land area per cow-calf pair lowers forage feed costs. Reducing land area requires increasing crude protein production per acre and improving the efficiency of crude protein capture. The capture of greater crude protein weight per acre and its conversion into greater weight of beef produced per acre reduces the cost per pound of calf accumulated weight and increases the returns after feed costs per acre resulting in the generation of greater new wealth captured from the land resources.

A low market value for calf weight must be used during the evaluations of forage types for the purpose of being able to select forage types that provide positive returns after feed costs during the entire cattle cycle. Forage types that have forage feed costs of $\$ 0.62$ or less per day, calf weight gain costs of $\$ 0.42$ or less per pound during periods the calf is at the side of the cow, and crude protein costs of $\$ 0.25$ or less per pound yield positive profit margins and efficiently capture high value from the land natural resources during low periods in the market when calf weight is valued at $\$ 0.70$ per pound at weaning time.

Twelve-month forage management strategies are developed by selection of a pasture forage type or a harvested forage type for use during each range cow production period. The combined sequence of assembled forage types composes a 12 -month forage management strategy. Diagnostic examinations were conducted on three 12-month forage management strategies: the Repeated Seasonal, No Hay, the Traditional Seasonlong, and the Biologically Effective Twice-over Rotation. The beef cattle nutrient requirements were from NRC 1996 and BCRC 1999. The harvested forage data were from Manske and Carr 2000. The pasture forage data and the cow and calf performance data were from Manske 2001, 2002, 2003a, 2003b, 2004, and 2008. The methods used were from Manske 2008.

Twelve-month forage management strategy development that is based on traditional concepts treat livestock as the source of revenue and forage as the feedstuffs livestock eat. Traditional forage management strategies emphasize the use of land as feed for livestock and promote minimal use of harvested forages. Traditional selection criteria for forage types are based on the quantity of forage dry matter weight per acre and on low cash flow costs or low production costs per acre.

Twelve-month forage management strategy development that is based on biologically effective concepts treat forage crude protein produced on the land resources as the source of new wealth generation and the beef weight produced as the commodity sold at market. Biologically effective management strategies emphasize meeting plant biological requirements and promote stimulation of vegetative reproduction by tillering and enhancement of rhizosphere organism activity and the biogeochemical processes in the ecosystem. Biologically effective selection criteria for forage types are based on low forage feed costs per day, low forage crude protein costs per pound, low calf weight gain costs per pound, small land areas per cow, and high returns after feed costs per acre.

## Range Cow Production Periods

## Dry Gestation

The dry gestation production period was 32 days during late fall from mid November to mid December. The dry gestation production period has the lowest nutrient requirements because there is no nursing calf or milk production and the developing fetus is still small during middle gestation and does not have high nutrient demands. Heavy cows can lose weight during this period without detrimental future effects on reproduction and production performance. Cows with moderate body condition should maintain body weight because the cost to replace lost pounds is greater during other production periods. Thin cows should gain weight during this period because each pound gained requires less feed and costs less than weight gained during other production periods. Pasture forage and harvested forage costs and returns after feed costs were determined for a 1200-pound range cow during the dry gestation production period. The cow requires a daily intake of 24 lbs dry matter (DM) at $6.2 \%$ crude protein (CP) (1.49 lbs CP/day).

## Third Trimester

The third trimester production period was 90 days during winter from mid December to mid March. The third trimester production period has increased nutrient requirements. Although the cow has no calf at her side and is not producing milk, the developing fetus is growing at an increasing rate. The weight gain from the fetus and related fluid and tissue is about one pound per day during the last 2 or 2.5 months when the fetus is growing very rapidly (BCRC 1999). It is important that higher-quality forage that meets the nutritional requirements be provided during this period to maintain the weight of cows in moderate or good body condition and to ensure a strong, healthy calf. Feeding forages containing insufficient nutrients during this period causes a reduction in cow body condition and results in delayed estrual activity and a delay in rebreeding. Pasture forage and harvested forage costs and returns after feed costs were determined for a 1200-pound range cow during the 90-day third trimester production period. The cow requires a daily intake of 24 lbs dry matter (DM) at $7.8 \%$ crude protein (CP) (1.87 lbs CP/day).

## Early Lactation

The early lactation production period was 45 days during early spring from mid March to late April. The early lactation production period has the greatest nutritional requirements of the production periods because the birth of the calf initiates production of increasing amounts of milk and the reproductive organs require repair and preconditioning to promote the rapid onset of the estrus cycle. Cows gaining weight during this period will produce milk in quantities at or near the animals' genetic potential. Cows increasing in body condition will have adequate time to complete at least one estrus cycle prior to the start of the breeding season; this rapid recovery improves the percentage of cows that conceive in the first cycle of the breeding season (BCRC 1999). Feeding forages containing insufficient nutrients during this period causes a reduced cow body condition that results in milk production at levels below the animals' genetic potential and in a delayed onset of estrual activity so that the period between calving and the first estrus cycle is lengthened and conception rates in the cow herd are reduced. Pasture forage and harvested forage costs and returns after feed costs were determined for a 1200-pound range cow during the early lactation production period. The cow requires a daily intake of 27 lbs dry matter (DM) at $10.1 \%$ crude protein (CP) (2.73 lbs CP/day).

## Spring Lactation

The spring lactation production period was 31 days from early May until late May. The spring lactation production period has nutritional requirements slightly reduced from those of the previous period. The quantity of milk produced continues to increase until the peak is reached during the later part of the second month or the early part of the third month after calving (BCRC 1999). Cows gaining weight during this period produce milk in quantities at or near the animals' genetic potential. Providing harvested forages or pasture forages with high nutrient content prior to and during breeding season stimulates ovulation in the cows; cows with improving body condition start estrus cycles earlier and can rebreed in 80 to 85 days after calving (BCRC 1999). The rate of calf weight gain continues to increase during the spring period. Calves that are around a month old in early May have developed enough to take advantage of the high levels of milk produced by cows grazing high-quality forage on domesticated grass spring complementary pastures and add weight at high rates. Pasture forage and harvested forage costs and returns after feed costs were determined for a 1200-pound range cow with a calf during the spring lactation production period. A grazing cow with a calf requires an allocation of 30 lbs of pasture forage dry matter per day. The cow requires a daily intake of 27 lbs dry matter (DM) at $9.3 \%$ crude protein (CP) ( $2.51 \mathrm{lbs} \mathrm{CP} /$ day).

## Summer Lactation

The summer lactation production period was 137 days from early June until mid October. The summer lactation production period has nutritional requirements above maintenance. The greater part of the additional nutrients is for the production of milk for the nursing calf, and a smaller amount is for the support of an embryo at the early stages of development. The nutritional quality of the forage during the summer plays a role in maintaining the pregnancy. Cows maintaining or improving body condition have lower rates of embryo loss than cows losing body condition (BCRC 1999). The quantity of milk produced during the summer period declines from peak levels. The nutritional quality of the forage affects the rate of decrease. If the forage quality is at or above the animals' nutritional requirements, cows can maintain milk production near their genetic potential during most of the lactation period (BCRC 1999). Cows with higher milk production produce heavier calves at weaning. Cows grazing pasture treatments with forage quality insufficient to meet animal nutritional requirements
have milk production below their genetic potential and produce calves that are lighter at weaning and have higher costs per pound of weight gained. Pasture forage and harvested forage costs and returns after feed costs were determined for a 1200-pound range cow with a calf during the summer lactation production period. A grazing cow with a calf requires an allocation of 30 lbs of pasture forage dry matter per day. The cow requires a daily intake of 27 lbs dry matter (DM) at $9.3 \%$ crude protein (CP) (2.51 lbs CP/day).

## Fall Lactation

The fall lactation production period was 30 days from mid October until mid November. The fall lactation production period has nutritional requirements above maintenance. The greater part of the additional nutrients is for the production of milk for the nursing calf, and a smaller amount is for fetus development. The nutritional quality of the forage affects the quantities of milk produced. If forage quality is at or near animal nutritional requirements, milk production can be fairly high and rate of calf weight gain can be satisfactory (BCRC 1999). Forage quality of mature perennial grasses on traditionally managed pastures is below the requirements of a lactating cow. Forage-feed costs increase when the nutrient quality of the grass or forage provided does not meet the nutritional requirements of the cow. Cows lose body weight and body condition when body reserves are converted into milk production. The level of milk production and the rate of calf weight gain are low; the result is higher costs per pound of calf weight gained. Pasture forage and harvested forage costs and returns after feed costs were determined for a 1200-pound range cow with a calf during the fall lactation production period. A grazing cow with a calf requires an allocation of 30 lbs of pasture forage dry matter per day. The cow requires a daily intake of 27 lbs dry matter (DM) at $9.3 \%$ crude protein (CP) $(2.51 \mathrm{lbs}$ CP/day).

## Repeated Seasonal, No Hay

## Dry Gestation

Reserved native rangeland managed as a repeated seasonal pasture was evaluated during the dry gestation production period for 32 days between mid November and mid December (table 1). Native rangeland forage during the fall dormancy period has a crude protein content of around $4.8 \%$. Late-season native rangeland forage has pasture rent value or production costs of $\$ 8.76$ per acre, forage dry matter costs of $\$ 97.33$ per ton, and crude protein costs of $\$ 1.01$ per pound. A cow grazing during the dry gestation production period would require 5.33 acres ( 5.08 acres per month) at a forage cost of $\$ 46.75$ per production period. The crude protein content of mature native rangeland forage is below the requirements of a cow in the dry gestation stage, and crude protein would need to be supplemented at 0.05 lbs per cow per day at a cost of $\$ 0.48$ per period. Total feed costs would be $\$ 47.23$ per period and $\$ 8.86$ per acre, or $\$ 1.48$ per day. Calf fetus weight gain was assumed to be 0.78 lbs per day; accumulated weight gain was 24.92 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 17.44$ per calf and $\$ 3.27$ per acre. The net returns after pasture costs were a loss of $\$ 29.79$ per cow-calf pair and a loss of $\$ 5.59$ per acre. The cost of calf fetus weight gain was $\$ 1.90$ per pound.

Reserved native rangeland forage grazed as a repeated seasonal pasture during the dry gestation production period was high-cost forage because the quantities of crude protein captured per acre were low and the quantity of forage dry matter available per acre was low. Total forage costs for reserved native rangeland pastures was high, even though the equipment costs, labor costs, land rent per acre, and forage production costs per acre were low, because the input costs do not directly regulate livestock forage feed costs. The cost per pound of crude protein ( $\$ 1.01 / \mathrm{lb} \mathrm{CP}$ ) was very high because the quantity of crude protein captured per acre was very low. The crude protein content of the forage was below the requirements of a dry cow making it necessary to provide purchased supplement crude protein. The forage dry matter cost ( $\$ 97.33 /$ ton $)$ was very high because the quantity of forage weight per acre was low. The low forage weight per acre made it necessary to use more than double the land area that would have been needed during the summer period to provide a cow with adequate forage dry matter for a month in the same pasture. The large land area (5.33 acres) per cow caused the forage costs per period to
be high. The total daily forage and supplemental crude protein costs (\$1.48/day) were very high. The total feed costs were greater than the low market value of the accumulated calf fetus weight causing a high loss in returns after feed costs (\$-29.79) per cow and a moderate loss in returns after feed costs (\$-5.59) per acre. The cost per pound of calf fetus weight gain $(\$ 1.90 / \mathrm{lb})$ was extremely high because of the low forage dry matter yields per acre, the low crude protein content in the forage, the large land area per cow, and growth in weight of the fetus was relatively slow.

## Third Trimester

Reserved native rangeland managed as a repeated seasonal pasture was evaluated during the third trimester production period for 90 days between mid December and mid March (table 1). Native rangeland forage during the fall and winter dormancy period has a crude protein content of around $4.8 \%$. Late-season native rangeland forage has pasture rent value or production costs of $\$ 8.76$ per acre, forage dry matter costs of $\$ 120.83$ per ton, and crude protein costs of $\$ 1.26$ per pound. A cow grazing during the third trimester would require 18.62 acres ( 6.31 acres per month) at a forage cost of $\$ 163.12$ per production period. The crude protein content of mature native rangeland forage is below the requirements of a cow in the third trimester, and crude protein would need to be supplemented at 0.43 lbs per cow per day at a cost of $\$ 11.61$ per period. Total feed costs would be $\$ 174.73$ per period and $\$ 9.38$ per acre, or $\$ 1.94$ per day. Calf fetus weight gain was assumed to be 0.78 lbs per day; accumulated weight gain was 70.08 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 49.06$ per calf and $\$ 2.63$ per acre. The net returns after pasture costs were a loss of $\$ 125.67$ per cow-calf pair and a loss of $\$ 6.75$ per acre. The cost of calf fetus weight gain was $\$ 2.49$ per pound.

Reserved native rangeland forage grazed as a repeated seasonal pasture during the third trimester production period was high-cost forage because the quantities of crude protein captured per acre were low and the quantity of forage dry matter available per acre was low. Total forage costs for reserved native rangeland pastures was high, even though the equipment costs, labor costs, land rent per acre, and forage production costs per acre were low, because the input costs do not directly regulate livestock forage feed costs. The cost per pound of crude protein ( $\$ 1.26 / \mathrm{lb} \mathrm{CP}$ ) was extremely high because the quantity of crude protein captured per acre was extremely low. The crude protein content of the
forage was below the requirements of a gestating cow making it necessary to provide purchased supplemental crude protein. The forage dry matter cost ( $\$ 120.83 /$ ton $)$ was extremely high because the quantity of forage weight per acre was low. The low forage weight per acre made it necessary to use 2.5 times the land area that would have been needed during the summer period to provide a cow with adequate forage dry matter for a month in the same pasture. The large land area ( 18.62 acres) per cow caused the forage costs per period to be high. The total daily forage and supplemental crude protein costs (\$1.94/day) were extremely high. The total feed costs were greater than the low market value of the accumulated calf fetus weight causing an extremely high loss in returns after feed costs (\$-125.67) per cow and a moderate loss in returns after feed costs of (\$-6.75) per acre. The cost per pound of calf fetus weight gain ( $\$ 2.49 / \mathrm{lb}$ ) was extremely high because of the very low crude protein and very low forage dry matter yields per acre, the large land area per cow, and growth in weight of the fetus was relatively slow.

