

Dr. Joshua E. Marineau
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Management and Marketing
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Education

PhD, University of Kentucky 2012.
Major: Organizational Behavior
Supporting Areas of Emphasis: Social Networks
Dissertation Title: Individuals' Formal Power and Their Social Network Accuracy

MBA, University of Alaska 2006.
Major: Management

BA, University of Alaska 2003.
Major: English; Rhetoric and Language
Supporting Areas of Emphasis: Philosophy

Professional Positions

Academic

Associate Professor, Management, North Dakota State University. (2019 - Present).
Assistant Professor, Management, North Dakota State University. (2012 - 2019).
Research/Teaching Assistant, University of Kentucky. (2007 - 2012).

Professional

Retail GM, Coffee Buyer, Wholesale Manager, Kaladi Brothers Coffee Co. (January 1992 - July 2007).

RESEARCH AND CREATIVE ACTIVITIES

Published Intellectual Contributions

Journal Articles

1. Marineau, J., Nordstrom, O. (Forthcoming) Uncovering the cultural beliefs in a nascent entrepreneurial ecosystem. *Entrepreneurship Research Journal*.

2. Woehler, M., Floyd, T., Shah, N., Marineau, J., Sung, W., Grosser, T., Fagan, J., and Labianca, G. (Forthcoming). Turnover during a corporate merger: How workplace network change influences staying. *Journal of Applied Psychology*.
3. Marineau, J., Labianca, G. (In press). Positive and negative tie perceptual accuracy: Pollyanna principle vs. negative asymmetry explanations. *Social Networks*.
4. Marineau, J., Labianca, G., Brass, D., Borgatti, S., Vecchi, P. (2018). Individuals' Formal Power and their Social Network Accuracy: A situated cognition perspective. *Social Networks*.
5. Marineau, J., Hood, A. C., Labianca, G. (2017). Multiplex conflict: Examining the effects of overlapping work-related and personal-based conflict on advice-seeking in organizations. *Journal of Business and Psychology*.
6. Marineau, J. (2017). Trust and Distrust Network Accuracy and Career Advancement in an Organization. *Group Organization Management: an international journal*.
7. Marineau, J., Labianca, G., Kane, G. C. (2016). Direct and indirect negative ties and individual performance. *Social Networks*.

Conference Proceeding

1. Marineau, J., Labianca, G. (2010). *Examining the Effects of Work and Personal Based Conflict on Advice and Knowledge Seeking Relationships in Organizations*. Academy of Management Best Paper Proceedings.

Works in Progress or Under Review/Revision

Marineau, J., Krishnakumar, S. Gender and Ethnic Homophily in Organizational Culture Perception: A Social Network View. (Current Status: Working Paper).

Marineau, J., Egan, L., "Moving mountains: An examination of Faith in Organizations" (On-Going), Scholarly.

Nordstrom, O. (Principal), Marineau, J. (Co-Principal), "Philanthropy and youth – An assessment," Sponsored by Dept. of Management & Marketing, \$5,762.00. (2018 - 2019).

Grants and Sponsored Research

Marineau, J. (Share of Funding: \$6000), Nordstrom, O. (Share of Funding: \$6000), "Fargo Moorhead Entrepreneurial Ecosystem Study," Sponsored by Nice Center, Other, \$15,000.00. Abstract: Continuing research investigating the FM entrepreneurial ecosystem. Funding to collect a second wave of data based on our ongoing research project. (August 2019 - Present).

Marineau, J. (Principal), "Fargo Moorhead Entrepreneurial Ecosystem Study," Sponsored by Ewing Marion Kauffman Foundation, Private, \$61,083.00. (May 2016 - August 2018).

Fellowships

Marineau, J. Challey Institute for Global Innovation and Growth Faculty Fellowship, \$8,000.00 (2019-2020).

Other Publications Not Listed Above

Marineau, J. (2016). *Superbosses: How Exceptional Leaders Master the Flow of Talent* (3rd ed., vol. 21). The Journal of Applied Management and Entrepreneurship. (Current Status: Published).

