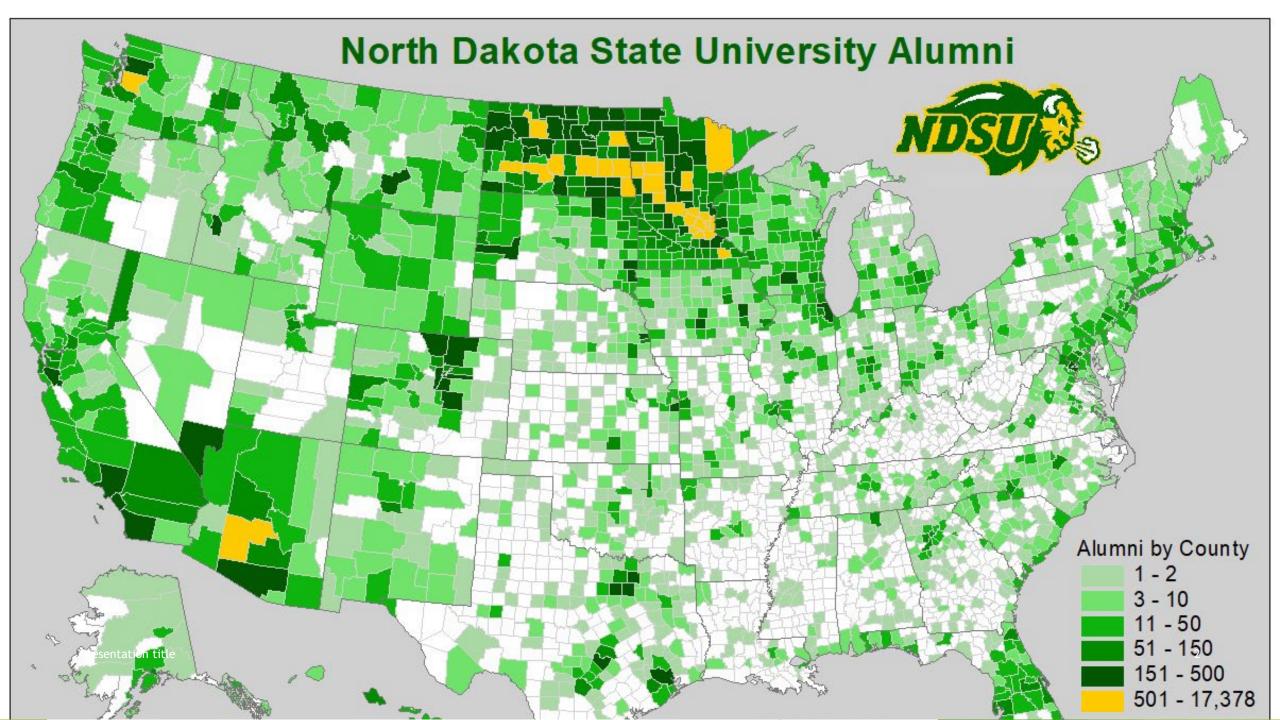


Building Relationships and Fundraising



### Philanthropic Impact

2018

Dollars Raised: \$46.5 million Dollars to Campus: \$14 million



2019

Dollars Raised: \$159.8 million Dollars to Campus: \$25.3 million



2020

Dollars Raised: \$25.9 million Dollars to Campus: \$18.1 million



2021

Dollars Raised: \$197.3 million Dollars to Campus: \$18.9 million 2022

Dollars Raised: \$41.7 million Dollars to Campus: \$44.6 million







What you think we do...



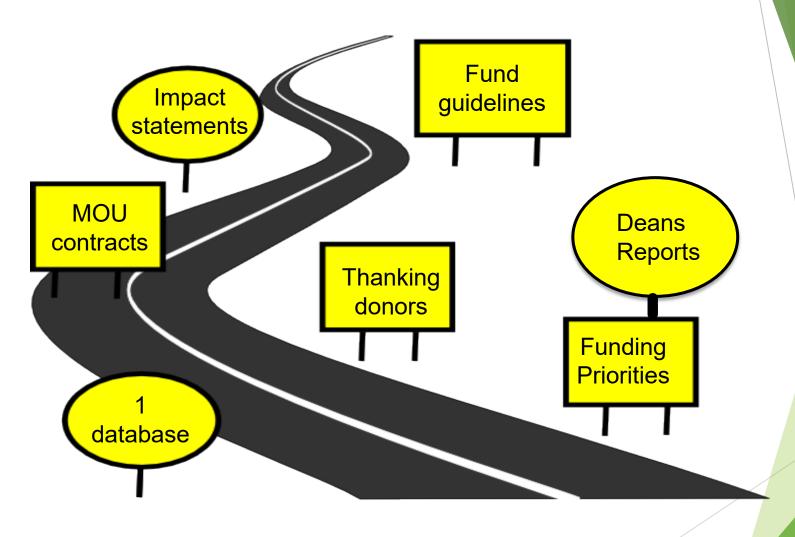


## University and Foundation Relationship

"We go together like Peas and Carrots"

Forrest Gump

### The Road Map to Fundraising





## How do I get involved?

- Get to know the Director of Development in your college
- Inform your chair and dean of fundraising ideas
- Attend events
- Understand that everyone knows everyone-Two degrees of separation in ND
- Help make the experience great at NDSU
- Serve on scholarship committees
- Spend the dollars raised
- ▶ Be willing to have a guest speaker
- Thank donors and share impact

# <u>''</u>



## THANK YOU

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- ► Sara. Wald@ndsufoundation.com
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