## Early Lactation

Reserved native rangeland managed as a repeated seasonal pasture was evaluated during the early lactation production period for 45 days between mid March and late April (table 1). Forage on native rangeland pasture during early spring has a crude protein content of around $9.2 \%$. Early spring native rangeland forage has pasture rent value or production costs of $\$ 8.76$ per acre, forage dry matter costs of $\$ 140.16$ per ton, and crude protein costs of $\$ 0.76$ per pound. A cow grazing during the early lactation period would require 10.80 acres ( 7.32 acres per month) at a forage cost of $\$ 94.64$ per production period. The crude protein content of early spring native rangeland forage is below the requirements of a cow during early lactation, however, crude protein was not supplemented. Total feed costs would be $\$ 94.64$ per period and $\$ 8.76$ per acre, or $\$ 2.10$ per day. Calf weight gain was assumed to be 1.80 lbs per day; accumulated weight gain was 81.0 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 56.70$ per calf and $\$ 5.25$ per acre. The net returns after pasture costs were a loss of $\$ 37.94$ per cow-calf pair and a loss of $\$ 3.51$ per acre. The cost of calf weight gain was $\$ 1.17$ per pound.

Reserved native rangeland forage grazed as a repeated seasonal pasture during the early lactation production period was high-cost forage because the quantities of crude protein captured per acre were low and the quantity of forage dry matter available per
acre was very low. Total forage costs for reserved native rangeland pastures was high, even though the equipment costs, labor costs, land rent per acre, and forage production costs per acre were low, because the input costs do not directly regulate livestock forage feed costs. The cost per pound of crude protein ( $\$ 0.76 / \mathrm{lb} \mathrm{CP}$ ) was very high because the quantity of crude protein captured per acre was low. The crude protein content of the forage was below the requirements of a lactating cow, however, crude protein was not supplemented. The forage dry matter cost ( $\$ 140.16 /$ ton) was excessively high because the quantity of forage weight per acre was extremely low. The low forage weight per acre made it necessary to use about three times the land area that would have been needed during the summer period to provide a cow with adequate forage dry matter for a month in the same pasture. The large land area ( 10.80 acres) per cow caused the forage costs per period to be very high. The total daily forage feed costs (\$2.10/day) were extremely high. The total feed costs were greater than the low market value of the accumulated calf weight causing a very high loss in returns after feed costs (\$-37.94) per cow and a moderate loss in returns after feed costs (\$-3.51) per acre. The cost per pound of calf weight gain ( $\$ 1.17 / \mathrm{lb}$ ) was very high because of the low forage dry matter yields per acre, the low crude protein content in the forage, and the large land area per cow-calf pair.

## Spring Lactation

Native rangeland managed as a repeated seasonal pasture was evaluated during the spring lactation production period for 31 days between early and late May (table 1). Native rangeland grass plants have not reached the three and a half new leaf growth stage and are not physiologically ready for grazing during the spring lactation production period in May. Native rangeland forage during the spring has a crude protein content of around $16.3 \%$. Spring native rangeland forage had pasture rent value or production costs of $\$ 8.76$ per acre, forage dry matter costs of $\$ 89.85$ per ton, and crude protein costs of $\$ 0.28$ per pound. A cow grazing during the spring lactation period required 4.77 acres ( 4.62 acres per month) at a forage cost of $\$ 41.85$ per production period. Additional roughage or crude protein were not supplemented on this pasture forage type. Total forage feed costs were $\$ 41.85$ per period and $\$ 8.76$ per acre, or $\$ 1.35$ per day. Calf weight gain was 1.80 lbs per day and 11.70 lbs per acre; accumulated weight gain was 55.80 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 39.06$ per calf and $\$ 8.18$ per acre. The net returns after pasture costs were a
loss of $\$ 2.79$ per cow-calf pair and a loss of $\$ 0.58$ per acre. The cost of calf weight gain was $\$ 0.75$ per pound.

Native rangeland forage grazed as a repeated seasonal pasture during the spring lactation production period was high-cost forage because the quantities of crude protein captured per acre were low and the quantity of forage dry matter available per acre was low, despite the equipment costs, labor costs, land rent per acre, and forage production costs per acre being low. The cost per pound of crude protein ( $\$ 0.28 / \mathrm{lb} \mathrm{CP}$ ) was high because the quantity of crude protein captured per acre was low. The forage dry matter cost ( $\$ 89.85 /$ ton) was very high because the quantity of forage weight per acre was low. The low forage weight per acre made it necessary to use about two times the land area that would have been needed during the summer period to provide a cow with adequate forage dry matter for a month in the same pasture. The large land area (4.77 acres) per cow caused the forage costs per period to be high. The total daily forage feed costs (\$1.35/day) were very high. The total feed costs were greater than the low market value of the accumulated calf weight causing a moderate loss in returns after feed costs (\$-2.79) per cow and a low loss in returns after feed costs (\$-0.58) per acre. The cost per pound of calf weight gain $(\$ 0.75 / \mathrm{lb})$ was high because the low crude protein and low forage dry matter yields per acre, and the large land area per cow-calf pair.

## Summer Lactation

Native rangeland managed as a repeated seasonal pasture was evaluated during the summer lactation production period for 137 days between early June and mid October (table 1). Native rangeland forage during mid summer has a crude protein content of around $9.6 \%$. Summer native rangeland forage had pasture rent value or production costs of $\$ 8.76$ per acre, forage dry matter costs of $\$ 48.26$ per ton, and crude protein costs of $\$ 0.25$ per pound. A cow grazing during the summer lactation period required 11.32 acres ( 2.52 acres per month) at a forage cost of $\$ 98.64$ per production period. Additional roughage or crude protein were not supplemented on this pasture forage type. Total forage feed costs were $\$ 98.64$ per period and $\$ 8.76$ per acre, or $\$ 0.72$ per day. Calf weight gain was 1.80 lbs per day and 21.78 lbs per acre; accumulated weight gain was 246.60 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 172.62$ per calf and $\$ 15.30$ per acre. The net returns after pasture costs
were $\$ 73.98$ per cow-calf pair and $\$ 6.54$ per acre. The cost of calf weight gain was $\$ 0.40$ per pound.

Native rangeland forage grazed as a repeated seasonal pasture during the summer lactation production period was moderate-cost forage because the quantities of crude protein captured per acre were moderate and the quantity of forage dry matter available per acre was moderate. The equipment costs, labor costs, land rent per acre, and forage production costs per acre were low. The cost per pound of crude protein ( $\$ 0.25 / \mathrm{lb} \mathrm{CP}$ ) was moderate because of the moderate quantity of crude protein weight contained in the forage. The forage dry matter cost ( $\$ 48.26 /$ ton $)$ was high because of the moderate quantity of forage dry matter production. The large land area ( 11.32 acres) per cow caused the forage costs per period to be high. The total daily forage feed costs ( $\$ 0.72 /$ day) were high. The total feed costs were lower than the low market value of the accumulated calf weight resulting in high returns after feed costs (\$73.98) per cow and in low returns after feed costs (\$6.54) per acre. The cost per pound of calf weight gain ( $\$ 0.40 / \mathrm{lb}$ ) was moderately high because of the moderate crude protein and moderate forage dry matter yields per acre and the large land area per cow-calf pair.

## Fall Lactation

Native rangeland managed as a repeated seasonal pasture was evaluated during the fall lactation production period for 30 days between mid October and mid November (table 1). Native rangeland forage during the fall has a crude protein content of around $4.8 \%$. Fall native rangeland forage had pasture rent value or production costs of $\$ 8.76$ per acre, forage dry matter costs of $\$ 88.85$ per ton, and crude protein costs of $\$ 0.92$ per pound. A cow grazing during the fall lactation period required 4.60 acres at a forage cost of $\$ 40.30$ per production period. The crude protein content of mature native rangeland forage is below the requirements of a lactating cow during the fall, and crude protein would need to be supplemented at 1.21 lbs per cow per day at a cost of $\$ 10.90$ per period. Total forage feed costs were $\$ 51.20$ per period and $\$ 11.13$ per acre, or $\$ 1.71$ per day. Calf weight gain was 1.80 lbs per day and 11.83 lbs per acre; accumulated weight gain was 54.00 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 37.80$ per calf and $\$ 8.22$ per acre. The net returns after pasture costs were a loss of $\$ 13.40$ per cow-calf pair and a loss of $\$ 2.91$ per acre. The cost of calf weight gain was $\$ 0.95$ per pound.

Native rangeland forage grazed as a repeated seasonal pasture during the fall lactation production period was high-cost forage because the quantities of crude protein captured per acre were low and the quantity of forage dry matter available per acre was low. Total forage costs for native rangeland grazed as a repeated seasonal pasture was high, even though the equipment costs, labor costs, land rent per acre, and forage production costs per acre were low, because the input costs did not directly regulate livestock forage feed costs. The cost per pound of crude protein ( $\$ 0.92 / \mathrm{lb} \mathrm{CP}$ ) was very high because of the low quantity of crude protein weight contained in the forage. The crude protein content of the forage was below the requirements of a lactating cow making it necessary to provide purchased supplemental crude protein. The forage dry matter cost ( $\$ 88.85 /$ ton $)$ was very high because of the low quantity of forage dry matter production. The low forage weight per acre made it necessary to use about two times the land area that would have been needed during the summer period to provide a cow with adequate forage dry matter for a month in the same pasture. The large land area (4.60 acres) per cow caused the forage costs per period to be high. The total daily forage and supplemental crude protein costs (\$1.71/day) were extremely high. The total feed costs were greater than the low market value of the accumulated calf weight causing a high loss in returns after feed costs ( $\$-13.40$ ) per cow and a moderate loss in returns after feed costs ( $\$-2.91$ ) per acre. The cost per pound of calf weight gain $(\$ 0.95 / \mathrm{lb})$ was very high because of the low crude protein and low forage dry matter yields per acre and the large land area per cow-calf pair.

## 12-month Season

The 12-month repeated seasonal management strategy with native rangeland and reserved native rangeland pastures was a high-cost forage management strategy (table 1). The 12-month forage feed costs at $\$ 1.39$ per day were very high, the 12 -month forage crude protein costs at $\$ 0.62$ per pound were very high, and the 12 -month calf weight gain costs at $\$ 0.95$ per pound were very high. The 12-month land area per cow at 55.44 acres was extremely large. The 12 -month returns after feed costs at \$-135.61 per cow was an extremely high loss and at \$-2.45 per acre was a moderate loss. The 12month repeated seasonal management strategy has no harvested forage feeds; the cattle graze six different pastures during the year. There are no equipment costs or labor costs charged to the forage feed costs. And yet, this management strategy has the highest forage feed costs per day, the highest forage crude
protein costs per pound, the highest calf weight gain costs per pound, and the largest land area per cow. The returns after feed costs were the greatest loss per cow and the greatest loss per acre. The elimination of equipment costs, labor costs, and harvested forage costs does not reduce beef production costs and improve profit margins.

The reserved native rangeland pastures grazed during the nongrowing season of the repeated seasonal management strategy gave the false impression of being low cost forage because the production costs per acre were low and no harvested forage was fed. However, because the forage dry matter yield per acre was about $40 \%$ of the forage dry matter yield during the summer period, the weight of crude protein capture per acre was about $20 \%$ to $25 \%$ of the crude protein capture per acre during the summer period, and the land area required per cow was greater than 2.5 times the land area required per cow during the summer period, the forage from the reserved pastures was high-cost. The cost of the forage was greater than the low market value of the calf weight accumulated during the nongrowing season (mid November to late April) resulting in a high loss of \$193.40 per cow and a high loss of \$5.57 per acre. Additional financial losses were derived as a result of the decision to use the pastures as reserved forage during the nongrowing season rather than to use the pastures as metabolically active forage during the growing season, which in effect, prevented the capture of the potential new wealth generated from the land resources. The potential revenue that could be captured from the forage crude protein produced on the land and available during the summer period ranges between $\$ 40$ and $\$ 133$ per cow and between $\$ 2$ and $\$ 15$ per acre depending on the management treatment implemented. This potential new wealth generated from the land resources that was not captured during the growing season was a major loss that should be considered when developing management plans that include reserved native rangeland pastures grazed during the nongrowing season.