Mehra, A., Marineau, J., Lopez, A., Dass, T. K., Marineau, J. (2009). *The coevolution of friendship and leadership networks in small groups*. (vol. VII). Charlotte, NC: LMX leadership: The Series.

Marineau, J., Alsua, C. (2008). *Alaska Coffee Company: From Small to Large one Bean at a Time*. In *Understanding Business Strategy* (2nd ed.). Ireland, D., Hoskisson, R. and Hitt, M. Illinois: South-Western.

Research in Progress

Marineau, J., "Balance Theory in the Social Sciences" (On-Going, With Travis Grosser), Scholarly. Description: A review and examination of Heider's Balance Theory from a social science and social network perspective.

Marineau, J., "The Fargo-Moorhead Entrepreneurial Ecosystem" (On-Going), Scholarly.

Presentations Given

International

Academy of Management Annual Meeting, "Moving Mountains: an examination of faith in organizations.," Academy of Management, Boston, MA, Conference, Accepted, (Paper). (August 9, 2019 - August 13, 2019).

The Annual Meeting of the International Network for Social Network Analysis, "Mistaken enmity: An examination of positive and negative tie perceptual accuracy.," INSNA, Montreal, Quebec, Conference, Accepted, (Paper). (June 18, 2019 - June 23, 2019).

Academy of Management Annual Meeting, "Shared mental models and cultural consensus in an entrepreneurial ecosystem: an empirical approach," Academy of Management, Chicago, IL, Conference, Accepted, (Paper). (August 10, 2018 - August 12, 2018).

Annual Meeting of the International Network of Social Network Analysis, "Collaboration and friendship in an entrepreneurial ecosystem: a social network, mixed-method approach.," International Network of Social Network Analysis, Utrecht, The Netherlands, Conference, Accepted, (Paper). (June 26, 2018 - July 1, 2018).

The Annual Meeting of the International Network for Social Network Analysis, "Do You See What I See? The Role of Homophily in Organizational Social Structure Perception," Newport Beach, CA, Conference, Accepted, (Paper). (April 9, 2016).

The International Workshop: Distrust and Conflict Escalation in Organizations and Societies, "Trust and Distrust Network Accuracy and Career Advancement in an Organization," Groningen, The Netherlands, Workshop, Accepted, (Oral Presentation). (January 12, 2016).

Annual Meeting of the International Network for Social Network Analysis, "Perceiving Positive and Negative Network Ties: The effects of power and embeddedness on recall and accuracy.," INSNA, Bristol, UK, Conference, Accepted, (Oral Presentation). (June 23, 2015).

Academy of Management Annual Meeting, "Gender and Ethnic Homophily in Organizational Culture Perception: A Social Network View," Academy of Management, Philadelphia, PA, Conference, Accepted, (Paper). (August 5, 2014).

Annual Meeting of the International Network for Social Network Analysts, "The Network Accuracy and Career Advancement in an Organization," INSNA, St. Pete, FL, Conference, Accepted, (Paper). (February 21, 2014).

Academy of Management Annual Meeting, "Individuals' Formal Power and Their Social Network Accuracy," Lake Buena Vista, FL, Conference, Accepted, (Oral Presentation). (August 2013).

Academy of Management Annual Meeting, "Network Accuracy and Career Advancement in an Organization," Lake Buena Vista, FL, Conference, Accepted, (Oral Presentation). (August 2013).

The Annual Meetings of the International Network for Social Network Analysis, "The relationship between individuals' awareness of their negative ties and in-role performance," Redondo Beach, CA, Conference, Accepted, (Oral Presentation). (2012).

INSEAD Conference on Network Evolution 3.0, "Individuals' Formal Power and Their Social Network Accuracy," Fontainebleau, France, Conference, Accepted, (Oral Presentation). (November 2012).

Annual Meetings of the International Network for Social Network Analysis, "Direct and indirect negative ties and individual performance," St. Pete's Beach, FL, Conference, Accepted, (Oral Presentation). (2011).

The Annual Meeting of the Academy of Management, "Direct and indirect negative ties and individual performance," San Antonio, TX, Conference, Accepted, (Oral Presentation). (2011).

