MEMO TO: All Agencies/Institutions
FROM: Mike Gerhart, Director
       State Fleet Services
DATE: March 31, 2021
SUBJECT: Rental Rate Adjustment and New Vehicle Deliveries

Due to supply chain disruptions, State Fleet is experiencing delays in the delivery of new vehicle orders. These delays will impact our ability to meet some agencies seasonal requests. We apologize for this inconvenience and we will extend our auction season to later in the year which will lengthen the use of the seasonal vehicles we have available. For seasonal requests we can’t meet, we will authorize the use of the NASPO contract to ensure a transportation solution is provided. Along with supply chain issues, utilization in certain groups is down due to decreased travel. It’s a good time for agencies to consider turning in vehicles if you don’t plan on replacing them. (excluding group 12 and 9000 units) This will assist State Fleet in downsizing as needed and ensure vehicles are best utilized before being sold. These efforts will help put downward pressure on rental rates as we prepare to start the next biennium.

State Fleet has reviewed the rental rates and adjusted them to reflect the most recent cost of operation. Many groups experienced a decrease in rates while some groups rates increased due to vehicle repair costs and decreased utilization. Please review the entire document to see how the changes will affect your agency. The attached rental rates are effective April 1, 2021.

The State Fleet Team wishes you and your agencies the best and we thank you for your support and patience.
**DESCRIPTION** | **GROUP NO.** | **OPERATING RATE** | **REPLACEMENT RATE** | **MILE OR HOUR RATE** | **Monthly Depreciation**
--- | --- | --- | --- | --- | ---
Mini Pass. Van | 1 | .23 | .01 | .24 | 118.00
Sedan/Wagon | 2 | .24 | ---- | .24 | 155.00
**Light** Pickup/Cargo Van/Full-Size Utility | 3 | .26 | .05 | .31 | 125.00
**Heavy** Pickup/Van/Full-Size Utility | 4 | .32 | .01 | .33 | 115.00
Highway Patrol | 7 | .33 | .07 | .40 | 235.00
Game & Fish Enforcement | 8 | .27 | .05 | .32 | 300.00
Regulatory Vehicles | 9 | .24 | .04 | .28 | 190.00
Facility Service Vehicle | 12 | .75 | .25 | 1.00 | 115.00
Compact Utility/All | 13 | .22 | .09 | .31 | 195.00
Miscellaneous Truck/Mid-Size Bus* | 18 | 59.00 | 6.00 | 65.00 | 280.00
Distributor Truck | 19 | 25.00 | 5.00 | 30.00 | 450.00
Sign Truck/Garbage Truck | 20 | 26.00 | 15.00 | 41.00 | 682.00
Tandem Axle Truck/All | 22 | 71.00 | 25.00 | 96.00 | 680.00
Truck Tractor | 23 | 42.00 | ---- | 42.00 | 289.00
Rotary Snowplow | 24 | 79.00 | ---- | 79.00 | ----
Medical Simulator Trucks | 25 | 24.00 | ---- | 24.00 | ----
Water Well Drill Truck | 27 | 38.00 | ---- | 38.00 | 1066.00
Bridge Aerial Lift | 28 | 15.00 | ---- | 15.00 | ----
Drill Truck | 32 | 16.00 | ---- | 16.00 | 575.00

*The replacement rate is a federally unallowable cost and therefore should not be charged to federal awards.
## NORTH DAKOTA DEPARTMENT OF TRANSPORTATION
STATE FLEET SERVICES RENTAL RATES
DAILY MOTOR POOL & HOURLY RATES
April 1, 2021

<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>GROUP NO.</th>
<th>OPERATING RATE</th>
<th>DEPRECIATION RATE</th>
<th>REPLACEMENT RATE*</th>
<th>MILE OR HOUR RATE</th>
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<tr>
<td>Mini Pass. Van</td>
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<td>.01</td>
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<td>Sedan/Wagon</td>
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<td><strong>Heavy Pickup/Van/Full-Size Utility</strong></td>
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<td>.32</td>
<td>.14</td>
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<td>Highway Patrol</td>
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<td>.33</td>
<td>.19</td>
<td>.07</td>
<td>.59</td>
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<tr>
<td>Compact Utility/All</td>
<td>13</td>
<td>.22</td>
<td>.25</td>
<td>.09</td>
<td>.56</td>
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<tr>
<td>Miscellaneous Truck/Mid-Size Bus**</td>
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