Table 1. Twelve month costs and returns on the No Hay Repeated Seasonal management strategy for 1200 lb cow with 8 month old calf born mid March.

|  |  | Production Period |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Dry } \\ \text { Gestation } \end{gathered}$ | Third <br> Trimester | Early <br> Lactation | Spring <br> Lactation | Summer <br> Lactation | Fall Lactation | $\begin{aligned} & \text { 12-month } \\ & \text { Season } \end{aligned}$ |
| Days |  | 32 | 90 | 45 | 31 | 137 | 30 | 365 |
| Forage Type |  | Native <br> Range | Native <br> Range | Native <br> Range | Native <br> Range | Native <br> Range | Native <br> Range |  |
| Forage DM Weight | lbs/ac | 180.0 | 145.0 | 125.0 | 195.0 | 363.0 | 199.0 | 197.76 |
| Production Costs | \$/ac | 8.76 | 8.76 | 8.76 | 8.76 | 8.76 | 8.76 | 8.76 |
| Forage DM Costs | \$/ton | 97.33 | 120.83 | 140.16 | 89.85 | 48.26 | 88.85 | 88.59 |
| Crude Protein | \% | 4.8 | 4.8 | 9.2 | 16.3 | 9.6 | 4.8 | 7.10 |
| CP Yield | lbs/ac | 8.6 | 6.96 | 11.5 | 31.79 | 34.85 | 9.55 | 14.13 |
| * CP Costs ( $\leq \$ 0.25$ ) | \$/b | 1.01 | 1.26 | 0.76 | 0.28 | 0.25 | 0.92 | 0.62 |
| Forage Allocation | lbs/pp | 960.0 | 2700.0 | 1350.0 | 930.0 | 4110.0 | 900.0 | 10950.0 |
| * Land Area | ac | 5.33 | 18.62 | 10.80 | 4.77 | 11.32 | 4.60 | 55.44 |
| Roughage Allocation | lbs/pp | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| CP Supp. | lbs/pp | 1.6 | 38.7 | 0.0 | 0.0 | 0.0 | 36.3 | 76.6 |
| Forage Costs | \$/pp | 46.75 | 163.12 | 94.64 | 41.85 | 98.64 | 40.30 | 485.30 |
| Roughage Costs | \$/pp | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| CP Supp. Costs | \$/pp | 0.48 | 11.61 | 0.0 | 0.0 | 0.0 | 10.90 | 22.99 |
| Total Feed Costs | \$/pp | 47.23 | 174.73 | 94.64 | 41.85 | 98.64 | 51.20 | 508.29 |
| Feed Cost/Acre | \$/ac | 8.86 | 9.38 | 8.76 | 8.76 | 8.76 | 11.13 | 9.17 |
| * Cost/Day ( $\leq$ \$0.62) | \$/d | 1.48 | 1.94 | 2.10 | 1.35 | 0.72 | 1.71 | 1.39 |
| Accumulated Calf Wt. | lbs | 24.92 | 70.08 | 81.00 | 55.80 | 246.60 | 54.00 | 532.40 |
| Weight Value @ \$0.70/lb | \$ | 17.44 | 49.06 | 56.70 | 39.06 | 172.62 | 37.80 | 372.68 |
| Gross Return/Acre | \$ | 3.27 | 2.63 | 5.25 | 8.18 | 15.30 | 8.22 | 6.72 |
| Net Return/c-cpr | \$ | -29.79 | -125.67 | -37.94 | -2.79 | 73.98 | -13.40 | -135.61 |
| * Net Return/acre | \$ | -5.59 | -6.75 | -3.51 | -0.58 | 6.54 | -2.91 | -2.45 |
| *Cost/lb of Calf Gain $(\leq \$ 0.42)$ | \$ | 1.90 | 2.49 | 1.17 | 0.75 | 0.40 | 0.95 | 0.95 |

[^0]
## Traditional Seasonlong

## Dry Gestation

Crested wheatgrass hay cut late, at a mature plant stage, has a crude protein content of around $6.4 \%$. This low-quality perennial grass hay has production costs of $\$ 28.11$ per acre, forage dry matter costs of $\$ 35.14$ per ton, and crude protein costs of $\$ 0.28$ per pound. Late-cut crested wheatgrass hay would be fed at $23.4 \mathrm{lbs} \mathrm{DM} /$ day to provide 1.5 lbs $\mathrm{CP} /$ day. An additional 0.6 lbs of roughage per day would need to be provided, at a cost of $\$ 0.34$ per period. Production of late-cut crested wheatgrass hay to feed during the dry gestation production period (table 2) would require 0.47 acres, and the forage would cost $\$ 13.21$ per production period. Total forage and supplement costs would be $\$ 13.55$ per period and $\$ 28.83$ per acre, or $\$ 0.42$ per day. Calf fetus weight gain was assumed to be 0.78 lbs per day; accumulated weight gain was 24.92 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 17.44$ per calf and $\$ 37.11$ per acre. The net returns after feed costs were $\$ 3.89$ per cow-calf pair and $\$ 8.28$ per acre. The cost of calf fetus weight gain was $\$ 0.54$ per pound.

Crested wheatgrass hay cut at a mature growth stage and fed during the dry gestation production period was moderate-cost forage. Basically, the dry gestation production period is the only period that the nutrient content of mature crested wheatgrass hay meets the dietary requirements of range cows and is the only period that mature crested wheatgrass hay is lower cost, by a few cents, than crested wheatgrass hay cut at the boot stage. The forage dry matter cost ( $\$ 35.14 /$ ton) was moderate for mature crested wheatgrass hay and lower than the forage dry matter cost per ton for early cut crested wheatgrass hay because greater dry matter weight of the mature crested wheatgrass hay was harvested per acre. The cost per pound of crude protein ( $\$ 0.28 / \mathrm{lb}$ CP ) was high for mature crested wheatgrass hay and double the cost per pound of crude protein for early cut crested wheatgrass hay because of the lower crude protein weight in the mature crested wheatgrass hay harvested per acre. The land area ( 0.47 acres) per cow for mature crested wheatgrass hay was small but greater than the land area required per cow for early cut crested wheatgrass hay because of the greater crude protein weight per acre in the early cut crested wheatgrass hay. The total daily forage cost ( $\$ 0.42 /$ day) for mature crested wheatgrass hay was low because very little supplemental roughage was needed to be provided. The total feed costs were lower than the low market value of the accumulated
calf fetus weight resulting in low returns after feed costs $(\$ 3.89)$ per cow and $(\$ 8.28)$ per acre. The cost per pound of calf fetus weight gain $(\$ 0.54 / \mathrm{lb})$ was moderate because the production costs per acre were moderate and mature crested wheatgrass hay met the nutrient requirements of dry range cows.

## Third Trimester

Oat forage hay cut late, at the hard dough stage, has a crude protein content of $7.8 \%$. This oat forage hay has production costs of $\$ 74.53$ per acre, forage dry matter costs of $\$ 26.40$ per ton, and crude protein costs of $\$ 0.17$ per pound. Late-cut oat hay would be fed at $24.0 \mathrm{lbs} \mathrm{DM} /$ day to provide 1.9 lbs CP /day. Production of late-cut oat hay to feed during the third trimester (table 2) would require 0.38 acres, and the forage would cost $\$ 28.80$ per production period. Total forage feed costs would be $\$ 28.80$ per period and $\$ 75.79$ per acre, or $\$ 0.32$ per day. Calf fetus weight gain was assumed to be 0.78 lbs per day; accumulated weight gain was 70.08 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 49.06$ per calf and $\$ 129.11$ per acre. The net returns after feed costs were $\$ 20.26$ per cow-calf pair and $\$ 53.32$ per acre. The cost of calf fetus weight gain was $\$ 0.41$ per pound.

Oat forage hay cut at the hard dough growth stage and fed during the third trimester production period was low-cost forage. The production costs per acre were high for late cut oat forage hay because the equipment costs, labor costs, and land rent per acre were high. The forage dry matter cost ( $\$ 26.40 /$ ton) was low because of the high forage dry matter production. The cost per pound of crude protein ( $\$ 0.17 / \mathrm{lb} \mathrm{CP}$ ) was low because of the high crude protein weight contained in the forage. The cost per pound of crude protein for late cut oat forage hay was greater than the cost per pound of crude protein for early cut oat forage hay because of the lower crude protein weight harvested per acre in the late cut oat forage hay. The land area ( 0.38 acres) per cow was small because of the high crude protein and high forage dry matter yields per acre. The total daily forage feed costs ( $\$ 0.32 /$ day) were low because of the low cost of crude protein per pound and the high forage dry matter production. The total forage feed costs for late cut oat forage hay were lower than the total forage feed costs for early cut oat forage hay because of the greater quantity of supplemental roughage in the forage ration for early cut oat forage hay. The total feed costs were lower than the low market value of the accumulated calf fetus weight resulting in moderate returns after feed costs (\$20.26)
per cow and in high returns after feed costs (\$53.32) per acre. The cost per pound of calf fetus weight gain ( $\$ 0.41 / \mathrm{lb}$ ) was moderate because growth in weight of the fetus was relatively slow.

## Early Lactation

Oat forage hay cut late, at the hard dough stage, has a crude protein content of $7.8 \%$. This oat forage hay has production costs of $\$ 74.53$ per acre, forage dry matter costs of $\$ 26.40$ per ton, and crude protein costs of $\$ 0.17$ per pound. Late-cut oat hay would be fed at $27.0 \mathrm{lbs} \mathrm{DM} /$ day to provide 2.1 lbs $\mathrm{CP} /$ day. An additional 0.62 lbs of crude protein per day would need to be provided, at a cost of $\$ 8.37$ per period. Production of late-cut oat hay to feed during the early lactation period (table 2) would require 0.21 acres, and the forage would cost $\$ 16.04$ per production period. Total forage and supplement costs would be $\$ 24.41$ per period and $\$ 116.24$ per acre, or $\$ 0.54$ per day. Calf weight gain was assumed to be 1.90 lbs per day; accumulated weight gain was 85.5 lbs. When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 59.85$ per calf and $\$ 285.00$ per acre. The net returns after feed costs were $\$ 35.44$ per cow-calf pair and $\$ 168.76$ per acre. The cost of calf weight gain was $\$ 0.29$ per pound.

Oat forage hay cut at the hard dough growth stage and fed during the early lactation production period was low-cost forage. The production costs per acre were high for late cut oat forage hay because the equipment costs, labor costs, and land rent per acre were high. The forage dry matter cost (\$26.40/ton) was low because of the high forage dry matter production. The cost per pound of crude protein ( $\$ 0.17 / \mathrm{lb} \mathrm{CP}$ ) was low because of the high crude protein weight contained in the forage. The cost per pound of crude protein for late cut oat forage hay was greater than the cost per pound of crude protein for early cut oat forage hay because of the lower crude protein weight harvested per acre in the late cut oat forage hay. The land area ( 0.21 acres) per cow was small because of the high forage dry matter yield per acre. The crude protein content of the forage was below the requirements of a lactating cow making it necessary to provide purchased supplemental crude protein. The total daily forage and supplemental crude protein costs (\$0.54/day) were moderate because of the high cost of the supplemental crude protein. The total feed costs were lower than the low market value of the accumulated calf weight resulting in high returns after feed costs ( $\$ 35.44$ ) per cow and in very high returns after feed costs (\$168.76) per acre. The cost per pound of calf weight gain
(\$0.29/lb) was low because of the very small land area per cow-calf pair.

## Spring Lactation

Crested wheatgrass seeded domesticated grassland managed as an unfertilized complementary spring pasture was evaluated during the spring lactation production period for 31 days between early and late May (table 2). Unfertilized crested wheatgrass forage during the spring has a crude protein content of around $16.8 \%$. Crested wheatgrass grassland forage had pasture rent value or production costs of $\$ 8.76$ per acre and forage dry matter costs of $\$ 35.39$ per ton. A cow grazing during the spring lactation period required 1.88 acres at a forage cost of $\$ 16.47$ per production period. Additional roughage or crude protein were not supplemented on this pasture forage type. Total forage feed costs were $\$ 16.47$ per period and $\$ 8.76$ per acre, or $\$ 0.52$ per day. Cow weight gain was 1.95 lbs per day and 32.15 lbs per acre; accumulated weight gain was 60.45 lbs . Calf weight gain was 1.91 lbs per day and 31.49 lbs per acre; accumulated weight gain was 59.21 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 41.45$ per calf and $\$ 22.05$ per acre. The net returns after pasture costs were $\$ 24.98$ per cow-calf pair and $\$ 13.29$ per acre. The cost of calf weight gain was $\$ 0.27$ per pound.

Crested wheatgrass grassland grazed as complementary pasture during the spring lactation production period was low-cost forage because the quantities of crude protein captured per acre were seasonally high, the quantity of forage dry matter available per acre was seasonally high, and the equipment costs, labor costs, land rent per acre, and forage production costs per acre were low. The cost per pound of crude protein ( $\$ 0.11 / \mathrm{lb} \mathrm{CP}$ ) was low because of the seasonally high crude protein weight contained in the forage. The forage dry matter cost ( $\$ 35.39 /$ ton) was moderate because of the rapid early season forage dry matter production. The land area ( 1.88 acres) per cow was small because of the seasonally high crude protein and seasonally high forage dry matter yields per acre. The total daily forage feed costs ( $\$ 0.52 /$ day) were low because of the low cost of crude protein per pound and the small land area per cow. The total feed costs were lower than the low market value of the accumulated calf weight resulting in moderate returns after feed costs ( $\$ 24.98$ ) per cow and in moderate returns after feed costs (\$13.29) per acre. The cost per pound of calf weight gain ( $\$ 0.27 / \mathrm{lb}$ ) was low because of the low
cost per pound of crude protein and the small land area per cow-calf pair.

## Summer Lactation

Native rangeland managed as a 4.5 -month seasonlong pasture was evaluated during the summer lactation production period for 137 days between early June and mid October (table 2). Native rangeland forage had pasture rent value or production costs of $\$ 8.76$ per acre and forage dry matter costs of $\$ 54.75$ per ton. A cow grazing during the summer lactation period was allotted 12.70 acres ( 2.86 acres per month) at a forage cost of $\$ 111.25$ per production period. Additional roughage or crude protein were not supplemented on this pasture forage type. Total forage feed costs were $\$ 111.25$ per period and $\$ 8.76$ per acre, or $\$ 0.81$ per day. Cow weight gain was 0.34 lbs per day and 3.67 lbs per acre; accumulated weight gain was 46.58 lbs . Calf weight gain was 2.09 lbs per day and 22.55 lbs per acre; accumulated weight gain was 286.33 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 200.43$ per calf and $\$ 15.78$ per acre. The net returns after pasture costs were $\$ 89.18$ per cow-calf pair and $\$ 7.02$ per acre. The cost of calf weight gain was $\$ 0.39$ per pound.