Academy of Management Annual Meeting, "Work and Personal Based Conflict and Advice and Knowledge Seeking Relationships," Montreal, Quebec, Conference, Accepted, (Paper). (2010).

Annual Meetings of the International Network for Social Network Analysis, "The Co-Evolution of Friendship and Leadership Networks in Small Groups," San Diego, CA, Conference, Accepted, (Paper). (2009).

Annual Meetings of the International Network for Social Network Analysis, "What's a Friend When You Have Thousands? The Implications for Online Social Networking for Social Network Theory," St. Pete's Beach, FL, Conference, Accepted, (Paper). (2008).

Local

Ecosystem Centers Conference, "Investigating Fargo's entrepreneurial ecosystem," NICE Center NDSU, Fargo, ND, Conference, (Oral Presentation). (July 24, 2019).

LEAP session, "Negotiations," Border States Electric, Fargo, ND, Seminar, (Lecture). (March 4, 2019).

1 Million Cups Fargo, "Investigating Fargo's entrepreneurial ecosystem," Emerging Prairie, Fargo, ND, Other, Invited, (Oral Presentation). (October 17, 2018).

National

Midwest Academy of Management, "Framed! The ecosystem culture in America's Silicon Prairie'," Omaha, NE, Conference, Accepted, (Oral Presentation). (October 11, 2019 - October 12, 2019).

CHS Annual Meeting, "Leadership development opportunities in agribusiness," CHS, Minneapolis, MN, Conference, Invited, (Oral Presentation). (December 7, 2017).

North American Social Networks Conference, "Examining the Unique Properties of Negative Tie Cognitive Social Structures.," ISNA, Washington, DC, Conference, Accepted, (Paper). (July 29, 2017).

Intra-Organizational Networks Conference, "Individuals' Formal Power and Their Social Network Accuracy," Lexington, KY, Conference, Invited, (Oral Presentation). (April 2012).

North American Case Research Association, "Kaladi Brothers Coffee of Alaska: From Small to Large, One Bean at a Time," San Diego, CA, Conference, Accepted. (2006).

Regional

Midwest Academy of Management, "Do You See What I See? The Role of Homophily in Organizational Social Structure Perception," Fargo, ND, Conference, Accepted, (Paper). (October 7, 2016).

Mid-South Management Research Consortium, "Individuals' Formal Power and Their Social Network Accuracy," Memphis, TN, Conference, Invited, (Oral Presentation). (2012).

Media Contributions

Internet

"Learning from Fargo: An Exploration of the Fargo-Moorhead Entrepreneurial Ecosystem," North Dakota Compass, <https://www.ndcompass.org/>, <https://www.ndcompass.org/trends/ask-a-researcher/index.php>. (March 28, 2019).

"NDSU researchers study start-ups in Fargo," [emergingprairie.com](http://www.emergingprairie.com), <http://www.emergingprairie.com/ndsu-researchers-study-start-ups-in-fargo/>. (October 12, 2018).

Emerging Prairie, <http://www.emergingprairie.com/joshua-marineau-researching-entrepreneurial-ecosystem/>. Description: Article describing my work on the entrepreneurial ecosystem project. (July 2016).

"Trust and Distrust in the Pursuit of Career Advancement," Sage Publishing, <https://managementink.wordpress.com/2016/07/08/trust-and-distrust-in-the-pursuit-of-career-advancement/>, <https://managementink.wordpress.com/2016/07/08/trust-and-distrust-in-the-pursuit-of-career-advancement/>. (July 8, 2016).

Professional Memberships

Academy of Management, (AOM), International. (January 2009 - Present).

International Network for Social Network Analysis, (INSNA), International. (2009 - Present).

Development Activities Attended

Teaching

Continuing Education Program, "30 Hour Civil Facilitative Hybrid Mediation Class," Conflict Resolution Center Minnesota, Edina, MN, USA. (May 15, 2019 - May 21, 2019).

Workshop/Training, "Teaching Networks," Academy of Management, Chicago, Illinois. (August 11, 2018).

Seminar, "Teaching Seminar," North Dakota State, Fargo, ND, United States. Brief Description: Teaching seminar presented by Professor Brian Boyd of City University of Hong Kong at NDSU College of Business. Presentation of ideas for experiential exercises that he has used successfully for both undergrads and MBA students. (November 11, 2015).

