

MEMO TO: All Agencies/Institutions

FROM: Darko Draganic, Director
State Fleet Services

DATE: December 1, 2025

SUBJECT: State Fleet Services Rental Rate Adjustment

Dear Fleet Users,

State Fleet Services is pleased to provide our quarterly update on vehicle rental rates.

We have completed our review and adjustment process to reflect the most recent costs of operation. The new rates are effective **December 1, 2025**, and are attached for your review.

Price Stability in a Changing Environment

We are proud to report that our proactive fleet management strategies have resulted in remarkable price stability for most vehicle groups this quarter.

Despite fluctuations in underlying costs, our effective strategies have allowed us to maintain rental rates that closely mirror the previous quarter. This stability is the result of two major trends:

- **Improved Efficiency:** Higher fleet utilization this quarter has driven down operating rates across most vehicle groups, a direct result of your continued partnership and efficient scheduling.
- **Strategic Investment:** We are continuing our necessary cycle of fleet renewal by introducing newer, safer, and more reliable inventory. While this introduces higher depreciation costs compared to older, fully depreciated vehicles, the strategic investment ensures we maintain a high-quality fleet capable of supporting your agency's needs.

Expected Impact on Your Vehicle Rates

- **Motor Pool Vehicles:** The decrease in operating rates is largely offset by the increase in depreciation per mile. The net result for most groups is an impressive near-zero change, ensuring minimal impact on your motor pool budget.

- **Assigned Vehicles:** You should continue to see a slight decrease in your overall rate per mile or hour due to lower operating costs, while your fixed monthly depreciation will increase with the assignment of newer, high-value inventory.

We encourage you to examine the attached document to understand the minimal changes within your specific vehicle groups.

A Reminder for Safety and Compliance

To ensure we continue to maintain a safe, well-running, and highly utilized fleet, please continue to proactively schedule all required preventative maintenance on your assigned vehicles.

We kindly request that you share this information with all State Fleet users in your agency.

Thank you once again for your partnership and cooperation in helping us maintain an efficient and cost-effective State Fleet. We look forward to continuing to support your essential work.

**NORTH DAKOTA DEPARTMENT OF TRANSPORTATION
STATE FLEET SERVICES RENTAL RATES
MONTHLY ASSIGNED VEHICLES
December 1, 2025**

DESCRIPTION	GROUP NO.	OPERATING RATE	REPLACEMENT RATE*	MILE OR HOUR RATE	Monthly Depreciation
Mini Pass. Van	1	0.33	0.11	.44	234.00
Sedan/Wagon	2	0.26	0.09	.35	90.00
Light Pickup/Cargo Van/Full-Size Utility	3	0.40	0.23	.63	180.00
Heavy Pickup/Van/Full-Size Utility	4	0.48	0.08	.56	175.00
Highway Patrol	7	0.46	0.07	.53	450.00
Game & Fish Enforcement	8	0.33	0.05	.38	375.00
Regulatory Vehicles	9	0.32	0.09	.41	300.00
Facility Service Vehicle	12	1.18	0.20	1.38	85.00
Compact Utility/All	13	0.31	0.09	.40	250.00
Miscellaneous Truck/Mid-Size Bus*	18	30.00	5.00	35.00	290.00
Distributor Truck	19	50.00	10.00	60.00	320.00
Sign Truck/Garbage Truck	20	43.00	15.00	58.00	650.00
Tandem Axle Truck/All	22	73.00	25.00	98.00	745.00
Truck Tractor	23	50.00	5.00	55.00	175.00
Rotary Snowplow	24	1,700.00	----	1,700.00	----
Medical Simulator Trucks	25	65.00	----	65.00	----
Water Well Drill Truck	27	35.00	----	35.00	1,060.00
Bridge Aerial Lift	28	50.00	----	50.00	----
Drill Truck	32	210.00	39.00	249.00	380.00

*The replacement rate is a federally unallowable cost and therefore should not be charged to federal awards.

**NORTH DAKOTA DEPARTMENT OF TRANSPORTATION
STATE FLEET SERVICES RENTAL RATES
DAILY MOTOR POOL & HOURLY RATES
December 1, 2025**

DESCRIPTION	GROUP NO.	OPERATING RATE	DEPRECIATION MILE OR HOUR RATE	REPLACEMENT RATE*	MILE OR HOUR RATE
Mini Pass. Van	1	.33	.33	.11	.77
Sedan/Wagon	2	.26	.11	.09	.46
Light Pickup/Cargo Van/Full-Size Utility	3	.40	.25	.23	.88
Heavy Pickup/Van/Full-Size Utility	4	.48	.21	.08	.77
Highway Patrol	7	.46	.27	.07	.80
Compact Utility/All	13	.31	.26	.09	.66
Miscellaneous Truck/Mid-Size Bus**	18	30.00	17.00	5.00	52.00
Sign Truck/Garbage Truck	20	43.00	23.00	15.00	81.00
Truck Tractor	23	50.00	7.00	5.00	62.00
Lineworker Truck	29	50.00	----	----	50.00
Fuel Truck	31	25.00	----	19.00	44.00

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