Native rangeland forage grazed as a 4.5month seasonlong pasture during the summer lactation production period was high-cost forage because the quantity of forage dry matter available per acre was low and the crude protein content in the forage was low after early August, despite the equipment costs, labor costs, land rent per acre, and forage production costs per acre being very low. The forage dry matter cost ( $\$ 54.75 /$ ton $)$ was high because the quantity of forage weight per acre was low. The low forage availability per acre and the low crude protein content in the forage after early August were major causes of the low cow and calf weight performance per acre. The large land area (12.70 acres) per cow caused the forage costs per period to be high. The total daily forage feed costs (\$0.81/day) were high. The total feed costs were lower than the low market value of the accumulated calf weight resulting in high returns after feed costs (\$89.18) per cow and in low returns after feed costs (\$7.02) per acre. The cost per pound of calf weight ( $\$ 0.39 / \mathrm{lb}$ ) was moderately low because of the low forage dry matter yields per acre, the low crude protein content of the forage during the latter portion of the grazing season, the low animal weight performance per acre, and the large land area per cow-calf pair.

## Fall Lactation

The traditional management strategy had a separate native rangeland pasture for fall grazing and was evaluated during the fall lactation production period for 30 days between mid October and mid November (table 2). Native rangeland forage had pasture rent value or production costs of $\$ 8.76$ per acre and forage dry matter costs of $\$ 79.28$ per ton. The stocking rate was adjusted from the summer rates to match the reduction in fall herbage biomass. A cow grazing during the fall lactation period was allotted 4.07 acres at a forage cost of $\$ 35.65$ per production period. The crude protein content of mature native rangeland forage is below the requirements of a lactating cow during the fall, and crude protein would need to be supplemented at 1.07 lbs per cow per day at a cost of $\$ 9.63$ per period. Total forage feed costs were $\$ 45.28$ per period and $\$ 11.13$ per acre, or $\$ 1.51$ per day. Cows lost 0.82 lbs per day and lost 9.77 lbs per acre; accumulated weight loss was 24.60 lbs . Calf weight gain was 0.92 lbs per day and 10.90 lbs per acre; accumulated weight gain was 27.60 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 19.32$ per calf and $\$ 4.75$ per acre. The net returns after pasture costs were a loss of $\$ 25.96$ per cow-calf pair and a loss of $\$ 6.38$ per acre. The cost of calf weight gain was $\$ 1.64$ per pound.

Native rangeland forage grazed during the fall lactation production period was high cost forage because the quantity of forage dry matter available per acre was low and the crude protein content of the forage was low. Total forage costs for native rangeland grazed for 30 days during the fall was high, even though the equipment costs, labor costs, land rent per acre, and forage production costs per acre were very low, because the input costs did not directly regulate livestock forage feed cost. The forage dry matter cost ( $\$ 79.28 /$ ton $)$ was high because the quantity of forage weight per acre was low. The low forage availability per acre and the low crude protein content in the forage were major causes for the low cow and calf weight performance per acre. The high land area ( 4.07 acres $/$ month) per cow caused the forage costs per period to be high. The total daily forage feed costs (\$1.51/day) were high. The total feed costs ( $\$ 45.28 /$ period) were greater than the low market value of the accumulated calf weight causing a high loss in returns after feed costs (\$25.96) per cow and a high loss in returns after feed costs (\$-6.38) per acre. The cost per pound of calf weight gain ( $\$ 1.64 / \mathrm{lb}$ ) was high because of the low forage dry matter yield per acre, the low crude protein
content in the forage, the low animal weight performance per acre, and the large land area per cow-calf pair.

## 12-month Season

The 12 -month traditional seasonlong management strategy with a summer native rangeland pasture and complementary spring crested wheatgrass and fall native rangeland pastures and harvested forage of mature crested wheatgrass hay and oat forage hay cut late was a typical low profit margin management strategy. The 12 -month forage feed costs at $\$ 239.76$ per year and $\$ 0.66$ per day was high, the 12 -month forage crude protein costs at $\$ 0.30$ per pound were high, and the 12 -month calf weight gain costs at $\$ 0.43$ per pound were moderate. The 12month land area per cow at 19.71 acres was large. The 12 -month returns after feed costs at $\$ 147.79$ per cow and at $\$ 7.50$ per acre were low.

Table 2. Twelve month costs and returns on the Traditional 4.5 Month Seasonlong management strategy for 1200 lb cow with 8 month old calf born mid March.

|  |  | Production Period |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Dry Gestation | Third <br> Trimester | Early <br> Lactation | Spring <br> Lactation | Summer <br> Lactation | Fall <br> Lactation | 12-month Season |
| Days |  | 32 | 90 | 45 | 31 | 137 | 30 | 365 |
| Forage Type |  | Crested Hay Late | Oat <br> Hay <br> Late | Oat <br> Hay <br> Late | Crested <br> Wheat | Native <br> Range | Native <br> Range |  |
| Forage DM Weight | lbs/ac | 1600.0 | 5667.0 | 5667.0 | 495.0 | 320.0 | 221.0 | 506.83 |
| Production Costs | \$/ac | 28.11 | 74.53 | 74.53 | 8.76 | 8.76 | 8.76 | 12.16 |
| Forage DM Costs | \$/ton | 35.14 | 26.40 | 26.40 | 35.39 | 54.75 | 79.28 | 47.91 |
| Crude Protein | \% | 6.4 | 7.8 | 7.8 | 16.8 | 8.4 | 4.8 | 8.1 |
| CP Yield | lbs/ac | 102 | 435 | 435 | 83.36 | 23.68 | 10.61 | 40.85 |
| * CP Costs ( $\leq \$ 0.25$ ) | \$/lb | 0.28 | 0.17 | 0.17 | 0.11 | 0.37 | 0.83 | 0.30 |
| Forage Allocation | $\mathrm{lbs} / \mathrm{pp}$ | 748.8 | 2160.0 | 1215.0 | 930.0 | 4110.0 | 900.0 | 10063.8 |
| * Land Area | ac | 0.47 | 0.38 | 0.21 | 1.88 | 12.70 | 4.07 | 19.71 |
| Roughage Allocation | $\mathrm{lbs} / \mathrm{pp}$ | 19.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 19.2 |
| CP Supp. | $\mathrm{lbs} / \mathrm{pp}$ | 0.0 | 0.0 | 27.9 | 0.0 | 0.0 | 32.1 | 60.0 |
| Forage Costs | \$/pp | 13.21 | 28.80 | 16.04 | 16.47 | 111.25 | 35.65 | 221.42 |
| Roughage Costs | \$/pp | 0.34 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.34 |
| CP Supp. Costs | \$/pp | 0.0 | 0.0 | 8.37 | 0.0 | 0.0 | 9.63 | 18.00 |
| Total Feed Costs | \$/pp | 13.55 | 28.80 | 24.41 | 16.47 | 111.25 | 45.28 | 239.76 |
| Feed Cost/Acre | \$/ac | 28.83 | 75.79 | 116.24 | 8.76 | 8.76 | 11.13 | 12.16 |
| * Cost/Day ( $\leq$ \$0.62) | \$/d | 0.42 | 0.32 | 0.54 | 0.52 | 0.81 | 1.51 | 0.66 |
| Accumulated Calf Wt. | lbs | 24.92 | 70.08 | 85.50 | 59.21 | 286.33 | 27.60 | 553.64 |
| Weight Value @ \$0.70/lb | \$ | 17.44 | 49.06 | 59.85 | 41.45 | 200.43 | 19.32 | 387.55 |
| Gross Return/Acre | \$ | 37.11 | 129.11 | 285.00 | 22.05 | 15.78 | 4.75 | 19.66 |
| Net Return/c-cpr | \$ | 3.89 | 20.26 | 35.44 | 24.98 | 89.18 | -25.96 | 147.79 |
| * Net Return/acre | \$ | 8.28 | 53.32 | 168.76 | 13.29 | 7.02 | -6.38 | 7.50 |
| $\begin{aligned} & * \text { Cost/lb of Calf Gain } \\ & (\leq \$ 0.42) \\ & \hline \end{aligned}$ | \$ | 0.54 | 0.41 | 0.29 | 0.27 | 0.39 | 1.64 | 0.43 |

[^1]
## Biologically Effective Twice-over Rotation

## Dry Gestation

Forage barley hay cut late, at the hard dough stage, has a crude protein content of $9.2 \%$. This forage barley hay has production costs of $\$ 70.35$ per acre, forage dry matter costs of $\$ 27.40$ per ton, and crude protein costs of $\$ 0.15$ per pound. Late-cut forage barley hay would be fed at $16.2 \mathrm{lbs} \mathrm{DM} /$ day to provide $1.5 \mathrm{lbs} \mathrm{CP} /$ day. An additional 7.8 lbs of roughage per day would need to be provided, at a cost of $\$ 4.37$ per period. Production of late-cut forage barley hay to feed during the dry gestation production period (table 3 ) would require 0.10 acres, and the forage would cost $\$ 7.04$ per production period. Total forage and supplement costs would be $\$ 11.41$ per period and $\$ 114.10$ per acre, or $\$ 0.36$ per day. Calf fetus weight gain was assumed to be 0.78 lbs per day; accumulated weight gain was 24.92 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 17.44$ per calf and $\$ 174.40$ per acre. The net returns after feed costs were $\$ 6.03$ per cow-calf pair and $\$ 60.30$ per acre. The cost of calf fetus weight gain was $\$ 0.46$ per pound.

Forage barley hay cut at the hard dough growth stage and fed during the dry gestation production period was low-cost forage. The production costs per acre were high for late cut forage barley hay because the equipment costs, labor costs, and land rent per acre were high. The forage dry matter cost (\$27.40/ton) was low because of the high forage dry matter production. The cost per pound of crude protein ( $\$ 0.15 / \mathrm{lb} \mathrm{CP}$ ) was low because of the high crude protein weight contained in the forage. The cost per pound of crude protein for late cut forage barley hay was greater than the cost per pound of crude protein for early cut forage barley hay because of the lower crude protein weight harvested per acre in the late cut forage barley hay. The land area ( 0.10 acres) per cow was very small because of the high crude protein and high forage dry matter yields per acre. The total daily forage and supplemental roughage costs (\$0.36/day) were low because of the low cost of crude protein per pound and the high forage dry matter production. The total feed costs were lower than the low market value of the accumulated calf fetus weight resulting in low returns after feed costs ( $\$ 6.03$ ) per cow and in high returns after feed costs (\$60.30) per acre. The returns after feed costs per acre were lower for late cut forage barley hay than for early cut forage barley hay because late cut forage barley hay had slightly higher crude protein cost per pound and slightly larger land
area per cow than early cut forage barley hay. The cost per pound of calf fetus weight gain ( $\$ 0.46 / \mathrm{lb}$ ) was moderate because growth in weight of the fetus was relatively slow.

## Third Trimester

Forage barley hay cut early, at the milk stage, has a crude protein content of $13.0 \%$. This forage barley hay has production costs of $\$ 68.21$ per acre, forage dry matter costs of $\$ 28.80$ per ton, and crude protein costs of $\$ 0.11$ per pound. Early cut forage barley hay would be fed at $14.4 \mathrm{lbs} \mathrm{DM} /$ day to provide $1.9 \mathrm{lbs} \mathrm{CP} /$ day. An additional 9.6 lbs of roughage per day would need to be provided, at a cost of $\$ 14.96$ per period. Production of early cut forage barley hay to feed during the third trimester (table 3) would require 0.27 acres, and the forage would cost $\$ 18.90$ per production period. Total forage and supplement costs would be $\$ 33.86$ per period and $\$ 125.40$ per acre, or $\$ 0.38$ per day. Calf fetus weight gain was assumed to be 0.78 lbs per day; accumulated weight gain was 70.08 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 49.06$ per calf and $\$ 181.70$ per acre. The net returns after feed costs were $\$ 15.20$ per cow-calf pair and $\$ 56.30$ per acre. The cost of calf fetus weight gain was $\$ 0.48$ per pound.

Forage barley hay cut at the milk growth stage and fed during the third trimester production period was low-cost forage. The production costs per acre were high for early cut forage barley hay because the equipment costs, labor costs, and land rent per acre were high. The forage dry matter cost ( $\$ 28.80 /$ ton) was low because of the high forage dry matter production. The cost per pound of crude protein ( $\$ 0.11 / \mathrm{lb} \mathrm{CP}$ ) was low because of the high crude protein weight contained in the forage. The land area ( 0.27 acres) per cow was small because of the high crude protein and high forage dry matter yields per acre. The total daily forage and supplemental roughage costs ( $\$ 0.38 /$ day) were low because of the low cost of crude protein per pound and the high forage dry matter production. The total forage feed costs for early cut forage barley hay was slightly greater than the total forage feed costs for late cut forage barley hay because of the greater quantity of supplemental roughage in the forage ration for early cut forage barley hay. The total feed costs were lower than the low market value of the accumulated calf fetus weight resulting in moderate returns after feed costs ( $\$ 15.20$ ) per cow and in high returns after feed costs (\$56.30) per acre. The cost per pound of calf fetus weight gain ( $\$ 0.48 / \mathrm{lb}$ ) was moderate
because growth in weight of the fetus was relatively slow.