Scholarship/Research

Workshop/Training, "Bayesian Data Analysis Workshop," The Center for Visual and Cognitive Neuroscience, Fargo, ND, United States. Brief Description: Workshop on using Bayesian methods for research. (March 21, 2013 - March 22, 2013).

Workshop/Training, "ERGM Workshop," ION Conference, Lexington, KY. Brief Description: Workshop to learn Exponential Random Graph Models, or ERGM. (April 13, 2012).

Workshop/Training, "SIENA Workshop," ION Conference, Lexington, KY. Brief Description: Workshop teaching the SIENA modeling approach to dynamic social network analysis. (April 9, 2010).

Service, University

Workshop/Training, "FORWARD Allies Program," FORWARD NDSU, Fargo. (October 2, 2014).

TEACHING

Teaching Experience

North Dakota State University

Foundations of Organizational Behavior
Negotiations and Alternative Dispute Resolution (undergraduate and MBA)
Understanding and Managing Diversity in an Organization
Advanced Organizational Behavior (MBA)

University of Kentucky

Principles of Management
Negotiations and Conflict Resolution

Non-Credit Instruction

Management/Executive Development

Management/Executive Development, Leading for Results, External to North Dakota State University, CHS, 19 participants. (July 8, 2018 - Present).

Seminar

Seminar, Analyzing CSS data, External to North Dakota State University, Links Center for Social Network Analysis, 20 participants. Description: LINKS Center Summer Social Networks Workshop, University of Kentucky Summer 2016 Instructor for Cognitive Social Structures Module (June 2016).

Seminar, Analyzing CSS data, External to North Dakota State University, Links Center for Social Network Analysis, 20 participants. Description: LINKS Center Summer Social Networks Workshop, University of Kentucky Summer 2015 Instructor for Cognitive Social Structures Module (June 2015).

Seminar, Negative Ties, External to North Dakota State University, Links Center for Social Network Analysis, 20 participants. Description: LINKS Center Summer Social Networks Workshop, University of Kentucky Summer Summer 2014 Instructor for Negative Ties module (June 2014).

Seminar, Negative Ties, External to North Dakota State University, Links Center for Social Network Analysis, 20 participants. Description: LINKS Center Summer Social Networks Workshop, University of Kentucky Summer Summer 2013 Instructor for Negative Ties module (June 2013).

Seminar, Network Centrality, External to North Dakota State University, Links Center for Social Network Analysis, 20 participants. Description: LINKS Center Summer Social Networks Workshop, University of Kentucky Summer 2011 Instructor for Network Centrality module (June 2011).

Directed Student Learning

Comprehensive exam committee

Advised: Steve Seifert, PhD, Natural Resources Management, Thesis/Dissertation Title: NA,
Graduation Semester: Fall 2014 Semester(s): Fall 2013 - Fall 2014.

Dissertation Committee Member

Advised: Sebastian Schorch, PhD, Business Administration, Thesis/Dissertation Title: An
actor focused exploration of antecedents to social network evolution within and between
groups in organizations, Graduation Semester: Fall 2015 Semester(s): - Fall 2015.
(Comments: I served as an outside reviewer for the student's PhD dissertation defense at
Grenoble Ecole de Management, Grenoble, France.) (Completed)

Master's Exam Committee

Advised: Jena Sinton, MA, Communication Semester(s): 2018 2019.

Master's Thesis Committee Member

Advised: Joe Rizzo, MA, Sociology Semester(s): 2015 2015.

SERVICE & OUTREACH

Department Service

Committee Member

Research Committee. (April 2014 - Present).

ad-hoc PhD Committee. (August 2015 - 2017).

College Service

Committee Member

College Curriculum Committee. (August 2019 - Present).

Learning Assurance. (August 2016 - May 2018).

Ozbun Chair Search Committee 2. (June 2017 - September 2017).

Dean's Budget Task Force. (August 2016 - January 2017).

College of Business ad-hoc PHD Committee. (January 2014 - December 2016).