## Early Lactation

Pea forage hay cut at a late plant stage has a crude protein content of $14.4 \%$. This pea forage hay has production costs of $\$ 86.87$ per acre, forage dry matter costs of $\$ 37.40$ per ton, and crude protein costs of $\$ 0.13$ per pound. Late-cut pea forage hay would be fed at $19.0 \mathrm{lbs} \mathrm{DM} /$ day to provide 2.7 lbs $\mathrm{CP} /$ day. An additional 8.0 lbs of roughage per day would need to be provided, at a cost of $\$ 6.30$ per period. Production of late-cut pea forage hay to feed during the early lactation period (table 3) would require 0.18 acres, and the forage would cost $\$ 15.75$ per production period. Total forage and supplement costs would be $\$ 22.05$ per period and $\$ 122.50$ per acre, or $\$ 0.49$ per day. Calf weight gain was assumed to be 1.90 lbs per day; accumulated weight gain was 85.5 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 59.85$ per calf and $\$ 332.50$ per acre. The net returns after feed costs were $\$ 37.80$ per cow-calf pair and $\$ 210.00$ per acre. The cost of calf weight gain was $\$ 0.26$ per pound.

Pea forage hay cut at a late growth stage and fed during the early lactation production period was low-cost forage. Late cut pea forage hay has lower forage feed costs and greater revenue returns after feed costs than early cut pea forage hay. The production costs per acre were high for late cut pea forage hay because the equipment costs, labor costs, seed costs, and land rent per acre were high. The forage dry matter cost ( $\$ 37.40 /$ ton ) was moderate because of the high forage dry matter production. The cost per pound of crude protein ( $\$ 0.13 / \mathrm{lb} \mathrm{CP}$ ) was low because of the high crude protein weight contained in the forage. The land area ( 0.18 acres) per cow was very small because of the high crude protein and high forage dry matter yields per acre. The total daily forage and supplemental roughage costs (\$0.49/day) were low because of the low cost of crude protein per pound, the high forage dry matter production per acre, and the very small land area per cow. The total feed costs were lower than the low market value of the accumulated calf weight resulting in high returns after feed costs ( $\$ 37.80$ ) per cow and in extremely high returns after feed costs (\$210.00) per acre. The cost per pound of calf weight gain ( $\$ 0.26 / \mathrm{lb}$ ) was low because of the low cost per pound of crude protein, the high forage dry matter production per acre, and the very small land area per cow-calf pairs.

## Spring Lactation

Crested wheatgrass seeded domesticated grassland managed as a fertilized complementary spring pasture was evaluated during the spring lactation production period for 31 days between early and late May (table 3). Crested wheatgrass grassland forage had pasture rent value of $\$ 8.76$ per acre and 50 lbs nitrogen per acre applied during the first week of April had costs of $\$ 12.50$ per acre; the resulting production costs were $\$ 21.26$ per acre, and forage dry matter costs were $\$ 34.29$ per ton. A cow grazing during the spring lactation period was allotted 0.75 acres at a forage cost of $\$ 15.95$ per production period. Additional roughage or crude protein were not supplemented on this pasture forage type. Total forage feed costs were $\$ 15.95$ per period and $\$ 21.26$ per acre, or $\$ 0.51$ per day. Cow weight gain was 2.68 lbs per day and 110.77 lbs per acre; accumulated weight gain was 83.08 lbs on 0.75 acres. Calf weight gain was 2.18 lbs per day and 90.11 lbs per acre; accumulated weight gain was 67.58 lbs on 0.75 acres. When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 47.31$ per calf and $\$ 63.08$ per acre. The net returns after pasture costs were $\$ 31.36$ per cow-calf pair and $\$ 41.82$ per acre. The cost of calf weight gain was $\$ 0.24$ per pound.

Crested wheatgrass grassland grazed as a complementary pasture during the spring lactation production period was low-cost forage because the quantities of crude protein and the quantities of forage dry matter available per acre were seasonally high. The production costs per acre were moderate. The forage dry matter cost ( $\$ 34.29 /$ ton) was low because of the rapid early season forage dry matter production. The land area ( 0.75 acres) per cow was small because of the seasonally high forage dry matter yield per acre. The total daily forage feed costs ( $\$ 0.51 /$ day) were low because of the small land area per cow. The total feed costs were lower than the low market value of the accumulated calf weight resulting in moderate returns after feed costs (\$31.36) per cow and in high returns after feed costs (\$41.82) per acre. The cost per pound of calf weight gain ( $\$ 0.24 / \mathrm{lb}$ ) was very low because of the seasonally high crude protein and seasonally high forage dry matter production and the small land area per cowcalf pair.

## Summer Lactation

Native rangeland managed as a three pasture twice-over rotation system was evaluated during the summer lactation production period for 137 days
between early June and mid October (table 3). Native rangeland forage had pasture rent value or production costs of $\$ 8.76$ per acre and forage dry matter costs of $\$ 39.02$ per ton. A cow grazing during the summer lactation period was allotted 9.00 acres ( 2.04 acres per month) at a forage cost of $\$ 78.84$ per production period. Additional roughage or crude protein were not supplemented on this pasture forage type. Total forage feed costs were $\$ 78.84$ per period and $\$ 8.76$ per acre, or $\$ 0.58$ per day. Cow weight gain was 0.62 lbs per day and 9.44 lbs per acre; accumulated weight gain was 84.94 lbs . Calf weight gain was 2.21 lbs per day and 33.64 lbs per acre; accumulated weight gain was 302.77 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 211.94$ per calf and $\$ 23.55$ per acre. The net returns after pasture costs were $\$ 133.10$ per cow-calf pair and $\$ 14.79$ per acre. The cost of calf weight gain was $\$ 0.26$ per pound.

Native rangeland forage grazed as a twiceover rotation system during the summer lactation production period was the lowest-cost native rangeland forage because of the increase in herbage production through vegetative reproduction of grass plants and the crude protein content of the forage met the lactating cows requirements for most of the grazing season. The equipment costs, labor costs, land rent per acre, and forage production costs per acre were low. The forage dry matter cost ( $\$ 39.02 /$ ton ) was low because of the stimulated additional herbage production per acre. The greater quantity of forage dry matter available per acre and the greater crude protein content in the forage were the major causes for the greater cow and calf weight performance per acre. The small land area (2.04 acres/month) per cow-calf pair was achieved because of the stimulated vegetative reproduction and the resulting increases in herbage biomass production. The total daily forage feed costs ( $\$ 0.58 /$ day) were low. The total feed costs were lower than the low market value of the accumulated calf weight resulting in very high returns after feed costs (\$133.10) per cow and in high returns after feed costs (\$14.79) per acre. The cost per pound of calf weight gain ( $\$ 0.26 / \mathrm{lb}$ ) was low because of the high forage dry matter yields per acre, the high crude protein content in the forage during the grazing season, the high animal weight performance per acre, and the small land area per cow-calf pair.

## Fall Lactation

Spring seeded winter cereal (winter rye) managed as a seasonal pasture was evaluated during the fall lactation production period for 30 days between mid October and mid November (table 3). Spring seeded winter cereal forage had production costs of $\$ 41.75$ per acre and forage dry matter costs of $\$ 43.77$ per ton. A cow grazing during the fall lactation period was allotted 0.47 acres at a forage cost of $\$ 19.70$ per production period. Additional roughage or crude protein were not supplemented on this pasture forage type. Total forage feed costs were $\$ 19.70$ per period and $\$ 41.75$ per acre, or $\$ 0.66$ per day. Cow weight gain was 1.05 lbs per day and 67.02 lbs per acre; accumulated weight gain was 31.50 lbs . Calf weight gain was assumed to be 2.00 lbs per day; accumulated weight gain was 60.0 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 42.00$ per calf and $\$ 89.20$ per acre. The net returns after pasture costs were $\$ 22.30$ per cow-calf pair and $\$ 47.45$ per acre. The cost of calf weight gain was $\$ 0.33$ per pound.

Spring seeded winter cereal (winter rye) grazed as a seasonal pasture during the fall lactation production period was moderate-cost forage because a relatively moderate quantity of forage dry matter was produced per acre. The winter cereal is seeded during the spring in order for the plants to develop large enough root systems to survive water stress periods during the growing season. On the average, there are two months with water deficiencies great enough to cause water stress in plants each growing season. Only $6 \%$ of the past 114 years have not had growing season months with water deficiency. The quantity of herbage available during fall and winter grazing of spring seeded winter cereal pastures is related to the severity and duration of the water stress conditions during the growing season and to the depth of packed snow and ice during the nongrowing season. The forage dry matter cost (\$43.77/ton) was moderate because of the relatively moderate forage dry matter production. The land area ( 0.47 acres) per cow was relatively small because greater than $70 \%$ of the herbage was consumed as forage, however, the total daily forage feed costs ( $\$ 0.66 /$ day) were moderate because only a modest quantity of herbage biomass was produced as a result of growing season water stress. The total feed costs were lower than the low market value of the accumulated calf weight resulting in moderate returns after feed costs (\$22.30) per cow and in high returns after feed costs (\$47.45) per acre. The cost per pound of calf weight gain ( $\$ 0.33 / \mathrm{lb}$ ) was low because of the high quantity of
forage available per acre, the high animal weight performance per acre, and the small land area per cow-calf pair.

## 12-month Season

The 12-month twice-over rotation
management strategy with native rangeland pastures and complementary crested wheatgrass and spring seeded winter cereal pastures and early and late cut forage barley hay and late cut pea hay was a low-cost forage management strategy (table 3). The 12-month forage feed costs at $\$ 0.50$ per day were low, the 12 month forage crude protein costs at $\$ 0.16$ per pound were low, and the 12-month calf weight gain costs at $\$ 0.30$ per pound were very low. The 12-month land area per cow at 10.77 acres was small. The 12-month returns after feed costs at $\$ 245.79$ per cow was very high and at $\$ 22.82$ per acre was high. The 12 -month twice-over rotation management strategy does have all of the critical diagnostic cost factors below the threshold values and this management strategy does have the greatest returns after feed costs per cow-calf pair and per acre.

Table 3. Twelve month costs and returns on the Biologically Effective Twice-over Rotation management strategy for 1200 lb cow with 8 month old calf born mid March.

|  |  | Production Period |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Dry Gestation | Third <br> Trimester | Early Lactation | Spring <br> Lactation | Summer <br> Lactation | Fall <br> Lactation | 12-month Season |
| Days |  | 32 | 90 | 45 | 31 | 137 | 30 | 365 |
| Forage Type |  | Barley <br> Hay <br> Late | Barley <br> Hay Early | Pea <br> Hay <br> Late | Crested <br> Wheat | Native <br> Range | Spring <br> Seeded <br> Winter <br> Cereal |  |
| Forage DM Weight | $\mathrm{lbs} / \mathrm{ac}$ | 5133.0 | 4733.0 | 4650.0 | 1240.0 | 449.0 | 1908.0 | 788.86 |
| Production Costs | \$/ac | 70.35 | 68.21 | 86.87 | 21.26 | 8.76 | 41.75 | 14.50 |
| Forage DM Costs | \$/ton | 27.40 | 28.80 | 37.40 | 34.29 | 39.02 | 43.77 | 36.76 |
| Crude Protein | \% | 9.2 | 13.0 | 14.4 | 17.1 | 9.8 | 12.2 | 11.1 |
| CP Yield | $\mathrm{lbs} / \mathrm{ac}$ | 468 | 606 | 685 | 212.6 | 43.8 | 109.0 | 87.2 |
| * CP Costs ( $\leq \$ 0.25$ ) | \$/lb | 0.15 | 0.11 | 0.13 | 0.10 | 0.20 | 0.18 | 0.16 |
| Forage Allocation | $\mathrm{lbs} / \mathrm{pp}$ | 518.4 | 1296.0 | 855.0 | 930.0 | 4110.0 | 900.0 | 8609.4 |
| * Land Area | ac | 0.10 | 0.27 | 0.18 | 0.75 | 9.00 | 0.47 | 10.77 |
| Roughage Allocation | lbs/pp | 249.6 | 864.0 | 360.0 | 0.0 | 0.0 | 0.0 | 1473.6 |
| CP Supp. | $\mathrm{lbs} / \mathrm{pp}$ | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Forage Costs | \$/pp | 7.04 | 18.90 | 15.75 | 15.95 | 78.84 | 19.70 | 156.18 |
| Roughage Costs | \$/pp | 4.37 | 14.96 | 6.30 | 0.0 | 0.0 | 0.0 | 25.63 |
| CP Supp. Costs | \$/pp | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total Feed Costs | \$/pp | 11.41 | 33.86 | 22.05 | 15.95 | 78.84 | 19.70 | 181.81 |
| Feed Cost/Acre | \$/ac | 114.10 | 125.40 | 122.50 | 21.26 | 8.76 | 41.75 | 16.88 |
| * Cost/Day ( $\leq$ \$0.62) | \$/d | 0.36 | 0.38 | 0.49 | 0.51 | 0.58 | 0.66 | 0.50 |
| Accumulated Calf Wt. | lbs | 24.92 | 70.08 | 85.50 | 67.58 | 302.77 | 60.00 | 610.85 |
| Weight Value @ \$0.70/lb | \$ | 17.44 | 49.06 | 59.85 | 47.31 | 211.94 | 42.00 | 427.60 |
| Gross Return/Acre | \$ | 174.40 | 181.70 | 332.50 | 63.08 | 23.55 | 89.20 | 39.70 |
| Net Return/c-cpr | \$ | 6.03 | 15.20 | 37.80 | 31.36 | 133.10 | 22.30 | 245.79 |
| * Net Return/acre | \$ | 60.30 | 56.30 | 210.00 | 41.82 | 14.79 | 47.45 | 22.82 |
| $\begin{aligned} & \text { * Cost/lb of Calf Gain } \\ & (\leq \$ 0.42) \end{aligned}$ | \$ | 0.46 | 0.48 | 0.26 | 0.24 | 0.26 | 0.33 | 0.30 |

* Factors with diagnostic value in selection of low cost-high return forage types and 12 month management strategies.


## Value Captured from the Land

The Repeated Seasonal, No Hay, the Traditional Seasonlong, and the Biologically Effective Twice-over Rotation 12-month forage management strategies were implemented on an hypothetical starter ranch that had a land base of 4 sections with 60 acres nonagricultural and 2500 acres of the appropriate forage types for each management strategy to determine the value of new wealth captured from the land natural resources (table 4).

The Repeated Seasonal, No Hay management strategy had 2500 acres of native rangeland divided into 6 pastures for each cow production period. A 1200 pound cow with a calf required 55.44 acres of grazingland; the starter ranch provided forage feed for 45 cows. The pasture forage costs on the 240 acre dry gestation pasture was $\$ 2125.35$, on the 840 acre third trimester pasture was $\$ 7862.85$, on the 486 acre early lactation pasture was $\$ 4258.80$, on the 215 acre spring lactation pasture was $\$ 1883.25$, on the 510 acre summer lactation pasture was $\$ 4438.80$, and on the 209 acre fall lactation pasture was $\$ 2304.00$, for a total 12 month pasture forage feed cost of $\$ 22,873.05$ and $\$ 9.17$ per acre. The mean heifer-steer weaning weight was 532.40 pounds, for a total production of $23,958.0$ pounds of calf live weight per year. When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 16,770.60$ per herd year and $\$ 6.72$ per acre. The net return after pasture forage feed costs was a loss of $\$ 6,102.45$ per year and a loss of $\$ 2.45$ per acre. The mean cost of calf weight gain was $\$ 0.95$ per pound.

The Traditional Seasonlong management strategy had 2500 acres with 80 acres of cropland, 60 acres of hayland, and 2360 acres of pastureland divided into 6 portions for each cow production period. A 1200 pound cow with a calf required 19.71 acres for forage growth; the starter ranch provided forage feed for 126 cows. The forage feed costs on the 60 acre dry gestation hayland was $\$ 1707.30$, on the 50 acre third trimester cropland hay was $\$ 3628.80$, on the 30 acre early lactation cropland hay was $\$ 3075.66$, on the 240 acre spring lactation pasture was $\$ 2075.22$, on the 1600 acre summer lactation pasture was $\$ 14,017.50$, and on the 520 acre fall lactation pasture was $\$ 5705.28$, for a total 12 month pasture-harvested forage feed cost of $\$ 30,209.76$ and $\$ 12.16$ per acre. The mean heifersteer weaning weight was 553.64 pounds, for a total production of $69,758.64$ pounds of calf live weight per year. When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the
gross return was $\$ 48,831.05$ per herd year and $\$ 19.66$ per acre. The net return after pasture forage feed costs was $\$ 18,621.29$ per year and a net return per acre was $\$ 7.50$. The mean cost of calf weight gain was $\$ 0.43$ per pound.

The Biologically Effective Twice-over Rotation management strategy had 2500 acres with 237 acres of cropland, 0 acres of hayland, and 2263 acres of pastureland divided into 6 portions for each cow production period. A 1200 pound cow with a calf required 10.77 acres for forage growth; the starter ranch provided forage feed for 232 cows. The forage feed costs on the 23 acre dry gestation cropland hay was $\$ 2647.12$, on the 63 acre third trimester cropland hay was $\$ 7855.52$, on the 42 acre early lactation cropland hay was $\$ 5115.60$, on the 175 acre spring lactation pasture was $\$ 3700.40$, on the 2088 acre summer lactation triple pastures was $\$ 18,290.88$, and on the 109 acre fall lactation cropland pasture was $\$ 4570.40$, for a total 12 month pasture-harvested forage feed cost of \$42,179.92 and $\$ 16.88$ per acre. The mean heifer-steer weaning weight was 610.85 pounds, for a total production of $141,717.2$ pounds of calf live weight per year. When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 99,202.04$ per herd year and $\$ 39.70$ per acre. The net return after pasture forage feed costs was $\$ 57,022.12$ per year and a net return per acre was $\$ 22.82$. The mean cost of calf weight gain was $\$ 0.30$ per pound.

The 12-month forage management strategy that captured the greatest quantity of new wealth from the land natural resources was biologically effective and captured the greatest quantity of crude protein per acre and had the lowest cost per pound of crude protein that resulted in the greatest cow and calf weight gain per acre, the lowest land area per cowcalf pair, the lowest total annual feed cost per cow and the lowest feed cost per day per cow, which produced the greatest return after feed costs per cowcalf pair and per acre, and had the lowest cost for calf weight gain per pound.

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Table 4. Summary of twelve month costs and returns of the No Hay, Traditional, and Biologically Effective management strategies on a land base of 4 sections with 60 ac . nonag. and 2500 ac . forage.
$\left.\left.\begin{array}{lcccc}\hline & & & & \begin{array}{c}\text { No Hay } \\ \text { Repeated } \\ \text { Seasonal }\end{array}\end{array} \begin{array}{c}\text { Traditional } \\ 4.5 \text { month } \\ \text { Seasonlong }\end{array}\right) ~ \begin{array}{c}\text { Effective } \\ \text { Twice-over } \\ \text { Rotation }\end{array}\right]$

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# Diagnostic Examination of the Value Captured from Land Natural Resources by Forage Management Strategies for Range Cows During the Nongrowing Season 

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The beef production industry has focused on the improvement in animal performance for several decades and has neglected to simultaneously improve the efficiencies of forage management systems. Modern, high performance cattle are larger and heavier, gain weight more rapidly, produce more milk, and deposit less fat on their bodies than oldstyle cattle. The greater size of modern animals increases their nutrient demand and their higher production levels increase the demand further so that the additional quantities of required nutrients are not simply proportional to the animals greater size. Feeding modern high-performance cattle with traditional pasture and harvested forage management technology developed for the old-style lowperformance cattle causes a mismatch in the quantity of forage nutrients needed and the amount of forage nutrients available between the modern cattle with high nutrient requirements and the traditional low quality forage management practices. Traditional forage management practices inhibit the modern beef animal from performing at its genetic capacity, and the result is profit margins below potential. Highperformance livestock do not have the fat reserves that old-style animals produced and could draw on when forage quality was insufficient. Periods with nutrient deficiency limit modern beef animal production. Modern cattle perform at greater efficiency when their nutritional demands are met during each production period.

Development of low cost-high return forage management strategies for modern high-performance livestock during the nongrowing season presents a huge challenge because few nutritious green forage plants are readily available. The 197 day nongrowing period from mid October to late April includes the 30 day fall lactation, the 32 day dry gestation, the 90 day third trimester, and the 45 day early lactation production periods. Evaluation of pasture forage types and harvested forage types that meet nutrient and dry matter requirements of modern range cows during the production periods that occur in the nongrowing season is complicated. The quantifiable factors that should be included in the evaluation of forage management strategies during the nongrowing
season are harvested or grazed forage dry matter weight per acre, captured crude protein weight per acre, land area per cow or per cow-calf pair, cow size, cow and calf weight performance, land rent costs, equipment and labor costs, seed costs, production costs per acre, forage dry matter costs, crude protein costs per pound, supplemental roughage or crude protein costs, total forage feed costs, forage feed costs per acre and per day, calf weight gain costs per pound, market value of calf weight, returns after feed costs per cow-calf pair, and returns after feed costs per acre.

All of these quantified factors are necessary for thorough comparisons of forage types, however, not all of the factors have equal diagnostic value in selection of low cost forage types or in identification of forage types that efficiently capture high value from the land natural resources. The quantitative values for land rent costs, equipment and labor costs, seed costs, production costs per acre, and forage dry matter costs influence livestock feed costs but do not directly regulate forage feed costs and consequently do not have diagnostic value in selection of low cost forage types. The quantitative values for crude protein costs per pound, calf weight gain costs per pound, and forage feed costs per acre and per day including the supplemental roughage or crude protein costs directly affect livestock feed costs and are the three most important factors with diagnostic value in selection of low cost forage types. The quantitative values for size of land area per cow-calf pair, and returns after feed costs per acre are the two most important factors with diagnostic value in identification of forage types that efficiently capture high value from the land natural resources.

A low market value for calf weight must be used during the evaluations of forage types for the purpose of being able to select forage types that provide positive returns after feed costs during the entire cattle cycle. Forage feed types that have forage feed costs of $\$ 0.62$ or less per day, calf weight gain costs of $\$ 0.42$ or less per pound, and crude protein costs of $\$ 0.25$ or less per pound yield positive profit margins and efficiently capture high value from the
land natural resources during low periods in the market when calf weight is valued at $\$ 0.70$ per pound at weaning time.

Forage management strategies are developed by selection of pasture forage types or harvested forage types for use in sequence during the range cow production periods that occur in the nongrowing season. Diagnostic examinations were conducted on three forage management strategies: the Repeated Seasonal, No Hay, the Traditional Seasonlong, and the Biologically Effective Twice-over Rotation; and on forage strategies with three harvested forage types, each cut at two growth stages: crested wheatgrass hay cut at the boot stage and mature stage, oat forage hay cut at the milk stage and the hard dough stage, and forage barley hay cut at the milk stage and the hard dough stage. The beef cattle nutrient requirements were from NRC 1996 and BCRC 1999. The harvested forage data were from Manske and Carr 2000. The pasture forage data and the cow and calf performance data were from Manske 2001, 2002, 2003a, 2003b, 2004, and 2008. The methods used were from Manske 2008.

## Repeated Seasonal, No Hay

The Repeated Seasonal, No Hay management strategy (table 1) uses four separate native rangeland pastures during the 197 day nongrowing period from mid October to late April with a total of 39.35 acres allocated per cow. The forage allocation is $30.0 \mathrm{lbs} \mathrm{DM} /$ day/cow with a total of $5910.0 \mathrm{lbs} \mathrm{DM} / \mathrm{pp}$ to provide $343.08 \mathrm{lbs} \mathrm{CP} / \mathrm{pp}$, at a cost of $\$ 344.81 / \mathrm{pp}$, with an additional 76.6 lbs $\mathrm{CP} / \mathrm{pp}$ supplemented at a cost of $\$ 22.99 / \mathrm{pp}$. Total forage and crude protein costs would be $\$ 367.80 / \mathrm{pp}$ and $\$ 9.35$ per acre, or $\$ 1.87$ per day. Calf accumulated weight gain during the 197 day nongrowing period was estimated to be 230.0 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 161.00$ per calf and $\$ 4.09$ per acre. The net returns after feed costs were a loss of $\$ 206.80$ per cow-calf pair and a loss of $\$ 5.26$ per acre. The cost of calf weight gain was $\$ 1.60$ per pound.

## Traditional Seasonlong

The Traditional Seasonlong management strategy (table 1) uses one native rangeland pasture for 30 days and feeds harvested forages for 167 days during the 197 day nongrowing period from mid October to late April with 4.07 acres of pastureland, 0.47 acres of hayland, and 0.59 acres of cropland hay for a total of 5.13 acres allocated per cow. The forage allocation is 900 lbs DM from the pastureland, 748.8 lbs DM from the hayland, and 3375.0 lbs DM from cropland hay for a total of $5023.8 \mathrm{lbs} \mathrm{DM} / \mathrm{pp}$ from the land to provide $354.37 \mathrm{lbs} \mathrm{CP} / \mathrm{pp}$, at a cost of $\$ 93.70 / \mathrm{pp}$, with an additional 19.2 lbs roughage/pp at a cost of $\$ 0.34 / \mathrm{pp}$, and with an additional 60.0 lbs
of supplemental CP at a cost of $\$ 18.00 /$ pp. Total forage, roughage, and crude protein costs would be $\$ 112.04 / \mathrm{pp}$ and $\$ 21.84$ per acre, or $\$ 0.57$ per day. Calf accumulated weight gain during the 197 day nongrowing period was estimated to be 208.1 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 145.67$ per calf and $\$ 28.40$ per acre. The net returns after feed costs were $\$ 33.63$ per cow-calf pair and $\$ 6.56$ per acre. The cost of calf weight gain was $\$ 0.54$ per pound.

## Twice-over Rotation

The Twice-over Rotation management strategy (table 1) uses spring seeded cropland pasture for 30 days and feeds harvested forages for 167 days during the 197 day nongrowing period from mid October to late April with 0.47 acres of cropland pasture and 0.55 acres of cropland hay for a total of 1.02 acres allocated per cow. The forage allocation is 900 lbs DM from cropland pasture and 2669.4 lbs DM from cropland hay for a total of 3569.4 lbs DM from the land to provide 449.09 lbs CP at a cost of $\$ 61.39 / \mathrm{pp}$, with an additional 1473.6 lbs of supplemental roughage at a cost of $\$ 25.63 / \mathrm{pp}$. Total forage and roughage costs would be $\$ 87.02 / \mathrm{pp}$ and $\$ 85.31$ per acre, or $\$ 0.44$ per day. Calf accumulated weight gain during the 197 day nongrowing period was estimated to be 240.5 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 168.35$ per calf and $\$ 165.05$ per acre. The net returns after feed costs were $\$ 81.33$ per cow-calf pair and $\$ 79.74$ per acre. The cost of calf weight gain was $\$ 0.34$ per pound.