Scholarship Committee. (September 2013 - August 2016).

Ozbun Chair Search Committee 1. (January 2016 - February 2016).

University Service

Committee Member

Phi Kappa Phi Faculty Lectureship Committee. (2015).

Professional Service

Reviewer, Ad Hoc Reviewer

Academy of Management Review.

Human Resource Management.

International Conference of Information Systems.

Journal of Organizational Behavior.

Organization Science.

Organizational Behavior and Human Decision Processes.

Social Networks.

Negotiations and Conflict Management Research. (2019).

Negotiations and Conflict Resolution. (2018).

Reviewer, Conference Paper

Academy of Management Annual Meeting. (2009 - Present).

Midwest Academy of Management. (April 2016 - July 2016).

Session Chair

Methods of Social Science Research Conference. Responsibilities/Brief Description: •Co-Chair Social Network Analysis Track: The Ties That Bind: Methods of Social Science Research Conference North Dakota State University March 1, 2013 (March 1, 2013).

Academy of Management Annual Meeting. Responsibilities/Brief Description: "Trust and Reciprocity" roundtable discussion session at Annual Meeting of the Academy of Management, San Antonio, TX, August 16, 2011 (August 2011).

Track Organizer

International Network for Social Network Analysis. Responsibilities/Brief Description: Organizer/Session Chair for "Negative Ties and Signed Graphs" session at The Annual Meeting of the International Network for Social Network Analysts in Utrecht, Netherlands June 26-July1, 2018 (June 26, 2018 - July 1, 2018).

International Network for Social Network Analysis. Responsibilities/Brief Description: Organizer/Session Chair for "Negative Ties and Signed Graphs" session at The Annual Meeting of the International Network for Social Network Analysts in Newport Beach, CA, April 7-10, 2016. (April 10, 2016).

International Network for Social Network Analysis. Responsibilities/Brief Description: "Negative Ties and Signed Graphs" session at The Annual Meeting of the International Network for Social Network Analysts in Brighton,, UK June 23-28, 2015. (June 23, 2015).

International Network for Social Network Analysis. Responsibilities/Brief Description: "Negative Ties and Signed Graphs" session at The Annual Meeting of the International Network for Social Network Analysts in St. Pete Beach, FL. February 21, 2014. (February 21, 2014).

Academy of Management Annual Meeting. Responsibilities/Brief Description: "Social networks and negative ties: Research opportunities and challenges for the next 5 years" symposium at Annual Meeting of the Academy of Management, San Antonio, TX, August 2011 (August 2011).

AWARDS AND HONORS

Scholarship/Research

Research Excellence Finalist, College of Business, College, (Awarded). Brief Description: Finalist for Research Excellence in College of Business, nominated by College, awarded by Dean (April 2019).

Research Excellence, Department of Management & Marketing, Department, (Awarded). Brief Description: Management & Marketing 2017 Research Excellence Award, voted on by faculty. (April 2018).

Research Excellence Finalist, College of Business, College, (Awarded). Brief Description: Finalist for Research Excellence in College of Business, nominated by College, awarded

by Dean (April 2018).

College of Business International Committee, College, (Awarded). Brief Description: Funding for international travel to present research: \$1,000.00 (2016).

Department of Management & Marketing Course Release, Dept. of Management & Marketing, Local. Brief Description: Competitive award based on research proposal. Awarded by the Dept. of Management & Marketing (April 2016).

Management and Marketing Best Paper Award, Dept. of Management & Marketing, Department. Brief Description: Best paper award as voted by Management & Marketing faculty. (April 2016).

College of Business International Committee, College, (Awarded). Brief Description: Funding for international travel to present research: \$1,000.00 (2015).

Provost Travel Fund Program, NDSU, University, (Awarded). Brief Description: Funding for international travel to present research: \$1,000.00 (2015).

Service, Community

Outstanding External Engagement, College of Business, College, (Awarded). Brief Description: Recognizing external engagement activities. (April 2019).

Teaching/Extension

Outstanding Graduate Student Teacher of the Year, Beta Gamma Sigma Society, University. Brief Description: Nominated and awarded by students at the University of Kentucky (2010).