Table 1. Costs and returns for three management strategies that provide forage fed to 1200 lb cow for 197 days during fall lactation, dry gestation, third trimester, and early lactation periods.

|  |  | Repeated Seasonal, No Hay | Traditional Seasonlong | Twice-over Rotation |
| :---: | :---: | :---: | :---: | :---: |
| Days |  | 197 | 197 | 197 |
| Forage DM Weight | lbs/ac | 150.56 | 973.68 | 3455.85 |
| Production Costs | \$/ac | 8.76 | 18.10 | 59.53 |
| Forage DM Costs | \$/ton | 116.37 | 37.18 | 34.45 |
| Crude Protein | \% | 5.8 | 7.0 | 11.00 |
| CP Yield | lbs/ac | 8.7 | 67.79 | 377.40 |
| * CP Costs ( $\leq \$ 0.25$ ) | \$/lb | 1.01 | 0.27 | 0.16 |
| Forage Allocation | lbs/p | 5910.0 | 5023.8 | 3569.4 |
| * Land Area | ac | 39.35 | 5.13 | 1.02 |
| Roughage Allocation | lbs/p | 0.0 | 19.2 | 1473.6 |
| CP Supp. | lbs/p | 76.6 | 60.0 | 0.0 |
| Forage Costs | \$/pp | 344.81 | 93.70 | 61.39 |
| Roughage Costs | \$/pp | 0.0 | 0.34 | 25.63 |
| CP Supp. Costs | \$/pp | 22.99 | 18.00 | 0.0 |
| Total Feed Costs | \$/pp | 367.80 | 112.04 | 87.02 |
| Feed Cost/Acre | \$/ac | 9.35 | 21.84 | 85.31 |
| * Cost/Day ( $\leq$ \$0.62) | \$/d | 1.87 | 0.57 | 0.44 |
| Accumulated Calf Wt. | lbs | 230.00 | 208.10 | 240.5 |
| Weight Value @ \$0.70/lb | \$ | 161.00 | 145.67 | 168.35 |
| Gross Return/Acre | \$ | 4.09 | 28.40 | 165.05 |
| Net Return/c-cpr | \$ | -206.80 | 33.63 | 81.33 |
| * Net Return/acre | \$ | -5.26 | 6.56 | 79.74 |
| *Cost/lb of Calf Gain ( $\leq \$ 0.42$ ) | \$ | 1.60 | 0.54 | 0.34 |

* Factors with diagnostic value in selection of low cost-high return forage types.


## Crested Wheatgrass Hay, Boot Stage

Crested wheatgrass hay cut early, at the boot stage, has a crude protein content of $14.5 \%$. This crested wheatgrass hay has production costs of $\$ 26.50$ per acre, forage dry matter costs of $\$ 40.80$ per ton, and crude protein costs of $\$ 0.14$ per pound (table 2). Early cut crested wheatgrass hay would be fed during the fall lactation period at $17.3 \mathrm{lbs} \mathrm{DM} /$ day to provide $2.5 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 10.50$ per period, with an additional 12.7 lbs of roughage fed per day, at a cost of $\$ 6.66$ per period. Total forage and roughage costs during the fall lactation would be $\$ 17.16$ per period, or $\$ 0.57$ per day. Early cut crested wheatgrass hay would be fed during the dry gestation period at $10.3 \mathrm{lbs} \mathrm{DM} /$ day to provide 1.5 lbs CP/day, at a cost of $\$ 6.72$ per period, with an additional 13.7 lbs of roughage fed per day, at a cost of $\$ 7.68$ per period. Total forage and roughage costs during the dry gestation would be $\$ 14.40$ per period, or $\$ 0.45$ per day. Early cut crested wheatgrass hay would be fed during the third trimester period at 12.9 lbs $\mathrm{DM} /$ day to provide $1.9 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 23.40$ per period, with an additional 11.1 lbs of roughage per day, at a cost of $\$ 17.48$ per period. Total forage and roughage costs during the third trimester would be $\$ 40.88$ per period, or $\$ 0.45$ per day. Early cut crested wheatgrass hay would be fed during the early lactation period at $18.8 \mathrm{lbs} \mathrm{DM} /$ day to provide $2.7 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 17.10$ per period, with an additional 8.2 lbs of roughage per day, at a cost of $\$ 6.43$ per period. Total forage and roughage costs during the early lactation would be $\$ 23.53$ per period, or $\$ 0.52$ per day.

Early cut crested wheatgrass hay would be fed during the 197 day nongrowing period from mid October to late April at 2855.6 lbs DM/pp from 2.2 acres to provide $415.5 \mathrm{lbs} \mathrm{CP} / \mathrm{pp}$, at a cost of $\$ 57.72 / \mathrm{pp}$, with an additional 2187.4 lbs of roughage $/ \mathrm{pp}$, at a cost of $\$ 38.25 / \mathrm{pp}$. Total forage and roughage costs would be $\$ 95.97 / \mathrm{pp}$ and $\$ 43.62$ per acre, or $\$ 0.49$ per day. Calf accumulated weight gain during the 197 day nongrowing period was estimated to be 240.5 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 168.35$ per calf and $\$ 76.52$ per acre. The net returns after feed costs were $\$ 72.38$ per cow-calf pair and $\$ 32.90$ per acre. The cost of calf weight gain was $\$ 0.40$ per pound (table 2 ).

## Crested Wheatgrass Hay, Mature Stage

Crested wheatgrass hay cut late, at the mature stage, has a crude protein content of $6.4 \%$. This crested wheatgrass hay has production costs of
$\$ 28.11$ per acre, forage dry matter costs of $\$ 34.80$ per ton, and crude protein costs of $\$ 0.28$ per pound (table 2). Late cut crested wheatgrass hay would be fed during the fall lactation period at $30.0 \mathrm{lbs} \mathrm{DM} /$ day to provide $1.9 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 15.84$ per period, with an additional 0.59 lbs of crude protein fed per day, at a cost of $\$ 5.31$ per period. Total forage and crude protein costs during the fall lactation would be $\$ 21.15$ per period, or $\$ 0.71$ per day. Late cut crested wheatgrass hay would be fed during the dry gestation period at $23.4 \mathrm{lbs} \mathrm{DM} /$ day to provide $1.5 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 13.12$ per period, with an additional 0.6 lbs of roughage fed per day, at a cost of $\$ 0.34$ per period. Total forage and roughage costs during the dry gestation would be $\$ 13.46$ per period, or $\$ 0.42$ per day. Late cut crested wheatgrass hay would be fed during the third trimester period at 24.0 $\mathrm{lbs} \mathrm{DM} /$ day to provide $1.5 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 38.02$ per period, with an additional 0.33 lbs of crude protein per day, at a cost of $\$ 9.02$ per period. Total forage and crude protein costs during the third trimester would be $\$ 47.04$ per period, or $\$ 0.52$ per day. Late cut crested wheatgrass hay would be fed during the early lactation period at $27.0 \mathrm{lbs} \mathrm{DM} /$ day to provide $1.7 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 21.38$ per period, with an additional 1.0 lbs of crude protein per day, at a cost of $\$ 13.50$ per period. Total forage and crude protein costs during the early lactation would be $\$ 34.88$ per period, or $\$ 0.78$ per day.

Late cut crested wheatgrass hay would be fed during the 197 day nongrowing period from mid October to late April at 5023.8 lbs DM/pp from 3.14 acres at a cost of $\$ 88.36 / \mathrm{pp}$, with 19.2 lbs of roughage at a cost of $\$ 0.34 / \mathrm{pp}$, and with 92.4 lbs crude protein at a cost of $\$ 27.83 / \mathrm{pp}$. Total forage, roughage, and crude protein costs would be $\$ 116.53 / \mathrm{pp}$ and $\$ 37.11$ per acre, or $\$ 0.59$ per day. Calf accumulated weight gain during the 197 day nongrowing period was estimated to be 240.5 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 168.35$ per calf and $\$ 53.61$ per acre. The net returns after feed costs were $\$ 51.82$ per cow-calf pair and $\$ 16.50$ per acre. The cost of calf weight gain was $\$ 0.48$ per pound (table 2 ).

## Oat Forage Hay, Milk Stage

Oat forage hay cut early, at the milk stage, has a crude protein content of $11.5 \%$. This oat forage hay has production costs of $\$ 69.17$ per acre, forage dry matter costs of $\$ 29.60$ per ton, and crude protein costs of $\$ 0.13$ per pound (table 2 ). Early cut oat forage hay would be fed during the fall lactation period at $21.8 \mathrm{lbs} \mathrm{DM} /$ day to provide $2.5 \mathrm{lbs} \mathrm{CP} /$ day,
at a cost of $\$ 9.90$ per period, with an additional 8.2 lbs of roughage fed per day, at a cost of $\$ 4.31$ per period. Total forage and roughage costs during the fall lactation would be $\$ 14.21$ per period, or $\$ 0.47$ per day. Early cut oat forage hay would be fed during the dry gestation period at $13.0 \mathrm{lbs} \mathrm{DM} /$ day to provide $1.5 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 6.08$ per period, with an additional 11.0 lbs of roughage fed per day, at a cost of $\$ 6.16$ per period. Total forage and roughage costs during the dry gestation would be $\$ 12.24$ per period, or $\$ 0.38$ per day. Early cut oat forage hay would be fed during the third trimester period at 16.3 lbs $\mathrm{DM} /$ /day to provide $1.9 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 21.60$ per period, with an additional 7.7 lbs of roughage per day, at a cost of $\$ 12.13$ per period. Total forage and roughage costs during the third trimester would be $\$ 33.73$ per period, or $\$ 0.37$ per day. Early cut oat forage hay would be fed during the early lactation period at $23.7 \mathrm{lbs} \mathrm{DM} /$ day to provide $2.7 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 15.75$ per period, with an additional 3.3 lbs of roughage per day, at a cost of $\$ 2.60$ per period. Total forage and roughage costs during the early lactation would be $\$ 18.35$ per period, or $\$ 0.41$ per day.

Early cut oat forage hay would be fed during the 197 day nongrowing period from mid October to late April at $3603.5 \mathrm{lbs} \mathrm{DM} / \mathrm{pp}$ from 0.77 acres to provide $415.5 \mathrm{lbs} \mathrm{CP} / \mathrm{pp}$, at a cost of $\$ 53.33 / \mathrm{pp}$, with an additional 1439.5 lbs of roughage $/ \mathrm{pp}$, at a cost of $\$ 25.20 / \mathrm{pp}$. Total forage and roughage costs would be $\$ 78.53 / \mathrm{pp}$ and $\$ 101.99$ per acre, or $\$ 0.40$ per day. Calf accumulated weight gain during the 197 day nongrowing period was estimated to be 240.5 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 168.35$ per calf and $\$ 218.64$ per acre. The net returns after feed costs were $\$ 89.82$ per cow-calf pair and $\$ 116.65$ per acre. The cost of calf weight gain was $\$ 0.32$ per pound (table 2 ).

## Oat Forage Hay, Hard Dough Stage

Oat forage hay cut late, at the hard dough stage, has a crude protein content of $7.8 \%$. This oat forage hay has production costs of $\$ 74.53$ per acre, forage dry matter costs of $\$ 26.40$ per ton, and crude protein costs of $\$ 0.17$ per pound (table 2 ). Late cut oat forage hay would be fed during the fall lactation period at $30.0 \mathrm{lbs} \mathrm{DM} /$ day to provide 2.34 lbs $\mathrm{CP} /$ day, at a cost of $\$ 11.88$ per period, with an additional 0.17 lbs of crude protein fed per day, at a cost of $\$ 1.53$ per period. Total forage and crude protein costs during the fall lactation would be $\$ 13.41$ per period, or $\$ 0.45$ per day. Late cut oat forage hay would be fed during the dry gestation period at 19.1
lbs DM/day to provide $1.5 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 8.00$ per period, with an additional 4.9 lbs of roughage fed per day, at a cost of $\$ 2.74$ per period. Total forage and roughage costs during the dry gestation would be $\$ 10.74$ per period, or $\$ 0.34$ per day. Late cut oat forage hay would be fed during the third trimester period at $24.0 \mathrm{lbs} \mathrm{DM} /$ day to provide $1.9 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 28.80$ per period. Total forage costs during the third trimester would be $\$ 28.80$ per period, or $\$ 0.32$ per day. Late cut oat forage hay would be fed during the early lactation period at $27.0 \mathrm{lbs} \mathrm{DM} /$ day to provide $2.1 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 16.04$ per period, with an additional 0.62 lbs of crude protein per day, at a cost of $\$ 8.37$ per period. Total forage and crude protein costs during the early lactation would be $\$ 24.41$ per period, or $\$ 0.54$ per day.

Late cut oat forage hay would be fed during the 197 day nongrowing period from mid October to late April at $4886.2 \mathrm{lbs} \mathrm{DM} / \mathrm{pp}$ from 0.86 acres at a cost of $\$ 64.72 / \mathrm{pp}$, with 156.8 lbs of roughage at a cost of $\$ 2.74 / \mathrm{pp}$, and with 33.0 lbs crude protein at a cost of $\$ 9.90 / \mathrm{pp}$. Total forage, roughage, and crude protein costs would be $\$ 77.36 / \mathrm{pp}$ and $\$ 89.95$ per acre, or $\$ 0.39$ per day. Calf accumulated weight gain during the 197 day nongrowing period was estimated to be 240.5 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 168.35$ per calf and $\$ 195.75$ per acre. The net returns after feed costs were $\$ 90.99$ per cow-calf pair and $\$ 105.80$ per acre. The cost of calf weight gain was $\$ 0.32$ per pound (table 2 ).

## Forage Barley Hay, Milk Stage

Forage barley hay cut early, at the milk stage, has a crude protein content of $13.0 \%$. This forage barley hay has production costs of $\$ 68.21$ per acre, forage dry matter costs of $\$ 28.80$ per ton, and crude protein costs of $\$ 0.11$ per pound (table 2 ). Early cut forage barley hay would be fed during the fall lactation period at $19.3 \mathrm{lbs} \mathrm{DM} /$ day to provide $2.5 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 8.40$ per period, with an additional 10.7 lbs of roughage fed per day, at a cost of $\$ 5.62$ per period. Total forage and roughage costs during the fall lactation would be $\$ 14.02$ per period, or $\$ 0.47$ per day. Early cut forage barley hay would be fed during the dry gestation period at 11.5 lbs $\mathrm{DM} /$ day to provide $1.5 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 5.12$ per period, with an additional 12.5 lbs of roughage fed per day, at a cost of $\$ 7.00$ per period. Total forage and roughage costs during the dry gestation would be $\$ 12.12$ per period, or $\$ 0.38$ per day. Early cut forage barley hay would be fed during the third trimester period at $14.4 \mathrm{lbs} \mathrm{DM} /$ day to provide 1.9 lbs
$\mathrm{CP} /$ day, at a cost of $\$ 18.90$ per period, with an additional 9.6 lbs of roughage per day, at a cost of $\$ 14.96$ per period. Total forage and roughage costs during the third trimester would be $\$ 33.86$ per period, or $\$ 0.38$ per day. Early cut forage barley hay would be fed during the early lactation period at 21.0 lbs $\mathrm{DM} /$ day to provide $2.7 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 13.50$ per period, with an additional 6.0 lbs of roughage per day, at a cost of $\$ 4.73$ per period. Total forage and roughage costs during the early lactation would be $\$ 18.23$ per period, or $\$ 0.41$ per day.

Early cut forage barley hay would be fed during the 197 day nongrowing period from mid October to late April at $3188.0 \mathrm{lbs} \mathrm{DM} / \mathrm{pp}$ from 0.67 acres to provide $415.5 \mathrm{lbs} \mathrm{CP} / \mathrm{pp}$, at a cost of $\$ 45.92 / \mathrm{pp}$, with an additional 1855.0 lbs of roughage $/ \mathrm{pp}$, at a cost of $\$ 32.31 / \mathrm{pp}$. Total forage and roughage costs would be $\$ 78.23 / \mathrm{pp}$ and $\$ 116.76$ per acre, or $\$ 0.40$ per day. Calf accumulated weight gain during the 197 day nongrowing period was estimated to be 240.5 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 168.35$ per calf and $\$ 251.27$ per acre. The net returns after feed costs were $\$ 90.12$ per cow-calf pair and $\$ 134.51$ per acre. The cost of calf weight gain was $\$ 0.32$ per pound (table 2 ).

## Forage Barley Hay, Hard Dough Stage

Forage barley hay cut late, at the hard dough stage, has a crude protein content of $9.2 \%$. This forage barley hay has production costs of $\$ 70.35$ per acre, forage dry matter costs of $\$ 27.40$ per ton, and crude protein costs of $\$ 0.15$ per pound (table 2 ). Late cut forage barley hay would be fed during the fall lactation period at $27.3 \mathrm{lbs} \mathrm{DM} /$ day to provide 2.5 lbs $\mathrm{CP} /$ day, at a cost of $\$ 11.40$ per period, with an additional 2.7 lbs of roughage fed per day, at a cost of $\$ 1.42$ per period. Total forage and roughage costs during the fall lactation would be $\$ 12.82$ per period, or $\$ 0.43$ per day. Late cut forage barley hay would be fed during the dry gestation period at 16.2 lbs $\mathrm{DM} /$ day to provide $1.5 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 7.04$ per period, with an additional 7.8 lbs of roughage fed per day, at a cost of $\$ 4.37$ per period. Total forage and roughage costs during the dry gestation would be $\$ 11.41$ per period, or $\$ 0.36$ per day. Late cut forage barley hay would be fed during the third trimester period at $20.3 \mathrm{lbs} \mathrm{DM} /$ day to provide $1.9 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 26.10$ per period, with an additional 3.7 lbs of roughage per day, at a cost of $\$ 5.83$ per period. Total forage and roughage costs during the third trimester would be $\$ 31.93$ per period, or $\$ 0.35$ per day. Late cut forage barley hay would be fed during the early lactation period at $27.0 \mathrm{lbs} \mathrm{DM} /$ day to
provide $2.48 \mathrm{lbs} \mathrm{CP} /$ day, at a cost of $\$ 16.65$ per period, with an additional 0.25 lbs of crude protein per day, at a cost of $\$ 3.38$ per period. Total forage and crude protein costs during the early lactation would be $\$ 20.03$ per period, or $\$ 0.45$ per day.

Late cut forage barley hay would be fed during the 197 day nongrowing period from mid October to late April at 4379.4 lbs DM/pp from 0.86 acres at a cost of $\$ 61.19 / \mathrm{pp}$, with 663.6 lbs of roughage at a cost of $\$ 11.62 / \mathrm{pp}$, and with 11.25 lbs crude protein at a cost of $\$ 3.38 / \mathrm{pp}$. Total forage, roughage, and crude protein costs would be $\$ 76.19 / \mathrm{pp}$ and $\$ 88.59$ per acre, or $\$ 0.39$ per day. Calf accumulated weight gain during the 197 day nongrowing period was estimated to be 240.5 lbs . When calf accumulated weight was assumed to have a value of $\$ 0.70$ per pound, the gross return was $\$ 168.35$ per calf and $\$ 195.75$ per acre. The net returns after feed costs were $\$ 92.16$ per cow-calf pair and $\$ 107.16$ per acre. The cost of calf weight gain was $\$ 0.32$ per pound (table 2 ).

Table 2. Costs and returns for three harvested forage types cut at two growth stages fed to 1200 lb cow for 197 days during fall lactation, dry gestation, third trimester, and early lactation production periods.

|  |  | Crested Wheatgrass |  | Oat Forage |  | Forage Barley |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Boot <br> Stage | Mature | Milk | Hard <br> Dough | Milk | Hard <br> Dough |
| Days |  | 197 | 197 | 197 | 197 | 197 | 197 |
| Forage DM Weight | lbs/ac | 1300 | 1600 | 4667 | 5667 | 4733 | 5133 |
| Production Costs | \$/ac | 26.50 | 28.11 | 69.17 | 74.53 | 68.21 | 70.35 |
| Forage DM Costs | \$/ton | 40.80 | 34.80 | 29.60 | 26.40 | 28.80 | 27.40 |
| Crude Protein | \% | 14.5 | 6.4 | 11.5 | 7.8 | 13.0 | 9.2 |
| CP Yield | lbs/ac | 189 | 102 | 535 | 435 | 606 | 468 |
| * CP Costs ( $\leq \$ 0.25$ ) | \$/lb | 0.14 | 0.28 | 0.13 | 0.17 | 0.11 | 0.15 |
| Forage Allocation | $\mathrm{lbs} / \mathrm{pp}$ | 2855.6 | 5023.8 | 3603.5 | 4886.2 | 3188.0 | 4379.4 |
| *Land Area | ac | 2.20 | 3.14 | 0.77 | 0.86 | 0.67 | 0.86 |
| Roughage Allocation | $\mathrm{lbs} / \mathrm{pp}$ | 2187.4 | 19.2 | 1439.5 | 156.8 | 1855.0 | 663.6 |
| CP Supp. | $\mathrm{lbs} / \mathrm{pp}$ | 0.0 | 92.4 | 0.0 | 33.0 | 0.0 | 11.25 |
| Forage Costs | \$/pp | 57.72 | 88.36 | 53.33 | 64.72 | 45.92 | 61.19 |
| Roughage Costs | \$/pp | 38.25 | 0.34 | 25.20 | 2.74 | 32.31 | 11.62 |
| CP Supp. Costs | \$/pp | 0.0 | 27.83 | 0.0 | 9.90 | 0.0 | 3.38 |
| Total Feed Costs | \$/pp | 95.97 | 116.53 | 78.53 | 77.36 | 78.23 | 76.19 |
| Feed Cost/Acre | \$/ac | 43.62 | 37.11 | 101.99 | 89.95 | 116.76 | 88.59 |
| *Cost/Day ( $\leq$ \$0.62 ) | \$/d | 0.49 | 0.59 | 0.40 | 0.39 | 0.40 | 0.39 |
| Accumulated Calf Wt. | lbs | 240.50 | 240.50 | 240.50 | 240.50 | 240.50 | 240.50 |
| Weight Value @ \$0.70/lb | \$ | 168.35 | 168.35 | 168.35 | 168.35 | 168.35 | 168.35 |
| Gross Return/Acre | \$ | 76.52 | 53.61 | 218.64 | 195.75 | 251.27 | 195.75 |
| Net Return/c-cpr | \$ | 72.38 | 51.82 | 89.82 | 90.99 | 90.12 | 92.16 |
| *Net Return/acre | \$ | 32.90 | 16.50 | 116.65 | 105.80 | 134.51 | 107.16 |
| *Cost/lb of Calf Gain $(\leq \$ 0.42)$ | \$ | 0.40 | 0.48 | 0.32 | 0.32 | 0.32 | 0.32 |

[^2]
## Value Captured from the Land

The forage management strategies used to feed range cows during the 197 day nongrowing season were ranked according to the quantity of value captured from the land natural resources (table 3). The top five forage management strategies captured great wealth from the land at $\$ 80$ to $\$ 135$ net return per acre after feed costs during low market value for calf weight at weaning (table 3). The generation of great wealth from the land resources requires the capture of great crude protein weight per acre. These five forage strategies produced adequate quantities of forage on small land areas of 1 acre or less to feed a range cow for 6.5 months and captured huge quantities of crude protein from 377 lbs to 606 lbs per acre in the forage feed (table 3), which produced large quantities of beef weight commodities per acre, resulting in great gross returns per acre and high net returns after forage feed costs per acre. The great quantities of crude protein weight captured in the forage per acre also resulted in low crude protein costs from $\$ 0.11$ to $\$ 0.17$ per pound, low total forage feed costs from $\$ 0.39$ to $\$ 0.44$ per day, and low calf weight gain costs from $\$ 0.32$ to $\$ 0.34$ per pound (tables 1 and 2).

The bottom three forage management strategies captured little wealth from the land resources at less than $\$ 17$ net return per acre to a loss of greater than $\$ 5$ per acre after feed costs (table 3). These three forage strategies required large land areas from greater than 3 acres to almost 40 acres to grow the forage dry matter for a range cow for 6.5 months and captured low quantities of crude protein from around 100 lbs to less than 10 lbs per acre (table 3), which was not enough. Supplemental crude protein at greater than 92 lbs to around 60 lbs per cow had to be purchased to meet animal nutrient requirements (tables 1 and 2). Low quantities of beef weight commodities were produced per acre because of the low quantities of crude protein weight captured per acre resulting in low gross returns per acre. The large land areas with low amounts of forage dry matter and low crude protein weight per acre resulted in high feed costs from $\$ 112$ to $\$ 368$ per cow, high crude protein costs from $\$ 0.27$ to $\$ 1.01$ per pound, high forage feed costs from $\$ 0.49$ to $\$ 1.87$ per day, and high calf weight gain costs from $\$ 0.48$ to $\$ 1.60$ per pound (tables 1 and 2).

The renewable forage nutrients are the primary unit of production in a range cow-calf operation because the nutrients are the source of new wealth generated from livestock agricultural use of land resources. The amount of new wealth generated
from land natural resources is related to the quantity of forage crude protein captured per acre, not to the quantity of dry matter weight, so increasing economic wealth from beef production requires a paradigm shift to the use of biologically efficient forage management strategies that focus on capturing great quantities of crude protein weight per acre. Forage dry matter does not have a real economic value because it is not incorporated into the beef weight produced and it is returned to the land in a couple of days after ingestion. The dry matter is simply the carrier of the nutrients it contains.

Cutting forage hay at the plant growth stage when the greatest weight of crude protein can be captured per acre reduces the cost of crude protein per pound and reduces the size of land area needed per cow which decreases the forage feed costs per day. The weight of crude protein harvested per acre is related to the percent nutrient content and the weight of the forage dry matter at the time of cutting. The greatest weight of crude protein captured per acre is not at the growth stage with the highest percent crude protein. The greatest percent crude protein occurs during early plant growth stages when the weight of the forage dry matter is low. As the weight of plant dry matter increases until maximum plant height, the percent crude protein decreases. The flower growth stage is when grass plants, including perennial grasses and annual cereal grasses have the greatest weight of crude protein per acre. While for legumes, the greatest weight of crude protein per acre occurs at a late full growth stage just prior to when the bottom leaves dry from senescence. The later growth stage in legumes results because the rate of growth of dry matter weight accumulation and the rate of decline of percent crude protein are both slower in legumes than in grasses.

Biologically effective forage management strategies are based on increasing production of crude protein per acre, improving the efficiency of capturing produced forage crude protein, and improving the conversion of captured crude protein into a saleable commodity of beef weight that result in low costs for crude protein per pound, reduced land area per cow-calf pair, low total forage feed costs per day, and low costs per pound of accumulated calf weight gain which results in greater new wealth captured from the land natural resources.

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Table 3. Ranking according to the quantity of value captured from land natural resources by forage management strategies for range cows during the nongrowing season.

| Forage <br> Management Strategy | Land Area ac | Crude Protein per Acre lbs | Gross Return per Acre \$ | Feed Cost per Acre \$ | Net Return per Acre \$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Forage Barley Milk Stage | 0.67 | 606 | 251.27 | 116.76 | 134.51 |
| Oat Forage Milk Stage | 0.77 | 535 | 218.64 | 101.99 | 116.65 |
| Forage Barley Hard Dough | 0.86 | 468 | 195.75 | 88.59 | 107.16 |
| Oat Forage Hard Dough | 0.86 | 435 | 195.75 | 89.95 | 105.80 |
| Twice-over Rotation | 1.02 | 377.4 | 165.05 | 85.31 | 79.74 |
| Crested Wheatgrass Boot Stage | 2.20 | 189 | 76.52 | 43.62 | 32.90 |
| Crested Wheatgrass <br> Mature Stage | 3.14 | 102 | 53.61 | 37.11 | 16.50 |
| Traditional Seasonlong | 5.13 | 67.8 | 28.40 | 21.84 | 6.56 |
| Repeated Seasonal No Hay | 39.35 | 8.7 | 4.09 | 9.35 | -5.26 |

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[^0]:    * Factors with diagnostic value in selection of low cost-high return forage types and 12 month management strategies.

[^1]:    * Factors with diagnostic value in selection of low cost-high return forage types and 12 month management strategies.

[^2]:    *Factors with diagnostic value in selection of low cost-high return forage types.

